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INDUSTRY
JANUARY 1955

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Connecticut INDUSTRY

MANUFACTURERS' ASSOCIATION OF CONNECTICUT, INC.
VOL. 33 - NO. 1 - JANUARY, 1955

L. M. BINGHAM, *Editor*

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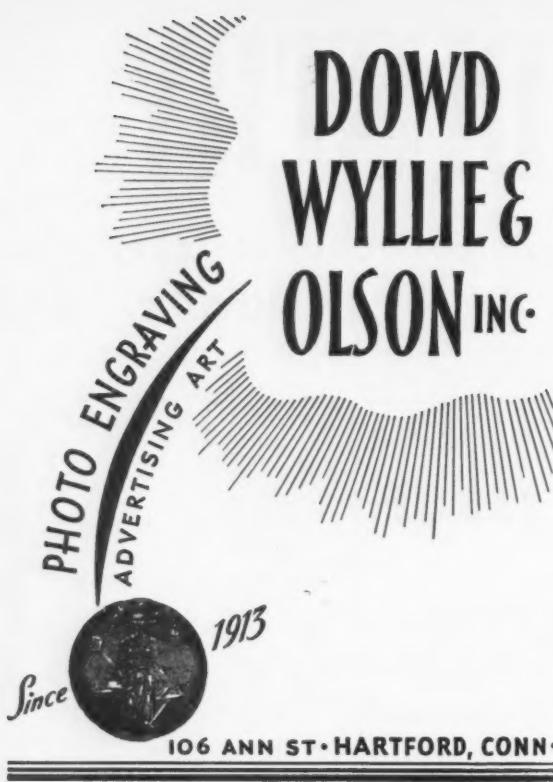
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Are You Looking For New Customers?

If you are, an advertising message published regularly each month in CONNECTICUT INDUSTRY, telling of your facilities and skills, should help your personal and direct mail efforts to secure some new customers from the more than 3,500 manufacturers in this state—the majority of whom are readers of this magazine.

Closing date for copy is the first of each month preceding the month of issue. Write today for our low-cost advertising rates.

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Retirement plans, such as the one recently adopted for the employees of Connecticut Printers, Incorporated, are important milestones in any company's history. And milestones merit something a little extra in the way of typographic taste and design.

A booklet has a certain number of words, whether it is printed well or printed poorly. A linotype operator sets the same number of characters, whether he sets them in a pleasant, easy-to-read type face, or an ordinary commercial-style type. The difference between poor printing, or even commercially acceptable printing, and Connecticut Printers' printing is in the thinking behind the job, in the careful choice of type, the painstaking attention to design which comes natural to people schooled in good printing.

Several hundred extra of the retirement booklet shown above were purchased by our agent to distribute countrywide as excellent examples of retirement fund plan printing.

Connecticut Printers INCORPORATED

CASE, LOCKWOOD & BRAINARD Letterpress Division KELLOGG & BULKELEY Lithographic Division
85 TRUMBULL STREET, HARTFORD 1, CONNECTICUT

Outline of Retirement Plan

APPENDIX PLAN

PAGE FIVE

the 60th birthday or December 1, 1964, whichever occurs first. Retirement Annuity payments commence on the retirement date and continue as long as the member lives.

With the consent of the Company, a member may retire within ten years before the normal retirement date on a reduced amount of Retirement Annuity.

Under the present Social Security Act, benefits are not payable until age 65. If annuity payments under this Plan commence before Social Security payments commence, the member may elect an option under which he will receive monthly Retirement Annuity payments under this Plan, in addition to as payable, a uniform total income from both sources.

A member will not be permitted to commence in service after the normal retirement date, except with the special consent of the Company. If a member is permitted to remain in service after the normal retirement date, and the Company's consent is not so given, Retirement Annuity payments will not commence until the employee actually retires and the annuitant age 65, with such payments being reduced after age 65, thus providing, in so far as practicable, a uniform total income from both sources.

5. *Members' Contributions:* Each member will contribute 2 1/2% of his earnings each month. Members' contributions will be deducted from their earnings each payday.

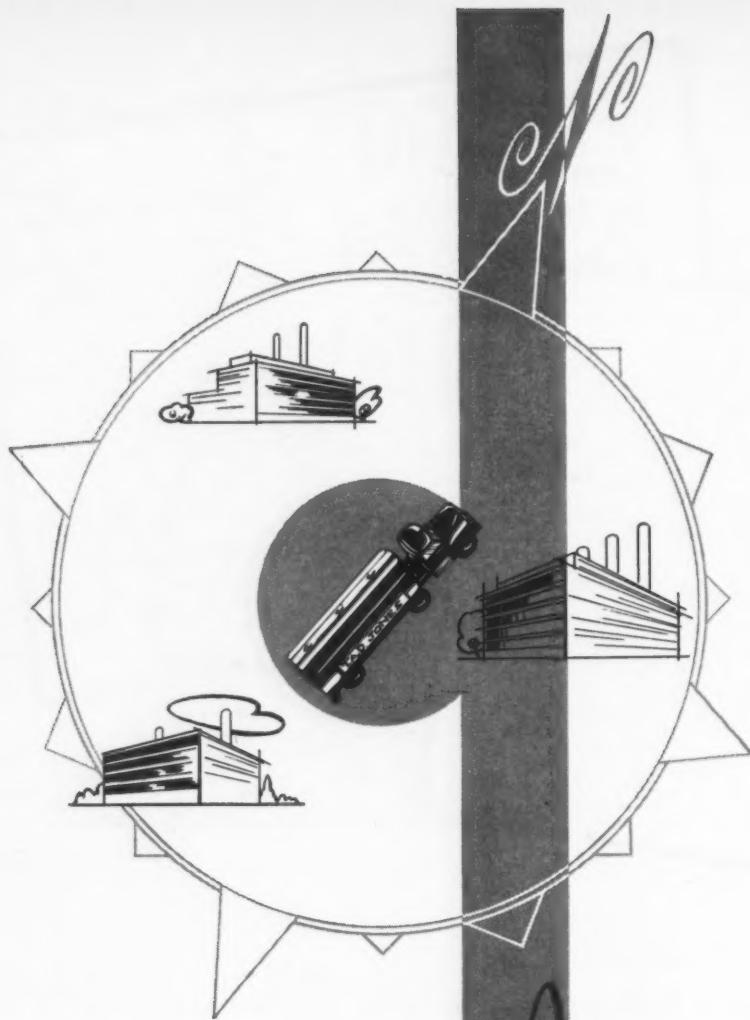
6. *Retirement Annuity and Company's Contributions:* Each member who remains in service until his normal retirement date will receive a Retirement Annuity to be paid monthly. The yearly amount of this Retirement Annuity will be 3 1/2% of the member's total contributions under the Plan.

The Company will pay the excess of the cost of the above Retirement Annuity over the members' contributions. This will be substantially more than the total amount contributed by the members.

The Company intends to provide, without cost to the employers, an additional Retirement Annuity for each employee who becomes a member of the Plan on December 1, 1956 and who has completed 10 years of continuous service.

RETIREMENT PLAN FOR EMPLOYEES OF CONNECTICUT PRINTERS INCORPORATED

EFFECTIVE DECEMBER 1, 1956

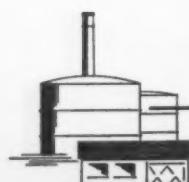


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THE CHALLENGE FOR 1955

By ALBERT S. REDWAY, President

ON December 13, 1954, the Association's Board of Directors elected me president to serve during the calendar year of 1955. I appreciate their confidence in me and will earnestly strive to uphold the high standards of performance set by my predecessors.

The most important challenge to our Association for 1955 is how to impart to our legislators, educators, city and town officials and all other influence groups within the state, a fuller understanding of the momentous significance of Connecticut manufacturing to the prosperity of our citizens. If that fact was thoroughly understood, it would automatically eliminate or simplify many other problems in the fields of government and employee relations. Hence, I shall strive with the able assistance of our directors, officers and staff to at least improve that understanding of industry during my first year in office.

Connecticut's prosperity depends, for the most part, on the continued health of its manufacturing industries. We must vigorously cultivate an economic environment that will encourage a growth in manufacturing employment and thus keep pace with our increasing population. Our failure to preserve this healthy industrial climate will result in losses rather than gains in job producing industries. The Association, from its earliest days, has been dedicated to fostering a healthy atmosphere for industrial enterprise. It is now accelerating its efforts to create broader understanding of the fundamental elements necessary to maintain this health and the dividends that will be enjoyed by all the people of the state as a result of it.

The profound effect of assuring the continued prosperity of our present manufacturing industries and stimulating the launching of new ones, was shown in a recent research study by the U. S. Chamber of Commerce. For every 100 new factory jobs, another 74 jobs are created in retail, construction, professional and other enterprises. Each 100 jobs, according to the report, means 296 more people in the community, 112 more households, 51 more school children, nearly \$600,000 of additional income, and \$360,000 in retail sales. From these figures, it is easy to compute the gain or loss to a community through the acquisition or the removal of an industry.

While Connecticut has approximately 3,600 industrial establishments, and has gained some 1,330 new industries employing about 45,000 persons during the past 10 years, and has lost only 67 industries employing 22,000 people, we cannot afford to be complacent. The lost job opportunities resulting from the removal of those 67 companies to other locations was nearly half as great as the gain through the acquisition of 1,330 new companies. The danger of such complacency is further demonstrated by the fact that only about half of the small enterprises born each year remain in business as long as twelve months, and only about one-third reach their tenth birthday. Obviously, the propagation rate of new companies in this "right to succeed or fail" economy of ours, can only be kept high through the retention of the profit incentives. We must have this incentive if we are to continue to show a net gain of job birthrate over job mortality rate. Attracting new enterprises or the expansion of old ones within the state must continue if we are to offset the losses occurring from the removal of a large industry that can no longer

meet competition in its present economic environment.

A new element has gradually been creeping into our manufacturing situation in Connecticut and has recently reached a point where it is of major significance. I refer to the out-of-state control of our industries. At present 37 out of 100 of our largest industrial corporations, from the standpoint of employment, are now controlled by interests outside of Connecticut. Most startling of all is the fact that these 37 companies employ some 108,000 persons, or over 25% of those presently employed in our industrial establishments. This may or may not be good for Connecticut manufacturing. It will be good for Connecticut if we help these companies to make their operations profitable but it will be bad for Connecticut if we impose any hardships that hinder their operations. Top management's decision will be strictly a business decision for those who are in control will have no strong emotional ties to the state as did their former family owners.

How can we best insure an expansion of Connecticut's manufacturing employment and keep pace with our population growth?

There are many ways—too many to enumerate here—but I will name two very important ones.

The first is through the establishment of a sound industrial program on the community level that will continuously encourage the establishment of new industry and keep established industries satisfied to remain in the community by every available means short of subsidy inducements.

The second, which is of even greater importance, is through common sense action by our General Assembly, now in session. What our state legislative body does to encourage or discourage manufacturers is immediately flashed to all parts of the nation, thus advertising the quality or shoddiness of Connecticut's "welcome mat" for industry. If members of the 1955 General Assembly wish to take the long constructive look, they will think in terms of "What can we do to promote more industrial jobs". Many of them promised to do just this when seeking office during the last election campaign. Let us hope that these promises will be carried out. Before making any final decisions on legislation affecting industry that may satisfy some special interest group, our legislators who have the best interest of Connecticut people in mind, will take the time and trouble to learn of the possible job losses such legislation may cause, especially in communities that depend on one or three industries for their economic life blood.

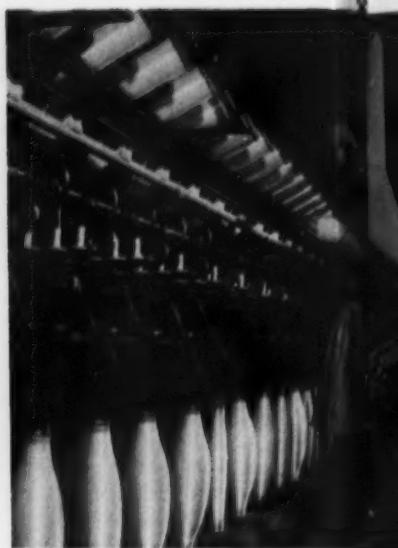
I promise to do my utmost to see that our Governor and our state administrative officers and members of the General Assembly are given all the information that is available to the Manufacturers Association of Connecticut upon which to make decisions that will redound to the benefit of all the people of the state for years to come. It is my hope that both industrial and business management in the state, whether Association members or not, will be willing to aid in this endeavor, either by communicating their views to me, to their representatives, or to committees in the General Assembly. If we meet the challenge to greater understanding of industry and its value, we shall all reap the benefits in the immediate years ahead. If we fail, then our industry will gradually deteriorate and move to other states with more progressive leadership.



ONE OF TWO DAMS at the site of The American Thread plant on the Willimantic River.



THIS IS a Pacific Converter, where nylon thread is cut to staple of varying lengths.



THIS REDRAW MACHINE performs one of the steps in the production of nylon thread.

A Story of Progress At American Thread

This is one of a continuing series of articles that have been demonstrating for over 20 years the activity, past and present, in a wide variety of Connecticut industries, that yields the state's major sources of income.

WHEN entering Willimantic from either the South or East, one of the most imposing sights is the row of large stone buildings lining one side of the river and also Route 6. An equally imposing vast red brick structure sits along the bank on the other side of the river. These are the buildings of The American Thread Company, Inc., the largest industrial thread manufacturer in the world.

Thread manufacturing and Willimantic are synonymous. For over 100 years Willimantic has been known as the Thread City. It was in 1821 that the Jillson family first built three cotton spinning mills on the banks of the Willimantic River. The construction of these mills soon attracted many settlers and established Willimantic as

an important industrial center as well as an attractive place to live.

One of these small wooden mills became a spool shop for The Willimantic Linen Company when it was organized in 1854 to manufacture linen goods. The failure of the supply of flax during the Crimean War made it impossible for the Company to continue in linen production and a change was made to cotton thread manufacturing in 1856. As business expanded, the Linen Company needed more space than the Jillson Mill afforded. In 1861 work was started on the present Mill No. 1. Stone dug from the river bed in 1862 provided material for the construction of Mill No. 2. Again in 1870, due to a continuing increase in demand for thread and the need for additional manufacturing space,

construction was started on the buildings known as the Stone Dye House and Inspecting Building. The Jillson family again provided the Linen Company with additional sites as the Company acquired the oldest plant in the city in 1882. This plant had been used by the Jillsons for many years for the manufacture of duck cloth. In 1888 work was completed on Mill No. 4, which was then the most modern cotton mill in the world. It was also the longest mill on the ground floor and was recognized as an outstanding example of a modern industrial plant.

In 1898, The Willimantic Linen Company, and several other thread manufacturing concerns, were acquired by The American Thread Company. Some of the units prior to incorporation were the Glasgo Thread Company, the Globe Yarn Company, the New England Cotton Yarn Company, the National Thread Company, Morse & Kaley Company, and one or two other smaller concerns.



ms on STAR DISC shuttle bobbins are being
threwed for shipment to customers.



MODERN NYLON UPTWISTER in operation at the company's synthetic division at Willimantic.

Now, 56 years later, The American Thread Company is a nationally known organization with 7 plants in addition to the Willimantic Mills. These plants are located in Maine, Georgia, North Carolina, South Carolina and Tennessee. Also the Company has 11 branch offices and warehouses in important industrial centers throughout the nation. Hundreds of different kinds of thread and yarn, for use in an almost endless variety of industrial or domestic applications, are produced in the Company's plants. These many different types of thread and yarn are grouped into three major divisions of the Company's operations—Industrial Threads, Domestic Threads and Yarn, and Market or Sales Yarn.

Industrial threads—the most important group of products—range from strong, heavy thread, used in sewing canvas and leather goods, to the lighter stitching thread employed in the garment making industry. These threads for industrial use generally are wound on cones or tubes, rather than on wooden spools, to suit the individual needs of the customer.

The Domestic classification refers to thread products used by the housewife in the home. In this group, in addition to the well-known STAR brand thread for hand or machine sewing, there are darning, mending and embroidery cottons, and thread or yarn for many other forms of needlework

such as rug making or hand knitting. In the domestic group also are many novelty yarns made of blends of two or more different fibers or containing metallic threads.

The third category of products consists of yarns that are used in the weaving or knitting trades. The Company's nationally known Durene yarn is a top quality mercerized cotton pro-

QUALITY CONTROL—Here, as in every process of thread manufacturing, quality control, inspection and more inspection insure only the best possible products for customers.





MODERN EQUIPMENT and machinery in the Bonding Department for the production of synthetic thread and yarn illustrates the company's excellent manufacturing facilities.

duced under strict quality control for use in the making of knit fabrics, hose and woven goods.

American Thread maintains its own large fleet of trailer trucks to distribute finished products among the plants and finished goods from the plants to branch sales offices and warehouses where they can be shipped to customers immediately.

The American Thread Company is one of the few large manufacturers of thread products producing all of the yarn for the finished product. In manufacturing its own yarns, the Company is able to select the best types of cotton for its products and also to give the necessary careful attention to each process through which the yarn passes so as to maintain the high quality standards which have been the hallmark of The American Thread Company.

Everything we wear from shoes to hats; our automobile seats, roofs, upholstery and tops on convertibles; big-league baseballs; the soft-balls used by our children; the handbags, wallets and luggage we carry; our rugs, furniture and house furnishings; the teabags, sausages and potatoes, onions and other products in bags; the uniforms, tents, parachutes and other materials used by our Armed Services—all of these depend on thread to hold them

together or provide containers for them. All of these hundreds of different kinds of thread and yarn, for use in an almost endless variety of industrial or domestic applications, are produced in the Company's plants.

In any history of The American Thread Company, product development and research activities play an important part. An important project of the Company in recent years, has been "Seam Engineering." The realization has grown among many manufacturers of cut and sewn items that industrial sewing thread is a vitally important element in modern production.

The management has stressed this aspect of its product because it believes that thread is a vital production tool—as important as a proper sewing machine or fabric. Its quality and efficiency directly affect the quality of the product. The American Thread Company has been convinced that thread can be used more efficiently than has been the custom. Eight years ago, the Industrial Sales Division and the Research Laboratory of the Company embarked on a project designed to help manufacturers find the thread most suitable for every seam construction and for every fabric.

In line with this aim, the Company's laboratory developed methods for de-

termining the most desirable thread size and quality, needle size, etc. and for assessing the various other factors that entered into the making of a specific seam.

The American Thread Company offered its Seam Engineering Program to the entire apparel industry in 1948. Each of the seam surveys, which are available to apparel producers without charge or commitment, is handled as an individual problem. The solution is tailored to each manufacturer's individual needs.

The American Thread Company also has been prominent in the development of threads and yarns of man-made fibers such as nylon, Orlon*, Dacron**. The Seam Engineering Program has helped to provide much valuable information about these new products. Extensive tests continue to be made by the company laboratories, to determine the servability and efficiency of the various Synthetics. Results of the Company's studies have shown that some synthetic threads are superior for certain seaming operations, while the same or other threads are inferior for sewing different materials. Therefore, the Company has recommended that synthetic threads

*DuPont's trademark for its polyester fiber.

**DuPont's trademark for its acrylic fiber.

(Continued on page 36)

New Departure Division Plants Join General Motors' 50 Millionth Car Celebration

MORE than 350 state and city industrial, business and civic leaders were luncheon guests of the Bristol and Meriden plants of the New Departure Division of General Motors on November 23 in celebration of the 50 millionth G.M. car—a Chevrolet—which rolled off the production line at approximately 10:10 A.M. that day in Flint, Michigan.

It was a gala occasion celebrated by similar luncheons in 65 cities, Open House for the public to visit 125 G.M. plants and training centers throughout the nation and by a spectacular parade with five of the nation's top college bands marching for an hour through the gaily decorated business section of Flint, Michigan as 8,000 gold-tinted balloons swirled overhead. The overall attendance at the Open House programs at G.M.'s two Connecticut plants slightly exceeded 8,000 and throughout the nation more than one million persons witnessed all phases of the corporation's production in its various plants. Some 18,000 guests at the 65 civic luncheons saw and heard a talk by President Harlow W. Curtice, relayed from Flint, Michigan to Bristol over the largest closed tel-



SETH H. STONER, works manager for New Departure Division is shown welcoming guests at luncheon. Others at the head table were, left to right, Mayor James P. Casey of Bristol; Edwin B. Shaw, head of the Manufacturers Association of Connecticut, vice president of the American Thread Co., and luncheon guest speaker; C. Edwin Carlson, mayor of West Hartford; William J. Ryan, Bristol plant manager.

vision network ever used and to Meriden by telephone.

Edwin B. Shaw, president of M.A.C. and guest speaker at the Bristol luncheon said, ". . . General Motors is real to its many suppliers in Connecticut.

Millions and millions of GM dollars are spent here each year in many Connecticut-made products used in General Motors production." He listed among these products, ball bearings, paper, textiles, sponge rubber, heating units for instruments, brass, springs, machine tools, steel.

In paying tribute to General Motors and the important part it plays to Connecticut in general, Mr. Shaw noted that G.M.'s yearly payroll in Connecticut averages \$40 million. Discussing G.M.'s contributions to welfare organizations and other community efforts, he pointed out that New Departure Division had donated more than \$150,000 to hospitals in this state and about \$30,000 to Community Chest campaigns during the past year.

After following the 50 millionth car down the assembly line at the Chevrolet plant, accompanied by G.M. executives and over 100 newspapermen, President Curtice spoke briefly to employees and then participated in the hour long parade which terminated at the I.M.A. auditorium where he spoke to 1200 assembled guests and was seen and heard over closed circuit



WATCHING BALLS BOUNCE—New Departure's famed ball bouncing machine that has fascinated millions over the years was included among exhibits viewed by Open House guests at the division's Meriden plant.



BALL BEARING PRODUCTION—That's the subject here as Foreman Thomas L. Baddeley at Meriden plant converses with Open House guests, many of whom were youngsters.

television by the luncheon groups in 65 other cities at the conclusion of a "Ballad of Progress" show with a New York cast of singers and dancers.

Among the pertinent comments made by Mr. Curtice were: That the national economy "is showing renewed strength" and that he is "optimistic about business in general for the next calendar year."

2. The combination of a growing population and an expanding technology in the United States "means mounting employment and a rising standard of living."

3. That G.M. Employment in the United States now totals 475,000 and "will be substantially increased between now and January 1."

4. That General Motors will have another good year.

Mr. Curtice also told his audience that "a great many people and a great

EDWIN B. SHAW (left) president of the MAC pauses during New Departure plant tour to discuss exhibit of New Departure's products with William J. Ryan, Bristol plant manager.



many businesses all over America have had a part in this great industrial achievement—and likewise shared in its benefits. "It has been the jobs generated by the production of 50 million G.M. cars that have helped create markets for every variety of product and have been a potent force in generating and insuring an expanding economy," he said.

He said "the most important role in the achievement—both as a contributor and as a beneficiary—has been played by G.M. customers."

"Our slogan has been 'More and Better Things for More People,'" Mr. Curtice said. "It is to the extent that we have lived up to that slogan that we have prospered. It is to the extent that we continue to live up to that



MAKING BRAKES FOR BIKES—One of the areas of major interest during Open House at the Bristol plant was that of bicycle coaster brake assembly. Here Ira Bachand checks brake to assure safety for some bike rider.

slogan that we shall continue to prosper."

Discussing G.M.'s role in the 64 United States cities where it has plants, Mr. Curtice said GM recognizes that "we have an obligation that transcends our role as an employer of men and a producer of products."

"It is our earnest endeavor to be a good citizen of our plant communities and to assume the duties and responsibilities that good citizenship imposes," he said.

Pointing out that the automobile already has changed the face of America, Mr. Curtice said production of the 50 millionth G.M. car "stands as a symbol of progress for the future."



HERE GUESTS watch a giant squeeze pointer machine in operation during their recent tour of the company's new tube mill.

Employees and Business Leaders Inspect New Tube Mill

OVER 1800 employees and their families, board members of the Bridgeport Brass Company, as well as 150 customers, industrial, business and community leaders had their first look at the company's new giant \$5 million tube mill on Washington Avenue late in October and early November respectively. Directors and employees had the first look at the 1000 foot long by 160 foot factory containing the most modern improvements in building construction, lighting and equipment for the drawing of tubes. Customers, indus-

trial, business and civic leaders were impressed a few days later by the same views of this new facility equipped with the most modern machinery available.

Management officials were on hand during the tours and the refreshment period afterwards. President Steinikraus and Austin R. Zender, executive vice president, headed the delegation of businessmen, explaining features of the plant and its equipment to the businessmen. The mill is now in partial operation.



IRVING M. MALSCH (center) sales manager of the mill products division of the Bridgeport Brass Company, explains some of the uses for brass tube, seen here in large coils, to visiting members of the Bridgeport Manufacturers Association and Chamber of Commerce. They are (left to right) Harmon Snoke, William Hawkins, and Stephen Hackley on the far right. Identities of other persons unknown.



AMONG THE VISITORS to the new tube mill when it was inspected by many of the state's leading industrialists and businessmen were (left to right): W. B. Lashar of the First National Bank & Trust Company of Bridgeport and Arthur Clifford, president of the Bridgeport Chamber of Commerce. At right is Herman W. Steinikraus, Bridgeport Brass president.



HERMAN W. STEINKRAUS (right) president of the Bridgeport Brass Company, and Roland Maloney, president of the Bridgeport Gas Light Company, inspect one of the gas fired bright annealing furnaces in the Brass company's new giant tube mill which is now in partial operation.



EMPLOYEES and their families inspecting the company's new tube mill. At left in the picture can be seen a section of a 36,000 lb. drawbench.

Meet Your New Officers

and Directors

ALBERT S. REDWAY, president, American Paper Goods Company, a division of Continental Can Corporation, Kensington, was elected president of The Manufacturers Association of Connecticut for the calendar year 1955 at the Annual Meeting of the Board of Directors, held at the Hartford Club, December 13. Mr. Redway succeeds E. B. Shaw, vice president and general manager of the American Thread Company, who has served two terms as president beginning January 1, 1953.

Harrison Fuller, president, Fuller Merriam Company, West Haven, was elected to succeed Mr. Redway as first vice president and Dexter D. Coffin, president, C. H. Dexter & Sons, Inc., Windsor Locks, was named second vice president. John Coolidge, president and treasurer of The Connecticut Manifold Forms Company, West Hartford, was re-elected treasurer, a post he has held for ten years. Norris W. Ford continues to serve as executive vice president and Leslie M. Birmingham as secretary.



ALBERT S. REDWAY

ALBERT S. REDWAY is a graduate of Massachusetts Institute of Technology. He began his career with the Old Colony Envelope Company of Westfield, Massachusetts, and later became affiliated with the Farrel-Birmingham Company, Ansonia, and in 1937 became vice president and manager of manufacturing of that firm.

In 1943 he joined the Geometric Tool Company of New Haven as executive vice president and general manager, where he served until he was made president and general manager of the American Paper Goods Company, Kensington on April 1, 1949.

Mr. Redway is a director of the First National Bank, the Acme Wire Company, both of New Haven and R. Wallace & Sons Manufacturing Co., Wallingford. He is also a former president of the Manufacturers Association of New Haven County, the National Metal Trades Association (Connecticut branch), and former vice president, New Haven YMCA; member of the board of governors, New Haven Junior College, New Haven.



HARRISON FULLER

HARRISON FULLER is a native of Minneapolis, Minnesota, and was educated in the public schools of St. Paul and the University of Minnesota. During World War I he served as a Major in field artillery. He was an incorporator of the American Legion under Act of Congress, and the first commander, Department of Minnesota.

He served as city editor and assistant managing editor, St. Paul Dispatch and Pioneer Press, and editor and publisher, Fort Myers Tropical News, Fort Myers, Florida.

In 1928 he became associated with the investment banking firm of J. & W. Seligman & Co., and Tri-Continental Corporation, New York, as vice president. In 1939, with Dr. E. S. Merriam of Marietta, Ohio, Mr. Fuller organized the Fuller Merriam Company, manufacturer of vitrified grinding wheels by a new process invented by Dr. Merriam.

Among his other activities, past and present, are included: Director of Grinding Wheels Manufacturers Association from 1944 through 1945; mem-



DEXTER D. COFFIN



JOHN E. HOLT

ber of the executive board of the Manufacturers Association of New Haven County (president 1948 and 1949); director of the New Haven Chamber of Commerce, and vice president in 1950.

★ ★ ★

DEXTER D. COFFIN is a native of Windsor Locks. He received his elementary school education in the Windsor Locks Public Schools and Noah Webster School, Hartford, and his later education at Suffield Academy, Phillips Andover Academy and Yale University (Sheffield Scientific School) where he was a member of the Naval Training Unit during World War I.

His entire business career has been spent with C. H. Dexter and Sons, Inc., manufacturer of "Dextar" thin papers, the oldest company in the state, being established in 1767. He succeeded his father, Arthur D. Coffin to the presidency of C. H. Dexter and Sons, Inc., the office he still holds.

Among his many business and civic affiliations, past and present are: Director, First National Bank, Suffield; Connecticut Bank & Trust Company, National Association of Manufacturers; director and past president of the Windsor Locks Chamber of Commerce, the Manufacturers Association of Hartford County and the Windsor Locks Public Library Inc. He is a member of the Connecticut Aeronautics Commission, the New England Interstate Water Pollution Control Commission, of which he is also past president; a trustee of Hillyer College and director of the Symphony Society of Greater Hartford. He is also a member of the Hartford Club, Hartford Golf Club, the Union League Club,

New York, and Lake Sunapee, N. H. Yacht Club.

NEW DIRECTORS

Five new directors of the Association, elected to four year terms at the Annual Meeting of the Association at Yale University, September 21, 1954, began their new duties on January 1, 1955. The new directors are as follows: A. W. Cavedon, secretary-treasurer, Aldon Spinning Mills Corporation, Talcottville; John E. Holt, president, Danielson Manufacturing Company; M. H. Phillips, president-treasurer, The Plastic Wire & Cable Corporation, Jewett City; Freeman W. Fraim, treasurer, Essex Mills, Inc., Essex; and DeHaven Ross, secretary-treasurer, Homelite Corporation, East Portchester.

★ ★ ★

ALFRED W. CAVEDON, secretary-treasurer, Aldon Spinning Mills



A. W. CAVEDON

Corporation, Talcottville, succeeds R. Leland Keeney, treasurer, Somersville Manufacturing Co., Somersville as director for Tolland County.

Mr. Cavedon is a native of Rhode Island where he received his early education. Later he attended Georgetown University and the Philadelphia Textile Institute. He began his business career with the Crown Piece Dye Works of Woonsocket, Rhode Island, of which he later became president. Two years later he was made president and secretary of the Falls Yarn Mills of Woonsocket.

In 1943 he established the Aldon Spinning Mills Corporation of Talcottville, manufacturers of fine woolen and worsted specialty yarns.

Mr. Cavedon is a member of the Advisory Board of the Rockville Branch of the Connecticut Bank and Trust Company, a trustee of the People's Savings Bank of Rockville and a

(Continued on page 60)



MARWIN H. PHILLIPS



DE HAVEN ROSS



FREEMAN W. FRAIM



ARTHUR B. BARNES, board chairman, welcomes Mrs. Fred B. Johnson, vice president of the Connecticut Federation of Women's Clubs, and a group of members upon the occasion of their visit to the company's plants on November 16.

Club Women Tour Ponemah Mills

Editorial Note: Recorded here in brief words and several pictures is another chapter in the continuing individual and economic learning process started five years ago by the Connecticut Federation of Women's Clubs with the cooperation of the Manufacturers Association of Connecticut. This brief account tells of the eleventh "Industry Day" program, as it is called. Another has been scheduled for the spring of 1955 at R. Wallace and Sons Manufacturing Company, Wallingford.

Twice a year since November 1949, anywhere from around 100 to over 200 members and officers of the 92 women's clubs in the state, affiliated with the Connecticut Federation of Women's Clubs, tour a different Connecticut plant to get a better idea of how the products they or other consumers buy, are made and sold.

Through this continuing program, now admittedly the most popular and best attended feature of the Federation's many-sided program, club members are not only learning for the first time, in many instances, of the hows and the whys of production and sales in an ever-increasing number of manufacturing establishments but also of many other factors concerning the

operation of our enterprise economy. They are learning of employment policies, working conditions, training programs, fringe benefits, retirement programs and many other interesting facts helpful to them in evaluating our type of economy—facts that are difficult to "come by" except by this direct contact with machinery in motion, people at work and management descriptions and responses to questions. And by no means least, Federation members and guests are gaining significant and lasting impressions of the over-arching importance of manufacturing industry to the economic well-being of the state.

The visit on November 16 to Ponemah Mills, Taftville, fabricators of cotton and synthetic cloth ready for

final finishing in other mills, surprisingly drew one of the largest crowds—approximately 157, being second only to some 210 who could be accommodated at the International Silver Company last April. It was the largest group ever to be escorted through Ponemah Mills at one time, and considerably larger than expected because of the long distances many of the members were forced to travel.

Starting at around 10:15 A.M. groups of 10 began their tour, accompanied by guides, of those portions of the huge mill where key operations were performed, and by around 11:00 P.M. all late comers had started their eye-opening rounds starting with the opening and cleaning of the bales of Egyptian cotton. They learned first hand of the operations from guides and from prepared explanatory copy given each guest at the start of the tour. By around 12:30 the groups had been guided to nearby church parlors where they were served an excellent luncheon.

Following luncheon Mrs. Fred B. Johnson, vice president of the Federation in the absence of Mrs. Clifford Teeple, president, introduced head table guests including the chairman of the "Industry Day" committee, Mrs. Fred Beaucair of Bristol, Mrs. Pennybacker, the wife of the minister and Mr. L. M. Bingham, secretary of MAC. President Henry A. Truslow then extended a brief word of welcome, as did Mr. Arthur B. Barnes, chairman of the Board, who gave the featured talk outlining the early beginning of the company and highlighting its present day operations. Each person at the luncheon tables found a handkerchief at her place which, as Mr. Barnes explained, had been especially woven as a memento of the occasion. The meeting was adjourned at approximately 2:00 p.m. with a few words of appreciation to the company management for its hospitality and to the church women who had prepared and served the luncheon.

While wonderment over the uncanny performance of man-made machines had been freely expressed during many previous tours, one observer commented that more such expressions had been heard during the Ponemah tour than ever before. One composite one was, "I sure have a lot more respect for cotton and synthetic cloth than ever before. I don't see how men are able to make machines to do these miraculous operations".



WARP YARN being wound onto section beam. Mr. Brown, foreman, in foreground, explains the warping process to club women.

THE INSPECTION of cloth prior to its shipment to a finishing mill is witnessed here. (Right)



CLUB WOMEN examine finished "Chromespun" acetate cloth woven with colored yarns. Mr. Hughes, foreman of the Inspection Department is explaining inspection methods.

CLUB MEMBERS watching the combing process which eliminates the short fibres, leaving only long staple clean cotton for further processing into a superior grade of cloth.



FRED WALTY, assistant superintendent of Ponemah Mills, explaining the weaving of rayon on the loom shown at the right.



A Fresh Look At Policy Making

By ROBERT M. CREAGHEAD, Senior Vice President

Group Attitudes Corporation, New York

Mr. Creaghead sets forth in this article a number of his observations on the weaknesses of management's handling of people in many companies and makes some suggestions as to changes that will yield worthwhile dividends when adopted.

ANY topflight executive will tell you keeping business policy down to earth, realistic and on the beam is no easy job today—and it's getting tougher by the minute!

Since topflight executives are so busy dreaming up policy, it falls to a detached and sometimes benighted consultant to point out a few things which many have been observing about policy makers themselves. For while they sincerely try to keep down to earth, it is harder than they realize. The very success which characterizes business leaders today gives them an aura of status which separates them from average folks no matter how friendly and sincere they are. It also tends to inject a bias into their thinking.

Which company president was it who observed, when asked just what was so tough about his job, "Business is a very simple process which has somehow become complicated because everywhere you look it's full of people."

Like the tough flight instructor who reminded his students not to get "up in the air" while flying, equally good advice to policy makers might be, "If you find yourself in an ivory tower, at least get down to earth."

Like all advice, this is easier to give than to follow. For, today, people as they affect business are found grouped in various sized crowds or "publics."

And then again you find people acting like people in the most unexpected places. As the hen-pecked psychiatrist from Brooklyn observed, "Even at home I must practice."

These "people" who, by their attitudes and actions, have complicated business so much are not just neighbors or bureaucrats or legislators or customers or shareholders or suppliers—or even our own employees (God



ROBERT M. CREAGHEAD

bless them). Some of them, like "Trojan Horses" have found their way right into the ranks of management. They are our foremen, our staff men, our vice presidents. In fact, sometimes even policy makers themselves complicate their own jobs by reacting to prejudices or mass psychology.

In fact, it's no secret: We live in a world of people who individually or as publics have a disconcerting way of gumming up our policy.

To the industrialist who wants to make realistic policy, these "people" have the nasty habit of not behaving like policy makers think they should. More often than not many of them don't think at all, instead they react on a basis of feeling. And finally to top it all off, quite frequently they do not even react as individuals, but as groups.

Realistic policy today, therefore, requires more and more study of the attitudes which these various groups present to management plans and operations.

Some Pitfalls in Policy Making

As a kibitzer in the sacred sanctum of the policy makers for some years, I cannot help but observe several inherent occupational hazards which make it very difficult for today's businessmen to keep policy down to earth and make it realistic.

Policy making is decision making. This assumes, therefore, that policy makers have ready access to the information they need on which to base their decisions. In many fields of operation where information can be readily tabulated, a factual basis for decision can be established and maintained. But in areas where people complicate the picture or where social forces and factors must be considered, the basic job of gathering reliable decision-making data is in itself complex and often delicate.

Is Our Data Sound?

Once data is available, two tough questions about it still face Mr. Policy Maker: (1) To what extent is the information objective, complete and accurate, and (2) What established standards of recognized value are there against which it can be judged. Is it good or is it bad, is it realistic or is it colored? How sound a basis does it provide for decision making? How can the policy maker tell?

Assuming the information is satisfactory from a factual viewpoint, consider next what reaction it produces on the policy maker himself. Supposing it involves some vital human relations problems. Can he view it with complete detachment? Does it set off any alarm bells in his personality which would cause him to view the subject with exasperation, irritation or a sense of futility? With what bias, if any, does he view the information. Is it a subject on which he can think with clarity and personal detachment?

Lest at this point we be accused of being off the beam ourselves, it is important to remember that management operates in a new and different world today than it did in the thirties.

Management Works in New Fields

One successful executive observed recently: "Three quarters of my time today is concerned with activities and decisions involving fields which did not even exist twenty-five years ago. When I first came with this company, no one in the front office was spending much time on matters such as research, government relations, employee relations, community relations, supplier relations, product development, market analysis and public relations. Yet, today, my most important and difficult decisions, and often those involving the most important long-range commitments, are in these areas.*

Checking Our Basis of Judgment

Now suppose we can assume that the policy making information is available to top management and is of such a character as not to involve any particular bias or emotional reaction. What other hazards must be met before realistic policy decisions can be expected?

Let's ask at this point, "What is the basis of the executive's judgment in areas where people are involved?" Does he compare working people to himself as a young man starting out? Does he compare them to his servants or to his caddies or to the employees he talks to at the various clubs he frequents? Does he judge his employee attitudes by the way they seem to him when he moseys around his shop and office? If he does, look out. He is on very shaky ground. For many good reasons, among which are these:

1. Worker motivation is different in today's economy from what it was 25 years ago because then jobs were scarce and union security was an embryonic thing. Today few workers fear unemployment nor do they fear the caprice of their supervisors in the sense they did before.
2. A worker's reaction to a management policy is quite a different thing from his reaction to an individual member of management in a face-to-face

* Note: Whether our ivory tower is in the asphalt jungle or nestling close to our plant in the hills of Connecticut, we can look ahead and see a new crop of management areas of decision looming on the policy making horizon. Our sons will certainly be worrying not only about all the "poor relations" mentioned above but about other such matters as cybernetics, isotopes, automation, to mention only a few.

situation. No matter how democratic and friendly he may try to be, no policy maker of any importance can divest himself of his status as a VIP in the eyes of all working people of lesser status no matter whether they are in your plant or at your club. No matter how friendly the worker may be, he reacts differently when he talks to the VIP than he reacts later when he tries to describe his meeting with you to his fellow workers. This makes it seem as though the worker talks out of both sides of his mouth. This is not treachery or disloyalty. It is the simple effect of group reaction which most workers are not prepared to resist. Just because our workers talk to us nicely, let's not kid ourselves that they love us and talk the same when we are not present.

Can't Disregard Status

Thus as a result of their inherent status and the nature of their activities, management lives in somewhat of an ivory tower in spite of themselves. Too often they forget or disregard the fact that this aura of status has a magnetic effect upon individuals or groups with which these policy makers come in contact. A bias is thus injected into every situation—regardless of how friendly and democratic the management man may be as an individual. He may minimize, but he cannot eliminate it. It is like the variation and deviation injected into compass readings in navigation. It means that unless it is taken into consideration, executives make a big mistake when they judge people on the basis of what these people do in their presence. Unless management men make corrections and cross-check perceptions to allow for these status factors in dealing with ordinary people, they will find themselves in a situation where to a greater or lesser extent they base their decisions on false or inaccurate assumptions.

And again, further bias is injected by judging present situations by the standards and customs of 20 years ago. How often have we heard some executives say: "Why don't people act like I used to act when I was starting out?" "What do they expect?" "And what in heaven's name can I expect from them?" or "Let them get ahead as I got ahead—the hard way." Now there is

nothing wrong with these assumptions except that they are no longer realistic in terms of the social and economic changes which have modified the society in which we now live.

Still another area difficult of realistic policy making deals with the administrative problems of turning policy into effective action within the limits of the front office plan. Here the practical operating problem has many other aspects where ivory tower quarter-backing bogs down.

Groups Habits Deep Rooted

For example, several years ago a certain midwestern manufacturer decided it would simplify the accounting procedures if they paid all salary and exempt personnel every other Friday instead of on the first and fifteenth of the month. A directive was drawn up and duly approved by the executive committee, a new standard practice procedure gotten out, notices were posted on the bulletin boards, and announcements were made by supervisors. So far as management was concerned, the matter was settled.

But several factors had been overlooked. It turned out that the people involved felt strongly on the subject.

Rents and bills were paid a certain time each month, whereas these every-other-Friday checks failed to tie into long established family household customs.

A blast of resentment and resistance came back to a surprised management. Watchful waiting followed by repeated sales efforts did not help. Instead the clamor went all over the community. "The so-and-so company doesn't even consider you when they change your pay." Applicants for clerical and office jobs were fewer and more wary.

Finally after six months of constant griping and complaining, an office union showed up in town and started to organize the white collar employees. At this point management threw in the sponge and went back to the old pay system.

The point of this sad story is that group habits are deeper imbedded than individual habits. To correct an individual's personal habits where they fall below normal expected group standards is hard enough, even with the pressure of favorable group practices working with management. But to jump broadside into a situation involving changing group habits is like trying to pull up a tree by the roots.

(Continued on page 32)

P R E S E N T I N G

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BY

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The Cover

NEWS FORUM

This department includes a digest of news and comment about Connecticut Industry of interest to management and others desiring to follow industrial news and trends.



THE PUBLICATION of a 738-page study entitled "The Economic State of New England" has been announced by The National Planning Association. The book is the result of a study by NPA's voluntary 95 member committee of New England, made up of leaders in each segment of the region's economy. The project was financed by contributions from New Englanders and the publication by the Yale University press has been underwritten by the New England Council.

According to the study, the New England economy, while "sound" will require 15,000 additional factory jobs a year to maintain its industrial growth. Opportunities to attract needed manufacturing plants, the report said, are offered by industry's trend to light metals, a boom in development of mineral resources in Canada and in nuclear power production.

The loss of many textile and other "soft goods" industries, while creating problems of unemployment and in-

stability in a number of communities, is a blessing in disguise, the NPA committee found. The forced transition to electronics, metal products and other durable goods has proved the region's ability to "meet changing conditions with changing economic activities," it was held, and has "served to raise the level of New England's income."

The NPA is a private economic research and planning organization with sponsors from industry, labor, agriculture, and the professions. Its committee on New England was formed in 1950 at the request of the Senate-House Economic Committee, which had been impressed by an NPA study of the South. Dr. Leonard Carmichael, chairman of the New England committee is former president of Tufts College and now secretary of the Smithsonian Institution. A research advisory committee, headed by Harvard economist Sumner H. Slichter, counseled the staff.

THIS MONTH'S front cover shows a photo of a Scott Testing machine in the research laboratory of the American Thread Company which combines with the skill of the technician to test the strength of various types of seams now being made by customers and prospective customers of the company. By trying different threads and combinations of threads, different sewing machine tensions and stitch types, laboratory technicians are able to discover the reasons for seam failure and the best combination of materials to produce the most durable seams.

★ ★ ★

THE NEWLY-ACQUIRED Accurate Brass Corporation of Glendale, New York, will be moved to Bristol by mid-1955, it has been announced by Roger E. Gay, president of the Bristol Brass Corporation.

The present Accurate plant in Glendale, Long Island, N. Y. employs some 200 persons, many of whom are ex-

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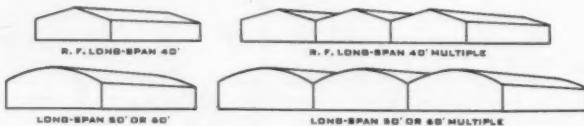
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pected to move to Bristol next summer. Accurate is the largest independent producer of brass and aluminum forgings in the country. It is expected that transfer of the plant will provide many additional jobs for the people in the Bristol area.

The new firm is a wholly-owned subsidiary of Bristol Brass.



A NEW LINE of aircraft toggle switches has recently been announced by The Arrow-Hart & Hegeman Electric Company, Hartford. The manufacturer states that the switches have been developed to meet the requirements of Air Force, Navy, Aeronautical Standard AN-3021, to Specification MIL-S-6745.

Furnished with a brown Bakelite base, the switches are approximately 1 1/8" long, 5/8" wide and 1 3/64" high from the bottom of the sleeve to the terminals. Steel parts of the new line of switches are cadmium plated, according to the latest A-N specifications, while all current-carrying parts are silver plated.



A SPECIAL CITATION was presented to Thomas I. S. Boak, president of the Plume & Atwood Mfg. Company, Waterbury, recently by the U. S. Treasury Department for the company's outstanding record during a recent Savings Bond campaign among its employees.

In addition to the citation, Kenneth M. Crane, state director of the Savings Bonds Division for Connecticut, gave the company the privilege of flying pennants at both the fabricating and rolling mill divisions.

In his letter of citation, Mr. Crane said, "You are one of many companies which have made possible the outstanding record during the first nine months of 1954. Total sales of Series E & H Savings Bonds for this period amounted to \$3,691,393. This figure is the highest record for these nine months in nine years."



A MILLION - DOLLAR international expansion program that will triple the production capacity of Connecticut Chemical Research Corporation, Bridgeport, was revealed recently by A. O. Samuels, President. The company is said to be the world's largest

manufacturer of aerosol and aerated products.

Within the past two years the firm has put into operation plants in Canada and Great Britain. Within the next year, according to Mr. Samuels, the company will open four more manufacturing headquarters in Los Angeles and in Europe.

The company was organized seven years ago as a research unit to develop the potentialities of aerosol-type products. The first aerated shaving cream dispenser was developed by the firm.

★ ★ ★

JOHN T. TATIGAN, president of Peter Paul, Inc., Naugatuck, has announced that his firm has been notified by "Candy Industry," national candy trade publication, of new honors accorded to Mounds and Almond Joy, the company's leading product.

In a national survey recently completed by the magazine, Mounds and Almond Joy finished first and second in a poll of 2,000 candy distributors.

★ ★ ★

DR. WESLEY S. COE has been appointed assistant to John E. Caskey, vice president and general manager of the Naugatuck Chemical Division, United States Rubber Co.

Dr. Coe was previously assistant factory manager of the chemical and synthetic rubber plants operated by the division in Naugatuck. In his new post he will handle special assignments for the general manager and assistant general manager, and also be secretary to the division staff.

It was also announced that Dr. J. Nelson Judy has been named assistant to the factory manager at Naugatuck. Dr. Judy, who joined U. S. Rubber in 1940, was formerly manager of process development for the Naugatuck Chemical Division.

★ ★ ★

NATIONAL RECOGNITION has been won by all departments of the Bridgeport plant of the General Electric Company for their cooperation in the operation of a safety program. The National Safety Council has presented to the plant the "National Safety Council Award," given "in recognition of its outstanding achievement in reducing the frequency of disabling injuries."

The citation reflects the intensive interest the safety coordinators have inspired throughout the plant, and the splendid cooperation of all employees.

THE AMERICAN RESEARCH CORPORATION, designers and builders of environmental test equipment has announced the expansion of its Bristol plant. The recently completed addition, which increases the company's manufacturing floor space by seventy per cent, is designed to double the company's manufacturing capacity.

According to Jack Shamroth, American Research President and head design engineer, the addition was made to meet the company's growing manufacturing needs. Most environmental test equipment currently produced is used in governmental and private research relating to aircraft, electronic and affiliated manufacturing.

★ ★ ★

METTLER MACHINE TOOL, INC., New Haven, has announced a new member to the well known line of Shuster wire straighteners. It is an automatic feed bench model wire straightener. This self-feeding, rotary straightener measures 16" for its longest dimension.

Designed as the answer for small shop requirements of straightening fine wire, pilot models have been endorsed by larger users of wire as a necessary auxiliary, according to the maker. A choice of arbors mounted in ball bearings each with five straightening dies, is available, one for wire in the .020 to .040 range and the other in the .025 to .062 range.

★ ★ ★

PRODUCTION AND MAINTENANCE employees of The Kaman Aircraft Corporation, Bloomfield, have voted overwhelmingly for "no union" in an election conducted by the National Labor Relations Board on behalf of the company and the International Association of Machinists, American Federation of Labor. The "no union" vote was 410 to 127 for the union.

In a message to the employees following the election, President Charles H. Kaman said, "Your management is appreciative of and encouraged by your vote of confidence as evidenced by this election. Be assured that management will continue its past policies to help maintain the highest level of employee-management relations as merited by the confidence you have expressed today."

★ ★ ★

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ground recently for a new hospital and Employee Relations Building. The two-story building, designed by Scovill engineers, follows modernistic lines. The exterior will be faced with brick with continuous glass windows.

Scovill President L. P. Sperry gave the signal which marked the official beginning of construction. Witnessing the ceremonies were Vice Presidents Mark L. Sperry and Alan C. Curtiss. Also on hand were members of the engineering staff who designed the building.

★ ★ ★

PROMOTION of John J. Monahan to assistant sales manager of The Bristol Brass Corporation was announced recently by Roger E. Gay, president. Mr. Monahan has served as New England District Manager of the Bristol firm since 1952.

A native of Thomaston, Mr. Monahan was graduated from the University of Connecticut with a degree in business administration. He has been with Bristol Brass since 1941 and was formerly the firm's Connecticut sales representative.

★ ★ ★

A SCHOLARSHIP AWARD program for the sons and daughters of employees of Rockbestos Products Corporation, New Haven, has been announced by A. G. Newton, Rockbestos president.

The program calls for an annual award of \$500 to a qualified son or daughter of a Rockbestos employee, with the award to continue in effect for four years provided the winner meets certain requirements outlined in the program itself.

Sons and daughters of all Rockbestos employees are eligible, if one of the parents has been with the company for three years or more. The only exception to this is that the children of officers and directors may not qualify.

★ ★ ★

TWO DIVISIONAL EMPLOYEES of the New Departure Division of General Motors Corporation took on new assignments December 1 when Louis C. Freeman, Jr. became bicycle products sales manager and Henry L. Brophy succeeded Mr. Freeman as director of public relations.

Mr. Freeman's affiliation with New Departure covers a period of seven years. A 29-year General Motors man, he joined the bearing division after

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seven years service in the U. S. Army in which he served as a colonel. His first New Departure position was supervisor of salaried administration. He then became personnel manager at Meriden, later serving in the same capacity at Bristol before assuming the public relations position.

Mr. Brophy, a former Waterbury newspaperman, joined New Departure in 1943. His eleven years with the company have been devoted to public relations work.

★ ★ ★

AN ETHIOPIAN high school teacher, assigned to the United States for 18 months' study under the Point Four Program of the Foreign Assistance Act, is receiving six months' electrical training with The Connecticut Light and Power Company. Yilma Tadesse, a resident of Addis-Ababa, Ethiopia, joined the utility's test department recently.

At CL&P he is getting supervised instruction and training in the construction and operation of heavy electrical equipment. Particular emphasis is being placed on transformers, generators, and turbines. Mr. Tadesse was stationed at the company's Berlin head-



YILMA TEDESSE, an Ethiopian high school teacher assigned to the Connecticut Light and Power Company for six months electrical training, and Daniel A. McNulty, CL&P meter engineer, check one of the instruments used to test residential electric meters.

quarters for about six weeks, with the remainder of his assignment spent through Connecticut at various CL&P districts and power plants.

In Ethiopia, Mr. Tadesse is the head of the electrical department in the 400-student technical high school of his home city.

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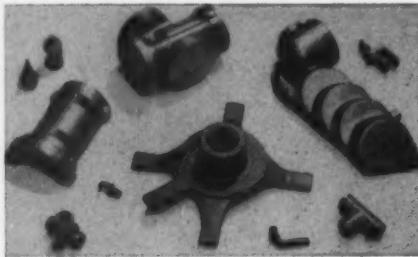


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A COMPLETE LINE of socket head cap and set screws in sizes from No. 4 (.112") down to No. 0 (.060") are now being offered as standard items for the first time, according to an announcement by The Bristol Company of Waterbury. The company is now offering a full range of small size socket screws in both 18-8 stainless steel and heat-treated alloy steel, in a variety of lengths and threads.

Prices and specifications for these small size screws, as well as for the company's complete line of socket screws in standard sizes up to 1 inch, are contained in Bulletin 702, available from The Bristol Company upon request.

★ ★ ★

H. F. KNEEN, president, The Safety Car Heating and Lighting Company, Inc., New Haven, has announced that the Board of Directors have elected James T. Cullen, secretary and treasurer of the company.

Mr. Cullen was also elected secretary and treasurer of Special Service Co., Inc. and Pintsch Compressing Corporation, as well as the Liquified Gas Utilities, Ltd. of Montreal, Canada, all wholly owned subsidiaries of the Safety Car Heating & Lighting Company. He has been assistant secretary and assistant treasurer since 1946. He succeeds John H. Michaeli, retired.

Mr. Kneen also announced that the New York City Executive offices have been transferred to the Hamden plant. The District Sales Office of the company will remain at 230 Park Avenue, New York.

★ ★ ★

A NEW SINGLE POINT cutting tool employing a wafer-type, indexable throwaway carbide insert; adjustable mechanical chip control; and hardened, replaceable anvil has been announced by Ole Severson, president, The Viking Tool Company, Shelton.

The new tool features "No-Grind" inserts with either positive or negative rakes. Inserts are indexed to the unused cutting edge after each edge is worn. Negative rake inserts may be indexed on both sides.

Included in the new tool is Viking's adjustable, mechanical chip control block, which locks with the top surface of the insert, metal to metal, to eliminate galling or wedging of the chip. Viking has also included in the new tool a hardened, replaceable anvil which absorbs the shock in the event of damage resulting from accidental

carbide fracture. The anvil thus protects and lengthens the life of the tool itself, while its close-up support permits the use of thin, inexpensive carbide inserts.

★ ★ ★

THE GREIST MANUFACTURING COMPANY recently sponsored the eighth annual dinner meeting of the company's Quarter Century Club. The group is composed of active and retired Greist employees who have completed twenty-five or more years of service.

Company officials who attended the dinner were Merritt D. Vanderbilt, president, Hubert M. Greist, vice president, Francis J. McCarthy, assistant treasurer, and Raymond J. Ahern, personnel relations manager.

The group honored a new member, Harry Johnson, who has just completed his twenty-fifth year with the firm.

★ ★ ★

THE ELECTION of Joseph H. Hoyt as president and director of The SoundScriber Corporation, New Haven, has been announced by the board of directors.

Until his election, Mr. Hoyt was associated with the firm of Spark, Mann and Company of Boston. He was formerly associated with the firm of Walthal and Drake in Cleveland, Ohio. Prior to that he served in the General Accounting Office of the

United States Government, and before World War II, was with the American Stove Company of Lorain, Ohio.

He is a member of the American Institute of Accountants, and the Massachusetts Society of Certified Public Accountants.

★ ★ ★

CASH AWARDS amounting to \$1,840 and pins were presented recently to employees of The Seamless Rubber Company for service records totaling 575 years.

Miss Mary Kuhn celebrated 35 years of service. She is in the Statistical Department of the General Office. Edward H. Haaf, also with 35 years, is employed in the cutting room. Mrs. Sofia S. Lavorgna, has had 35 years of service as a packer.

With 30 years of service were Leonard W. Ingorsoll, John J. Moran, Mrs. Mabel Hennessey and Theresa Gambardella. Harry Martino and Michael Brangi observed 25th anniversaries of service with the company.

Thirty-four other employees, with service ranging from 20 years to five years were also honored.

★ ★ ★

EIGHTEEN major central Connecticut corporations have joined with Trinity College in a pioneering program for the advancement of business, industry and higher education in the Hartford area, it has been announced by Dr. Albert C. Jacobs, presi-



MEMBERS OF THE QUARTER CENTURY CLUB of the Greist Manufacturing Company, New Haven, first row, left to right, Stephen Signore, Ralph Maturo, John Cusano, Joseph Rubertone, Bella LaTerza, Ralph Petrillo, Lawrence Fazzone, James Behler, Antonio DelGrego, Lorenzo Altieri. Second row, left to right, Norman Eddy, Joseph Nista, Frank Scognamillo, Nicholas Maturo, Mary Pavarotti, Harry Johnson, Helen Walik, John Peterson, Carl Baehr, Antonio Raccio, John Frazer. Third row, left to right, Stephen DelGrego, Raymond Behler, William Frank, Michael Civitello, Giuseppe Cirasulo, Joseph Melotti, Howard Word, Peter Cofano.

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Many plants, large and small, are still asleep to what modern controlled tumbling techniques can accomplish in superior results and amazing cost reductions.

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dent. They will be known as the Trinity College Associates.

It is believed to be the first time that corporations have joined with a liberal arts college for mutual advancement. Formation of the Associates has been underway for about a year with the 18 present corporations as charter members. Membership is open to all firms in the area.

"The Associates were organized," Dr. Jacobs explained, "to make active and vital the natural partnership that exists between corporations and Trinity College in the support of free thought and private enterprise and in the advancement of a high standard of living—three distinguishing characteristics of the American way of life."

Now under study for special projects of the Associates are conferences on the relationship of Hartford to its suburbs, symposia on the economy of New England, practical ways to make the college library more useful to the community, faculty consultation to solve business and community problems, and expanded evening classes for advanced study by young executives.

Dr. Robert M. Vogel has been placed in charge of the Associates program by Dr. Jacobs. College appointees to the Associates Advisory Council include: for the trustees; Newton C. Brainard, Henry S. Beers, John R. Cook, and Robert S. Morris; for the faculty, Lawrence L. Barber, Harold L. Dorward, Vernon K. Krieble and Lawrence E. Towle; for the administration, President Albert C. Jacobs, Albert E. Holland, J. Kenneth Robertson, and Robert M. Vogel.

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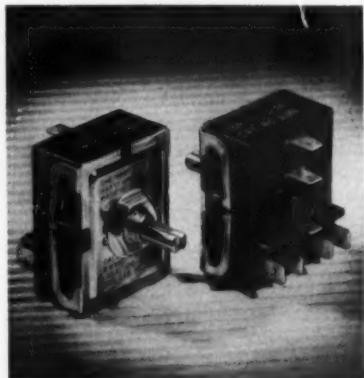
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A NEW SERIES of compact rotary heater switches for both two and three-wire systems—with spade terminals for easier wiring and a spindle which may be extended through the back of the base to provide unitized control of other components—has been developed by The Hart Manufacturing Company, Hartford.

Designed principally for electric ranges, the new series of switches have numerous other applications in the appliance field and other product lines. The extensible spindle may be used to control heaters, dampers, other switches or accessories with one dial. Bases are designed to permit use of two, four or six dummy spade terminals to eliminate need for separate terminal blocks. Auxiliary live terminals may also be added.



"DIAMOND H" Series 910 rotary heater switches developed by The Hart Manufacturing Co., for two and three-wire systems have spade terminals for easier wiring and extensible spindles for control of other components with a single dial.

THE TREMENDOUS CONTRIBUTION which the Chas. Pfizer Company has made to the social and economic life of the Groton and New London area since it acquired the former Groton Iron Works property in Groton eight years ago was the basis of a testimonial breakfast given in honor of the company and its officials and employees recently at the Mohican Hotel, New London, under the sponsorship of the Groton and New London Chambers of Commerce.

The occasion, at which a plaque extolling the company and its officials was presented as a tangible memento of the general tribute, was timed to coincide with a visit to the Groton plant by top officials and members of the board of directors of the Pfizer company and was attended by 120

civic leaders, government officials, industrialists and prominent merchants of the area.

Executive Director Marshal Ginther of the New London Chamber presided at the breakfast and he called upon President Anthony Levesque of the Groton Chamber and President B. Francis Mahan of the New London Chamber to extend the good wishes and appreciation of local people to the Pfizer officials and upon John E. McKeen, president and chairman of the

board of directors of Chas. Pfizer Co.

★ ★ ★

THE ELECTION of James A. Mulcahey as vice president of the Bush Manufacturing Company, West Hartford, has been announced by Cecil Boling, president.

Mr. Mulcahey, director of sales for Bush since 1951, formerly was with the Cecil Boling Company, New York in various sales and engineering capacities.

How to collect on bills

you can't mail out

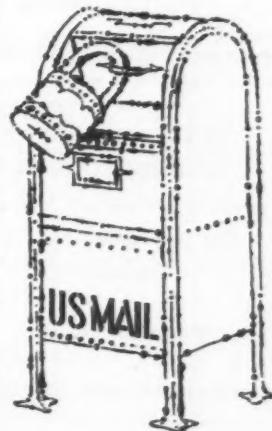
Have you ever considered how much you depend on your accounts receivable ledgers for the money you need to keep your business going?

If they were destroyed, you wouldn't be able to mail out bills—unless you could remember—exactly—names, addresses and amounts owed. And you'd find that your biggest source of ready cash—perhaps your most valuable current asset—had simply disappeared.

Accounts Receivable insurance protects you fully against the loss you're bound to suffer if you're ever unable to bill customers because your records have been destroyed by fire, flood, explosion—or lost as the result of burglary, theft or vandalism.

We will be pleased to give you full details of this insurance and tell you how it reimburses you for amounts owed that you cannot bill.

Also to tell you about insurance for your legal papers, sales records and other documents, the loss of which would cost you real money.



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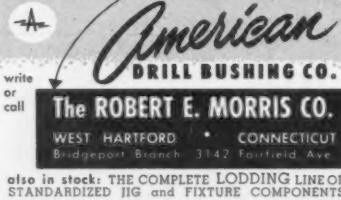
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AMERICAN SCIENTISTS have finally succeeded in reproducing the true molecule of crude, or tree-grown rubber, a major scientific achievement, it has been announced by William S. Richardson, president of Goodrich-Gulf Chemicals, Inc., which is owned half by the Gulf Oil Corporation and half by the B. F. Goodrich Company.

According to Mr. Richardson, who is also president of The B. F. Goodrich Company, with the Sponge Products of Shelton as its Connecticut Division, the successful reproduction of crude rubber synthetically has been a goal of world scientists for generations. It has also posed a problem in the self-sufficiency of the United States, he said, because although it is the world's largest consumer of natural rubber, it has had to import every pound used from the Far East, South America, or Africa.

The actual discovery was made in the B. F. Goodrich Research Center, Brecksville, Ohio, by a research team assigned to the project by Goodrich-Gulf Chemicals, Inc. Joint teams of scientists in both Gulf and Goodrich laboratories have long been at work using a new approach to the challenging assignment.

educational director of the Club, featured discussions on "The Necessity of Foreign Trade and Markets" by Kendall Redfield, export manager, Asgrow Export Corporation, Milford; "Why Foreign Trade Must Be a Two-Way Street", by Anthony Bordes, export manager, The Bassick Company, Bridgeport; and "The Pro's and Con's of Tariff" by W. R. Scott, manager, Foreign Sales Division, Remington Arms Co., Bridgeport.

The club also provides various publications on export subjects to schools for distribution to students and for classroom study and discussion.

★ ★ ★

ELLSWORTH S. GRANT, vice president, Allen Manufacturing Company, Hartford, keynoted the recent Fall Personnel Conference held at the University of Bridgeport.

The theme of the day-long conference, attended by top level personnel men from throughout the state, was "Personnel, Productivity and Profit." Sponsoring organizations were The American Society for Personnel Administration, The Greater Bridgeport Personnel Association and the University of Bridgeport.

★ ★ ★

AS A PART of its educational program, The Export Managers Club of Bridgeport recently presented a program on exporting before the senior class and debating society of the Stratford High School. The program, under the leadership of James R. Hartman,

CARLYLE F. BARNES, president of Associated Spring Corporation, Bristol, has announced the retirement of Fuller F. Barnes and Harry C. Barnes as officers of the corporation. He stated that they would continue their interest in the corporation by re-



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maining as members of the Board of Directors, and Executive Committee.

Alden C. Purrington was elected first vice president. Mr. Purrington will also continue as treasurer of the corporation, an office which he has held since 1937.

The retirement of the Barnes brothers follows a lifetime devoted to the business started in 1857 by their grandfather, Wallace Barnes. Fuller F. Barnes joined the Wallace Barnes Company in 1910 and Harry C. Barnes in 1913.

They were instrumental in the organization of Associated Spring Corporation in 1923 through an amalgamation of the Wallace Barnes Company with the William D. Gibson Company of Chicago, the Raymond Manufacturing Company of Corry, Pennsylvania and Barnes-Gibson-Raymond, Inc. of Detroit.

★ ★ ★

DONALD S. SAMMIS, vice president in charge of manufacturing for the Underwood Corporation, and who has been associated with the firm since 1935, has retired from that position.

Mr. Sammis was former manager of the Bridgeport plants before being appointed vice president in charge of the company's Hartford works in 1947. In 1950 he was transferred to the executive offices in New York city.

A native of Stratford, Mr. Sammis attended Sheffield Scientific School of Yale University, where he received his degree in mechanical engineering. From 1911 until 1913 he was employed by the Baird Machine Company of Stratford, the Ives Manufacturing Company of Bridgeport and the Griscom-Russell Company of New York. He returned to the Ives Company where he worked until World War I.

In 1932 Mr. Sammis became Town Manager of Stratford, a post he held until his association with Underwood in 1935.

He is a member of the Reserve Officers Association, the Society of American Military Engineers, the Yale Engineering Association and the Housatonic Yacht Club. He serves as a director for the Acme Shear Company, the First National Bank and the City Savings Bank.

THE NEED for industrial statesmen to promote a better understanding and insure the future of the free enterprise system was stressed before 300 Bridgeport manufacturers by Harold C. McClellan, president of the National Association of Manufacturers.

Mr. McClellan addressed the 50th annual dinner of the Manufacturers Association of Bridgeport. He said that employers have had a responsibility to their workers which "they failed to meet adequately."

"I think we should have translated into understandable English the frightened mumbo-jumbo of recessions, of depressions, of cutbacks and lay-offs," Mr. McClellan stated.

Jobmakers awards for 1954 were presented to Bridgeport Machines, Inc., the Singer Manufacturing Company and the Bridgeport Brass Company. The awards initiated a year ago are given by the Association's community relations committee for creating new job opportunities or maintaining high employment during the year.

Rudolph F. Bannow, president,

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Bridgeport Machines, Inc., was re-elected president of the Association. Other officers re-elected for this year were Ronald A. Malony, Bridgeport Gas Light Company, first vice president; H. Burling Naramore, Bridgeport Fabrics, Inc., second vice president; Harmon E. Snone, executive vice president, and George L. Todd, the Bullard Company, treasurer.

★ ★ ★

AT THE ANNUAL MEETING of the board of directors of the Plasti-

crete Corporation, held recently at the main office in Hamden, present officers of the corporation were re-elected and three new officers were added to the staff.

John R. McColl was named vice president, sales; Alfred D. Russo, vice president, production; and Miss Gertrude T. Hines was made assistant secretary.

Mr. McColl has been sales manager for the corporation since 1949 and a member of the board of directors since 1951. Mr. Russo has been with

the corporation since 1946 and for the last two years has served as production manager. Miss Hines has also been with the firm since 1946 and for the last four years has served as office manager.

★ ★ ★

THE BULLARD CO., originators in 1901 of the side-head Vertical Turret Lathe, has announced a completely redesigned version of this type of machine tool. Appropriate to the Company's 75th anniversary year in 1955, the new machines will be identified as the Cut Master Model 75. This contains a new type of table support bearing which is a combination radial and thrust roller bearing. This feature makes possible production with greater accuracy at higher rates of speed.

★ ★ ★

THE PURCHASE of the Grant Paper Box Company of Pittsburgh, Pa., by Federal Paper Board Co., Inc., New Haven, has been announced by John R. Kennedy, Federal president.

The acquisition, part of Federal's current expansion program, Mr. Kennedy stated, is expected to add between \$2 million and \$3 million to annual carton sales, and to strengthen the company's carton operations in the Pittsburgh and Western Pennsylvania areas.

The new acquisition gives Federal a total of thirteen paperboard mills and carton plants, located mainly along the eastern seaboard. The company is said to be the nation's third largest producer of the type of paperboard known as folding boxboard, and is an important manufacturer of folding cartons.

In due course the Pittsburgh plant will be known as the Pittsburgh division of the National Folding Box Company, Inc., folding carton subsidiary of Federal.

★ ★ ★

OTHNEIL G. WILLIAMS, president of the William L. Gilbert Clock Corp., Winsted, has announced that the clock company has embarked upon an expansion program designed to increase the company's income and to provide a larger payroll and steadier employment for the area.

Mr. Williams stated that the first goal in the new program was to provide sufficient business to enable the company to expand its present payroll to \$2,500,000 annually, which is ap-



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proximately double the average of recent years.

A start on this program has been made with the beginning of production of the new electric adding machine being built for the General Computing Machines Corp. of New York. Production for this one project alone will ultimately call for more than 200 employees on a full-time basis.

Mr. Williams also announced that in line with Gilbert's new "forward look" the company for the first time in its history is publicly offering common stock. The purpose of this, he said, was to provide additional working capital to meet the requirements of the new expansion program, and to allow employees to share in the company's progress and to increase their interest in company affairs.

★ ★ ★

HERRICK T. WILSON of Meriden has been appointed first permanent manager of The Connecticut Development Credit Corporation, according to an announcement by Paul V. Hayden, corporation president. The appointment became effective January 1, 1955.

He succeeds Robert P. Lee, area development manager of The Connecticut Light and Power Company, who has been serving as manager since the corporation commenced operations in February 1954. Its purpose is to lend financial aid to Connecticut industry.

Mr. Wilson is a native of Meriden. He was graduated from Wesleyan University in 1937. Since 1946 he has been business manager of Ordwes, a government research project connected with the university and prior to that time he was assistant director and director of sales research for the International Silver Company, Meriden.

★ ★ ★

ROBERT A. KNIGHT, a former executive secretary of the Manufacturers Association of New Haven County, and for the past five years associated with Beardsley Rumel's many business interests, has recently joined with Ann Hoff and J. Francis Canny to form Hoff, Canny and Knight, Inc., executive search specialists, with offices in the Chrysler Building, New York 17, New York. The new firm, according to Mr. Knight, will assist business and industry in conducting confidential and professional searches for outstanding executives.

Miss Hoff was formerly associated

for twelve years with the Association of Consulting Management Engineers and the Lennox Personnel Service, where she dealt with the problems of recruiting executives. Mr. Canny was a former assistant to the corporate vice president for personnel at R. H. Macy & Co., Inc. and director of personnel administration for McKinsey & Company, management consultants, where he also dealt with management personnel problems and the recruiting of executives.

★ ★ ★

AN ADVANCED new screw swivel vise for milling machines, shapers and drill presses has been introduced by the Modern Tools Division of the Nelco Tool Co., Manchester.

Rugged in construction, precise in design, this Modern screw swivel vise features patented covers that prevent chips from falling into swivel slides. Other features include hardened and ground removable jaws, graduated swivel base, keyways in body and swivel base to permit use with or without base, and the body parallel and square to keyways.

SUCCESSFUL COMPLETION of the Southern New England Telephone Company's recent 14½-million-dollar stock offering was reported recently by the company's financial vice president, G. Gordon Copeland.

The company had issued rights authorizing its stock owners to purchase 488,888 new shares, at \$30 each, in a period ending October 29. Exercise of these rights disposed of 99.49 per cent of the shares offered, and the 2,949 shares remaining were later sold to brokers.

Mr. Copeland said the new issue adds more than 2,000 new owners to the telephone business. The company now has nearly 40,000 owners, of whom about 90 per cent are residents of Connecticut.

Most of the proceeds of the stock sale have been used to repay money borrowed to finance construction carried on by the company in recent months to meet continuing demands for service.

★ ★ ★

EUGENE H. GATES has been appointed general factory manager of

SCREW MACHINE PRODUCTS

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AUTOMATIC

ALL METALS

**SPECIALISTS IN
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STEELS**

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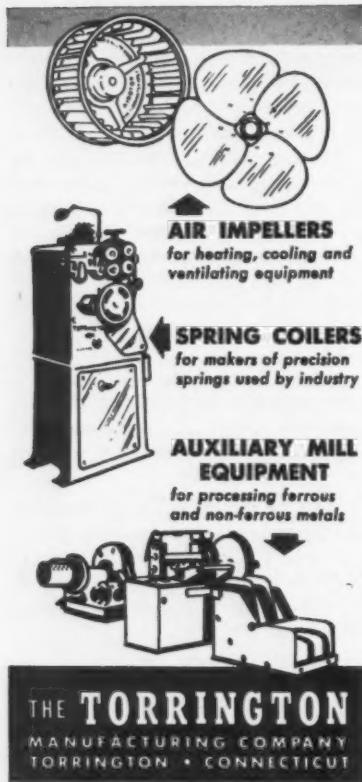
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- **DRILLING**
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- **HEAT TREATING**
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Portable Partitions Serve Fenn Mfg. Co.



Fenn Mfg. has one of Barney's custom-made Portable Partition installations in the general offices. A spokesman for Fenn stated: "Worth its weight in gold . . . we can achieve the change-about we need from time to time . . . and then restore the original layout or arrange a new one as special conditions demand". Ask Barney's for details.



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The R. W. Cramer Company, Inc., Centerbrook, according to an announcement by P. F. Brophy, president. Mr. Gates joined the company in 1942, and has recently served as factory manager.

In his new capacity Mr. Gates will have responsibility for all manufacturing operations in the company's Centerbrook and Ballouville, Connecticut plants. Cramer manufactures precision electrical timing equipment and synchronous timing motors.

A Fresh Look At Policy Making

(Continued from page 17)

Implementing Social Changes

To be realistic today, management may well study the process of implementing social changes. If your plant hires one thousand workmen, they bring to work their own habits and personalities. They may come to work as individuals and they may look like individuals, but where social changes are involved, they are deep rooted to family, to union, to community ideas, habits and expectancies. Like a gyroscope, an employee group may roll easily along a certain axis in its present plane of revolution, but any efforts to change basic social patterns are resisted with gyroscopic inertia.

Now that business is frankly recognized as a social process as well as an economic one, progressive management more and more recognizes and considers the new variables which this change injects into the policy making picture.

New Techniques Now Accepted

A generation ago opinion polling, depth interviewing and attitude changing were foibles for the sociologist and the psychologist to speculate with. Today, they are important management tools to improve the policy making process.

A generation ago what was laughingly called "public relations" was generally a gadget for cajoling editors to publish free blurbs about a company or its products, or in some cases, to whitewash the mistakes made by management. Today public relations has evolved into a young but ethical profession composed of management consultants skilled in evaluating human situations and in helping management get down to earth from the ivory tower

in which it unwillingly and unwittingly finds itself.

Just as scientific management in the field of industrial engineering has evolved from the pioneer days of Taylor and Gilbreth into a much more effective body of organized standard practices, so has public relations developed and crystallized into a set of techniques and guiding principles which result in helping policy makers make more realistic decisions, carry them out more effectively and register the value of their constructive activities where it can pay most dividends.

We Always Have Public Relations

No matter what any business does from the time anyone begins to notice it in the market or in the community—it has public relations. These may be good. They may be bad. They may improve or they may get worse. But nothing we can do except shut up shop will enable us to get rid of them. They are of vital importance to management because they complicate or simplify the operation, the profitability and the development of the enterprise.

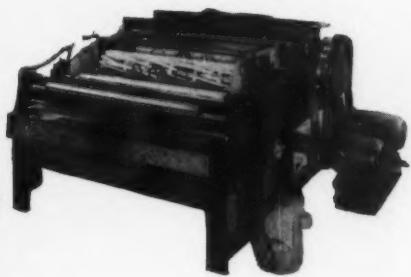
The good public relations man can do much to help policy making executives become more effective and their business experience more satisfying. Because they are not involved in the burdens of management; because they do not carry the burden of status; because as outside counsellors to top-level management, they come in with a fresh, clear and objective viewpoint; because they do not kid themselves about the motivation of people; because they are skilled in the techniques of face-to-face as well as mass communication, they can help management correct their compass readings and chart a more accurate and effective course of action. More than this, they can help management plan more realistic implementation of policies involving any group habits or requiring widespread motivation of groups in plants or communities.

Just as better pilot houses and control cabins have kept the skippers and pilots informed as ships and airlines grew in size and complexity, so today's complex problems in dealing with and shaping the attitudes of the many publics encountered in any business require more realistic decision-making based on expert opinion research, better internal communication, plus well-planned implementation and follow-through.

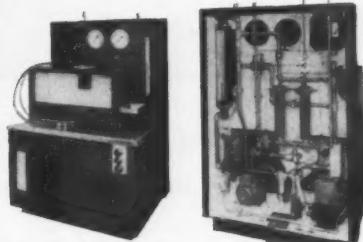
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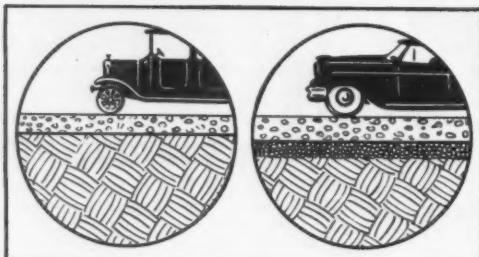
The 1924 road has served 30 years at low annual cost, but...



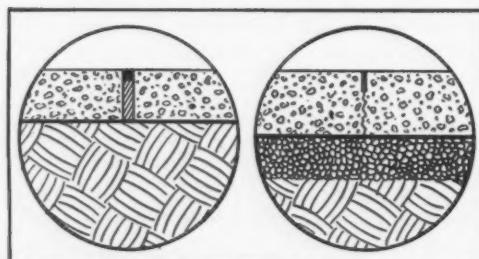
1954 CONCRETE ROADS ARE EVEN BETTER FOR THESE 3 IMPORTANT REASONS



Non-air-entrained concrete (left) and air-entrained concrete. Pin shows size of air cells.



Concrete roads used to be built on the soil (left). Now most get a granular base (right).



Old type joint (left). Narrow, sawed joint of a modern concrete pavement (right).

Concrete roads have come a long way since they brought the nation "out of the mud" 30 years ago. Many old pavements are still serving, but you can expect even better performance of modern concrete roads. One good reason is **AIR-ENTRAINED CONCRETE**, perhaps the greatest development in modern paving technology. Billions of microscopic air bubbles per cubic foot, produced by a resinous or a fatty additive, act as expansion chambers for freezing water. This trapped air eliminates damage to concrete pavements from weathering or the action of snow-removal chemicals.

A GRANULAR SUBBASE is something you never see—a firm layer of crushed stone or gravel under the concrete pavement. Wet, unstable soil under the slab tends to squirt out at joints and edges under repeated impact of heavy traffic, leaving the pavement without adequate support. But a granular subbase provides good drainage that prevents this. On the now-famous Maryland Test Road, concrete slabs that were built on granular material survived six months of grueling durability tests—equivalent to more than 20 years of normal highway traffic—without a single failure of any kind.

SAWED JOINTS give you a much smoother ride. Years ago engineers thought they needed wide and frequent joints to accommodate the expansion and contraction of the concrete. Now they know they need only provide against uncontrolled cracking as the concrete shrinks. They *saw* a thin groove across the hardened concrete slab a few inches deep and seal it with material that won't squeeze out. Shrinkage causes a fracture line, invisible on the surface, to open below the sawed slot, which itself is so narrow it isn't felt and may not be seen by the motorist. For more facts get the free booklet, "*Why Concrete*." It is distributed only in the U.S. and Canada.

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INDUSTRIAL Relations — Law

By FREDRICK H. WATERHOUSE
Counsel

ALTHOUGH arbitration is most commonly thought of in connection with collective bargaining agreements, you might find a brief account of its development in Connecticut rather interesting. It has been known and used since earliest times. The first volume of cases decided by the Connecticut Supreme Court contains accounts of arbitration proceedings. It establishes the final and binding nature of an arbitrator's award.

However, to have that effect, that is, for the arbitrator's award to be final and binding, it was necessary that the parties appear before the court and jointly request that a "rule of court" be entered formally submitting a specific issue to the arbitrator or to a panel of arbitrators, whichever was agreed upon. Such a "rule of court" having been entered the parties were bound to proceed and the arbitrators were empowered to hold hearings, gather evidence, and render a binding award. Unless made a "rule of court" an agreement to arbitrate could be revoked by either party at any time. Although the courts encouraged arbitration as a method of settling disputes, they were nevertheless jealous of their jurisdiction and looked unapprovingly on any arrangement designed to prevent the parties or either of them from asserting his claim in a proper court. Application for and entry of a "rule of court" overcame this weakness.

As arbitrators in early times were presumably selected for their unusual knowledge and experience in affairs concerning the subject matter of the question submitted to them for arbitration, the courts permitted them to apply such peculiar knowledge outside the evidence and even to decide matters without any evidence.

Furthermore, they were not bound

to disclose how they came to the conclusions announced by the award and, in fact, such disclosure was considered irrelevant to the validity of the award. This philosophy is still adopted to the extent that the court does not consider statements in a memorandum or opinion accompanying an award but merely determines whether the award answers the question submitted.

The use of arbitrators under the "rule of court" procedure gradually became less and less popular until it was practically abandoned. Complicated accounting matters were often referred by the court, with or without the consent of the parties to "referees" who were appointed as officers of the court. Arbitrators were not considered officers of the court.

Arbitration under "rule of court" had two distinctive features. In the first place any agreement to arbitrate was revocable unless and until it was made a "rule of court", and, of course, was not enforceable until then. Secondly, and following naturally from the first, each individual and specific question required the consent of both parties and must have been made sub-

ject to its own "rule of court" to be binding.

In 1895 the Connecticut General Assembly enacted a law creating the state board of Mediation and Arbitration. One of the functions of this board is to aid in settling labor disputes by mediation. It must proceed to the locality of a labor dispute or threatened strike to assist the parties in settling their differences. This board still exists in substantially its original form and with substantially the same powers and duties. It also is authorized to act as arbitrator in any situation where the parties specifically submit a question for the board's determination. It has no power to act as arbitrator unless the parties agree to submit a question to it.

There still was no method of compelling a party to comply with his agreement to arbitrate.

In 1929 the Connecticut General Assembly enacted a law making all agreements to arbitrate "valid, irrevocable and enforceable, except when there shall exist sufficient cause at law or in equity for the avoidance of written contracts generally". Although this statute makes no specific mention of collective bargaining agreements, was enacted several years before there was any substantial number of such agreements, and was prompted by a desire to validate commercial contracts providing for arbitration, its provisions have been used principally with relation to collective bargaining agreements. This is very likely because such agreements more often provide for arbitration whereas the hoped-for increase in providing for arbitration in ordinary commercial contracts apparently did not materialize.

In any event, our present law does apply to collective bargaining agreements containing an arbitration clause.

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This is true whether the agreement designates the state board of Mediation and Arbitration as the arbitrator, names some other arbitrator, or establishes a different method for selecting an arbitrator or panel of arbitrators. Such agreements are "valid, irrevocable and enforceable, except when there shall exist sufficient cause at law or in equity for the avoidance of written contracts generally".

Agreements to arbitrate found in such contracts, where the arbitrator has been named in the contract, have been held to be submissions empowering the arbitrator to proceed if the question is arbitrable under the terms of the contract. This is so even though only one of the parties requests the named arbitrator to hear and decide the question. However, if there is any doubt or claim that the question presented is not arbitrable under the provisions of the contract, the court has declared it to be better practice for the party seeking arbitration to request the court—not the arbitrator—for a ruling as to its arbitrability.

More on this subject in future issues.

A Story of Progress at American Thread

(Continued from page 8)

and yarns should be used when they fill a specific end use and contribute to a better garment.

The American Thread Company has consistently adhered to its policy of maintaining plants, machinery and equipment in the best possible condition at all times. Since World War II the Company has spent many millions of dollars on new plants and machinery for all phases of production of thread and yarn. The Company's new plant at Sevier, North Carolina, which was built last year, was designed in modern one-story construction and equipped with the finest machinery available. This combination of factors provides unsurpassed working conditions for employees and a foundation for quality production comparable with the record this Company has maintained for more than half a century.

The Company recognizes, however, that maximum efficiency can be obtained from even the most modern plants, machinery, and equipment only through the cooperation of employees who are secure in the knowledge that they are being treated fairly and equitable and are provided with pleasing and comfortable working conditions as well as steady employment. It places great emphasis on the importance of amicable employee and public relations. As evidence of the effective and satisfactory employee relations of this Company is the fact that there has not been a strike or work stoppage at Willimantic Mills since 1925. The only strike elsewhere in the Company since that time was at the Dalton, Georgia, plant in 1949 and the strike was settled on the terms offered to the union and employees before the strike.

The Company's employee and public relations are based on three fundamental principles:

1. Sound Organization Planning.
2. Clear cut statement of policies to avoid misunderstandings and misinterpretation of rules.

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3. Effective communication with all employees and the communities in which the Company operates.

The Company operates on a policy of decentralized organization permitting the maximum authority and responsibility to rest with the local plant managers, district sales managers or branch office managers with central coordination and control resting in the general management at the Company's headquarters in New York.

The Company has pursued a practice of stating its policies in writing so that they will be clearly understood by all members of the management team and mill employees at all locations. This has attained maximum effectiveness but at the same time has permitted the necessary flexibility consistent with the policy of decentralized organization.

Effective communication has been a major objective and vital necessity for a far-flung organization such as American Thread with operations in several states and national sales distribution. The Company makes a concerted effort to define its objectives for employees and to tell them of any developments which may affect them, their families or their jobs. Using the medium of "Connecticut Industry", the Company began a communications program in 1950 with periodic messages in the form of full page ads showing employees at work and conveying the idea of "the People Behind the Products." This program has been expanded to include all the major Company locations and show employees on the job, at home, engaged in civic activities and with community leaders to show that the Company's employees are the town's citizens. In addition, beginning in 1950 the Company has published an Annual Report to Employees describing the results of the Company's activities for the previous year and discussing the prospects for the forthcoming year. The American Thread Company believes it has a responsibility to tell employees about their jobs, their pay, their prospects, their Company and its products, competitive position in the industry and other matters in which employees are interested.

The communications program of the Company utilizes all important media such as letters to employees, mill bulletin boards, the advertisements described above and booklets such as The Story of Thread and Employee Handbooks. Other phases of

this project are training and development programs for employees and supervisors, reading rack service, and safety and accident prevention material. Also, the Company issues communication material for specific situations such as the opening of the new Sevier, North Carolina, plant, at which time a special booklet was published and the open house was attended by over 5,000 people from the surrounding area, a number equal to the total

population of the two principal towns nearest the plant.

With progressive management, excellent research facilities, modern and efficient plant machinery and equipment, well satisfied and skilled employees, the American Thread Company has become the nation's largest producer of industrial thread products and one of the country's major producers of domestic thread products and yarns.

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What it means is that requirements should be anticipated a little further ahead and that delivery promises have to be realistic.

Here's Where We Stand on Delivery Promises

We will not knowingly overbook orders. We never go on the hope that we'll be able to take care of everybody, somehow or other, by hook or by crook.

We won't pyramid promises. That kind of policy can only lead to robbing Peter to pay Paul, and in the long run satisfies no one.

We won't agree to meet delivery requests unless we are reasonably sure we can. We would rather lose your order than chance disappointing you later.

We may sometimes hold back from committing ourselves to the delivery you name. 'Most always, however, we'll make the delivery we promise.

We're not implying that we never, never slip. We are saying that we won't make promises lightly—for your sake as well as our own.

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TRANSPORTATION

By EDWARD M. MAMULSKI
Traffic Manager

Cabinet Committee on Transport Policy and Organization

ON JULY 12, 1954, President Eisenhower appointed Secretary of Commerce Sinclair Weeks as Chairman of the Cabinet Committee on Transport Policy and Organization.

On September 2, 1954, Secretary Weeks announced the appointment of a Working Group for the Cabinet Committee on Transport Policy and Organization and designated Arthur W. Page as Director of the Working Group. Mr. Page is a director of the American Telephone & Telegraph Company at New York City. The purpose of this committee is to conduct an up-to-date review of transportation problems in the national economy and submit its recommendations to the President not later than December 1, 1954.

This committee encouraged written statements from interested segments of the transportation industry.

Railroads

The Association of American Railroads acting on behalf of the railroads has submitted statements to this Working Group covering such areas as: (1) The Economic Background (2) Inequality of Regulation (3) State-Imposed Burdens (4) Federal Taxation (5) Subsidized Competition (6) Federal Government as Shipper.

Some of the pertinent proposals are: The repeal of sections 2 (unjust discrimination) and 4 (long and short haul charges) of Part I of the Act. The railroads advocate a modification of Section 3 of Part I of the Act to allow the railroads greater freedom in making competitive rates. The railroads suggest the following steps to be taken: "(1) Limitation upon the power of the Commission to suspend reduced rates at the instance of com-

peting modes of transportation or on its own initiative; and a shortening of the suspension period.

"(2) Withdrawal of the Commission's power to condemn reduced rates which are reasonably compensatory on the ground that they are 'lower than necessary to meet the competition' or will attract more than a 'fair share' of the available traffic.

"(3) Repeal of section 4 as an unnecessary competitive handicap imposed on the railroads.

"(4) Repeal of section 2 and modification of section 3 in order to clarify the right of railroads to meet competition with reduced rates."

Under the so-called rule of ratemaking, section 15a (2) they recommend the following changes:

"(1) Eliminate the present clause that requires the Commission to consider 'the effect of rates on the movement of traffic by the carrier or carriers for which the rates are prescribed:' and

"(2) Provide that the Commission may not condemn proposed rate increases unless it finds that they would produce revenues in excess of those

required to provide adequate and efficient service and establish and maintain sound credit in the railroad industry."

The Railroads recommend the following legislation for the Motor Contract Carriers:

"(1) All for-hire carriers should be subject to substantially the same regulatory laws.

"(2) Permits for the operation of contract carriers by motor vehicle should be issued only where it is shown that common carriers are not able to provide the service required.

"(3) Contract carriers should not be granted operating authority as common carriers except upon adequate proof of public convenience and necessity.

"(4) Permits for contract carrier operation should specify the shipper or shippers to be served and should require that such contract carrier service not be extended to other shippers without express authority of the Interstate Commerce Commission.

"(5) Contract carriers should be required to publish and observe their actual rates, rules, regulations and practices, observing requirements of reasonableness and non-discrimination."

The railroads expressed the need for improvement and more expeditious handling of general rate increase cases on both the Federal and State levels when there are substantial changes in the prices they must pay for materials or when a substantial increase in railroad wages occur.

Other pertinent recommendations submitted by the railroads to the Cabinet Committee pertain to the federal aids to domestic transportation, namely:

"(1) Before public aid is provided for the benefit of any medium of transportation, there first be weighed the effect such public aid will have upon

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the entire transportation system, including the railroads.

"(2) Each segment of the transportation industry which utilizes facilities provided at public expense should be required to pay reasonable and equitable user charges for the facilities

which it needs to use in order that each such medium of transportation shall bear the full true cost of its own services.

They also recommend the repeal of excise taxes on amounts paid for the transportation of property and persons.

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Motor Carriers

The Independent Advisory Committee which represents all segments of the trucking industry, labor, suppliers and carriers, has submitted its views to the Cabinet Committee.

The motor carriers recommended the handling of more mail especially such mail moving within a 300-mile zone. They claim motor carriers can handle mail faster and cheaper.

They recommend that section 203 (b) (5 and 6) of Part II of the Act be redefined so as not to exempt commodities beyond the basic raw materials state.

The Advisory Committee to the Trucking Industry favors the position that the Commission should retain its authority to regulate truck leasing.

The repeal of section 22 of the Act which deals with free or reduced rates for the government is advocated.

The motor carriers also recommend the retention of the present requirements under Part II of the Act which deals with situations where railroads purchase motor truck lines, etc.

The general recommendation of the motor carrier is as follows:

"We believe that the nation's commerce and national defense requires that all modes of transportation be maintained upon a sound and stable financial basis, and that government policy be directed toward impartial regulation of all modes of transportation. A sound government policy cannot be predicated upon a program of hampering and handicapping one mode of transportation for the benefit of another. We believe that government policy should be coordinated and developed to the end that the railroads be maintained and operated on a sound financial basis by the elimination or amelioration of the railroad passenger deficit."

Airlines

The Air Transport Association representing the principal scheduled airlines has submitted its recommendation to the Cabinet Committee.

The Airlines expressed their sympathy for the railroad in their present difficulties. They are opposed to the railroads efforts in seeking legislation which would be unfavorable to other modes of transportation. The airlines reported that in 1940 they carried approximately 13 per cent of the first class passenger miles, and in 1953 they carried approximately 65 per-

cent of the first class passenger miles. In 1951 about 21 percent of the air passenger miles flown received subsidies whereas in 1953 approximately 8 percent of the passenger miles flown were by subsidized lines. Thus it is indicated that only a small segment of air transportation is subsidized.

The airlines stated that railroads are essential to the economy of this country and were also necessary for national defense.

The Air Transport Association believes the railroads should not exert their efforts to handicap their competitors but should concentrate their efforts on those areas which would be profitable to them.

National Industrial Traffic League

The National Industrial Traffic League expressed its views to the Cabinet Committee. Some of the most pertinent principles are:

"(1) The continuance of private ownership and operation of the railroads and other agencies of transport;

"(2) The continuation of the organization and function of the Interstate Commerce Commission as an independent regulatory tribunal reporting only to the Congress, and

"(3) The preservation for the public in the whole scheme of carrier regulation of the inherent and proper advantages of each mode of transportation, with full regard to the rights of the owners to a fair return on their properties devoted to public use."

Two Commissioners Views

In an address before the Transportation Conference at Hartford, Conn., on November 5, 1954, Commissioner Arpaia stated he would not venture to say whether amendments to the Act are necessary or desirable, but stated that such treatment would constitute "pallatives" only. "To reach the seat of the trouble we must develop a unified system of transport and with greater technological advances and efficiency made possible by combined efforts and services."

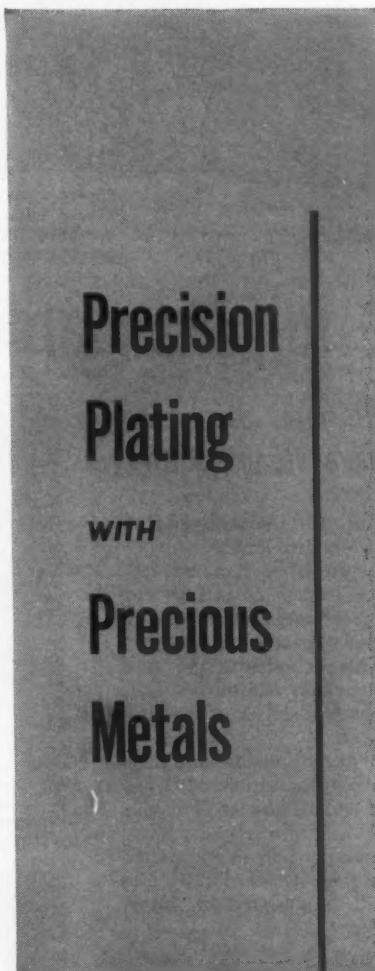
In a luncheon address before the National Industrial Traffic League on November 18, 1954, at New York City, Chairman Mitchell of the Interstate Commerce Commission asserted that regulation had not substantially changed in the last 30 years. He was of the opinion that all forms of transportation should be regulated alike.

Some specific changes he recommended are: "agriculture exemption law" covering such items as ordinary livestock, fish and agricultural products, "I would limit it to the primary transportation from the farm to the market." He advocated the repeal of section 22, and urged the immediate repeal of the excise tax on transportation service stating that the tax was a

discrimination against the common carrier.

President Eisenhower requested that the Committee submit its recommendations to him not later than December 1, 1954.

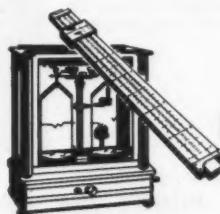
It will be interesting to see what changes, if any, the next Congress will make in the Interstate Commerce Act.



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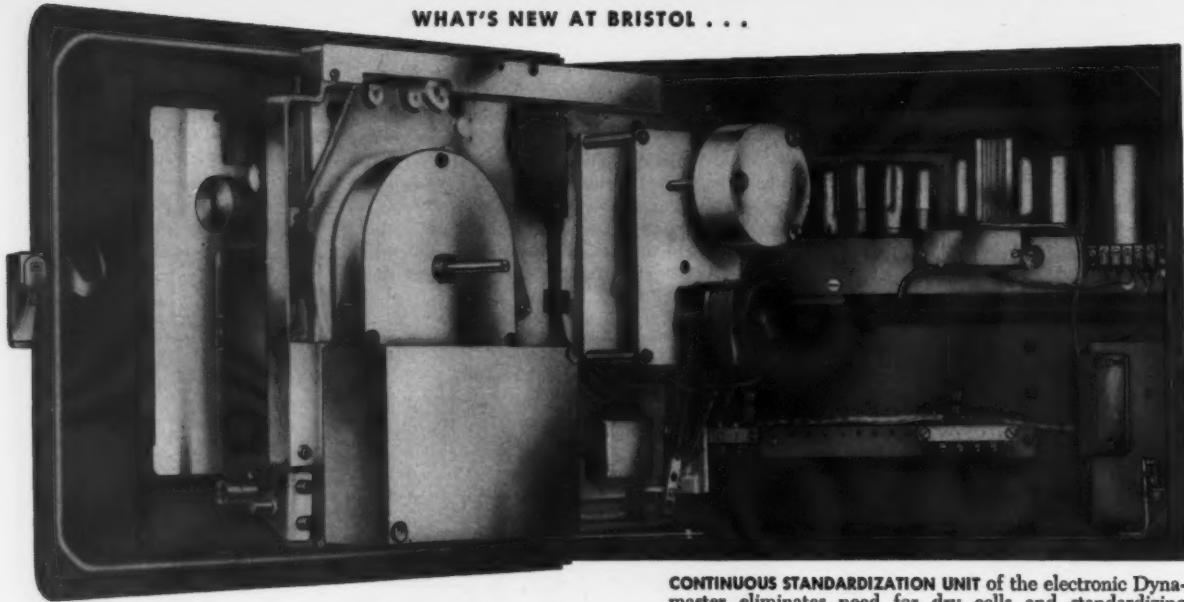


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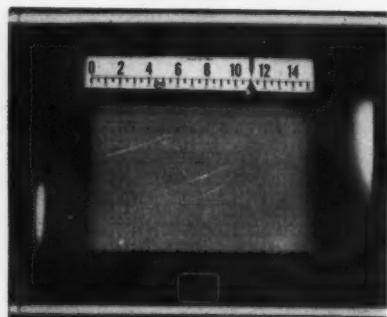
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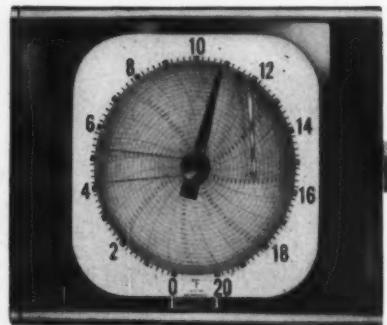
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BRISTOL DYNAMASTER CONTROLLERS in either the strip-chart model (shown above) or round-chart model, may be electrically or air operated. 2 position, 3 position, proportional, manual with automatic reset, or proportional input controls. On - off, proportional or reset air controls.



ACCOUNTING HINTS

Contributed by the Hartford Chapter National Association of Cost Accountants to stimulate the use of better accounting techniques in industry.

RECENT changes in the tax code have made it possible for the taxpayer to receive higher depreciation allowances than was possible in prior years. The methods of computing depreciation have been broadened for newly acquired property which has a useful life of three years or more. The taxpayer must be the original user of the property depreciated on one of the new stepped-up methods.

It is not the intention of this article to completely interpret the new code. However, it is merely intended to make a few pertinent comments of informational value and to present a simple explanation of two of the new methods made available.

All of the former allowable depreciation methods are still available. The fact that a taxpayer used one of the previously accepted methods does not mean that he can now use one of the new methods on the equipment acquired prior to the end of the year 1953.

The new methods allowed are as follows:

1. The double (200%) declining balance method.
2. The sum of the digits method.
3. Any other method so long as

deductions during the first two-thirds of the asset life does not amount to more than they would under method number one.

It is not necessary to require permission to use the new methods in the first taxable year ending after 1953. However, after the first year a switch to a new method will apparently require permission.

Using the double declining balance method, the taxpayer would apply a fixed rate to the balance of cost which is left after each year after subtracting depreciation already taken. This rate would be double the rate which would have been used in the straight line method. This method allows depreciation to the extent of 40% in the first quarter of the service life of the asset and two-thirds in the first half of its life. There is of course always an unrecovered cost at the end of an asset's useful life. However, at any point the taxpayer may switch to the straight line method thereby avoiding this unrecovered cost.

The sum of the digits method really utilizes a declining percentage of fixed cost. The first step is to add up the digits representing each year in the useful life of the asset. Thus an asset

Year	Straight Line	150% Declining Balance	200% Declining Balance	Sum of Digits
1	\$ 1,000	\$1,500	\$2,000	\$ 1,818
2	1,000	1,275	1,600	1,636
3	1,000	1,084	1,280	1,455
4	1,000	921	1,024	1,273
5	1,000	783	819	1,091
6	1,000	666	655	909
7	1,000	566	524	727
8	1,000	481	420	545
9	1,000	409	336	364
10	1,000	347	268	182
	\$10,000	\$8,032	\$8,926	\$10,000

having a ten year life would have a sum of 1, 2, 3, 4, 5, 6, 7, 8, 9, 10—for a total of fifty-five. Starting with the largest digit first, the depreciation allowance would be 10/55 in the first year, 9/55 in the second year, etc. This method of course would leave no unrecovered balance at the end of the useful life of the asset.

The schedule above is intended to show a comparison of the methods. Assume that a machine costing \$10,000 has a ten year life and no scrap value.

It is obvious that the straight line method spreads the depreciation allowance equally over each year of the life of the asset. Under the declining balance method, the effect is to take a greater allowance in the first year of useful life and reduce the allowance each year until the last year when the lowest allowance will be taken. The essential difference between the 150% declining balance method (previously allowable) and the 200% double declining method is that the 150% restriction is removed. Previously the rate could not exceed 150% of the straight line depreciation rate.

Under the 200% declining balance method in the above table, after the first six years of applying 20% to the remaining balance, the taxpayer could elect to take the balance of \$2,622.00 and spread it equally over the remaining four years. This permits taking the full depreciation over the original useful life. This election is not possible in the 150% declining balance method.

The effects of these new methods must be carefully studied by the taxpayer before any decisions are made.

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BUSINESS TIPS

from

School of Business Administration
University of Connecticut

Working With Lost Customers

by CARL J. GLADFELTER
Associate Professor of Marketing

IT IS dangerous for a salesman to fail to appreciate the power and extent of competition. In most cases he is only too aware of its intensity, but the establishment of close friendly relationships may blind him to its potential force. The salesman who depends too heavily upon friendly contacts often begins to take his cus-

tomers for granted. They know his merchandise, his firm, and exactly what they can expect. Because the relationship is so close, the customers hesitate to tell the salesman about weaknesses which may develop in his offerings and service, and begin to look elsewhere. A time comes, as other salesmen make their appeals, when the

regular customers will try some of their offerings.

A customer who has been lost is not necessarily gone forever, regardless of the circumstances contributing to the separation.

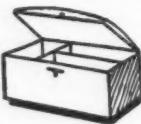
For obvious reasons, salesmen dislike trying to win back lost customers. The thrill of gaining a new account keeps the salesman going. The lost account is a bitter pill. It is a shock to the salesman's ego to have an account go elsewhere. That is hard to take and sometimes there is a tendency to let the matter slide, to evade the unwelcome truth that your merchandise, your policy, or the human factor in your contacts might be improved. Both evasion and anger represent failure to meet the challenging tests of salesmanship. The retention of business is part of the salesman's job. The re-establishment of contact and re-selling the lost account, disagreeable as it be, is every bit as essential to the healthy business enterprise as the gaining of new accounts.

To successfully ground an attack that will regain lost customers requires a brief analysis of how and why they

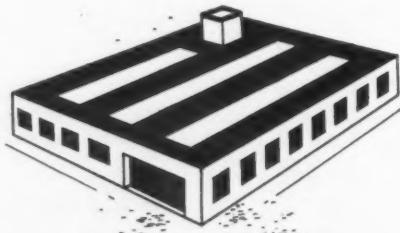
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are lost. Sparing detail, the basic causes for lost customers revolve around:

1. The price and value relationship. The customer decides that he has been overpaying the supplier.

2. Terms and conditions of sale. Any concession of value given to one customer and not another, if discovered, will be difficult to explain.

3. Quality. The failure to maintain quality, to keep the product up to competition, and up to date destroys customer faith.

4. Service. Dissatisfaction rises immediately if the service that goes with the transaction, or the post-sales servicing is inefficiently rendered.

5. Improper filling of order.

6. Irritation with salesman. It may be a personality conflict, or it may be insufficient contact or interest on part of the sales representative.

7. Irritation with firm. May arise from improper handling of complaints, adjustments, collections, and etc.

To regain lost customers the following steps are suggested:

1. Learn specifically why the customer stopped buying.
2. Correct the misunderstanding or the source of the difficulty.
3. Face the customer squarely and honestly.
4. Agree with the customer.
5. Make allowances cheerfully.
6. Avoid arguments.
7. Make good with deeds.

The suggested steps are meant primarily for the salesman to follow in regaining lost customers. However, it is to be noted that the salesman is the company and the company should instigate such procedure, if it has not already done so, to insure that relationships with customers are closely watched and zealously preserved.

If the salesman is honest with himself and company, frequently he can lay his finger squarely on the specific reasons why the customer stopped buying. In some cases it is necessary to query the customer as to the reason. Tact is required, but in finding the reason the customer is allowed to give vent to his injury and thus clears the air of misunderstanding and the hurt of indifference.

Once the cause of the misunderstanding or the source of the grievance

is determined steps must be taken to correct the difficulty. Petty grievances easily become major areas of conflict. Frequently the customer is unwilling to listen to an explanation from the regular salesman. In many instances it is desirable for a third party, the sales manager, for example, to assume the role of the pacifier. A higher authority has the added advantage of patronizing the lost customer, he feels more important. No matter who does it, however, a reasonable explanation must be made in a courageous, honest, tactful manner. Speed is essential. The longer the dissatisfaction exists, the harder it is to straighten out.

Experience has taught that it is not wise to force your explanation upon a customer. Successful salesmanship requires that you agree with the customer, if at all possible, and that you not insist he acknowledge any error in his reasoning.

The company and the salesman must meet the lost customer most of the way. Regardless of reason, the lost customer, knowing the invulnerability of his position, expects more, and you will be forced to give more, to regain the business. To question the lost customer's reasons for transferring the business will only lead to argument and further widen the gap between the two organizations. Once the customer sees that he is being listened to and that his suggestion has been accepted, he is not likely to be unreasonable in his demands. If the customer's suggestions are unreasonable, the salesman and the company will have to make a decision as to the worth of the business under the particular circumstances.

Where analysis of company and salesman activities, as well as querying the lost customers, fail to reveal basic reasons for the lost business the salesman has no alternative but to treat the old customer as a new customer. He should follow up the customer just as he would any new customer. Study the customer and his needs and adjust his proposition to the customer's need.

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BUSINESS PATTERN

A comprehensive summary of the ups and downs of industrial activity in Connecticut for the thirty day period ending on the 15th day of the second previous month.

IN OCTOBER, the index of general business activity in Connecticut is estimated at 13% above normal, remaining unchanged from the preceding month. Moderate declines in the manhour and construction components along with a slight drop in employment were offset by noticeable gains in freight shipments and cotton mill activity. Throughout the past four months the general index has held within one percentage point of its present standing. The United States index of industrial activity rose moderately in October to an estimated 2% above normal. With the exception of slight declines in industrial con-

sumption of electric power and in food production, the seasonally adjusted indexes of the major components increased. The rebound in lumber production following the strike settlement and increased metal activity, especially in steel, contributed largely to the rise.

The index of manhours worked in Connecticut factories is estimated at 9% above normal in October, four percentage points below the previous month. This decrease largely offsets the gain recorded in September and places the manhour index some 24 points under a year ago. During October the average work week for manu-

facturing production workers at 40.4 remained unchanged from September and compared with 42.0 a year ago. Average weekly earnings showed a slight improvement at \$73.57 against \$73.12 last month, but were lower than the \$75.18 of October 1953. Basic hourly earnings inches upward one cent to \$1.76 from last month, and were somewhat higher than the \$1.71 of a year ago.

The index of Connecticut factory employment fell off one percentage point to 11% above normal in October. This indicator has shown an uninterrupted decline from its July 1953 peak which was 17 points above the present level. As in the past two months, actual employment figures reflected a slight increase but not as much as would normally be expected at this season of the year. There are currently 411,000 persons employed in manufacturing concerns throughout the State compared with 408,000 last month and 456,000 in October 1953. Employees in non-manufacturing occupations now number 442,000 against 441,000 in September and 429,000 at this time last year. Unemployment, as measured by the State Department of Labor's report of total



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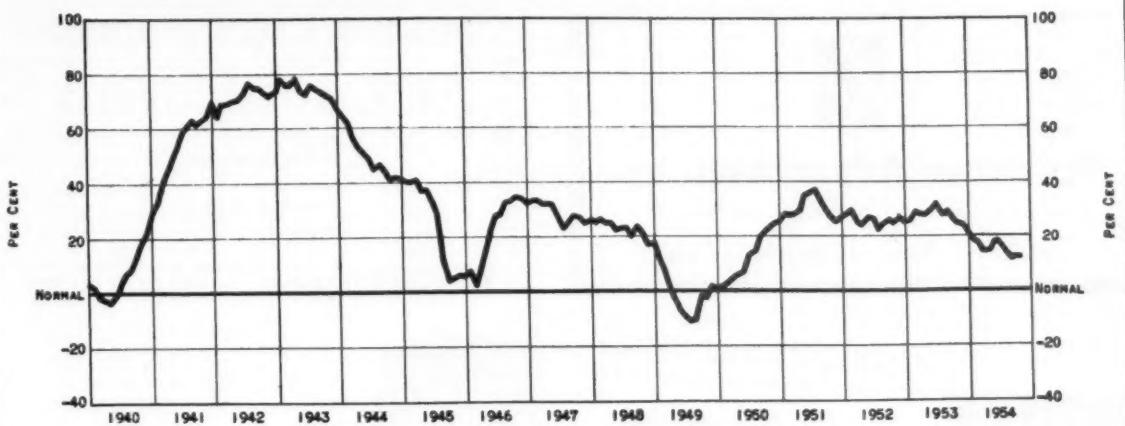
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GENERAL BUSINESS ACTIVITY IN CONNECTICUT COMPARED WITH NORMAL



claimants for unemployment benefits, continues its downward movement of recent months. The 30,000 unemployed, as of the last week in October, represents the lowest number of claimants since January of this year. However, at this time last year there were only 13,000 on the unemployment compensation rolls of this State.

In October, the index of freight shipments originating in eight Connecticut cities advanced seven percentage points to 27% below normal. After experiencing sharp drops in July and August, the index has shown signs of improvement in the past two months. The average for ten months of this year is 29% below normal compared with 6% above normal in the corresponding period of last year.

In October, the index of construction work in progress fell off five percentage points from the all-time high recorded in September to an estimated 152% above normal. The current standing places the construction figure seventy-eight points above the level that obtained at this time last year. During the first nine months of 1954 total awards averaged 3,100,000 square feet per month, compared with 2,200,000 in the corresponding period of 1953. Residential building accounted for 71% and 73% of these totals, respectively. More residential and non-residential construction was started in the first nine months this year than in any previous year. This record level of construction activity has been an important factor in maintaining the favorable position of general business activity in Connecticut.

Since construction activity occurs in the months following the placing of contracts, actual building in progress is continuing at a high level.

The *consumers' price index* for October is 114.5 (1947-1949=100), the lowest point since June 1953. Throughout that period the index has

remained very stable, fluctuating only fractionally from month to month. The wholesale *commodity index* for October is 109.7 (1947-1949=100), the lowest since June of last year. This index also has registered only fractional changes since the middle of 1953.

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EDITOR'S NOTE: This department, giving a partial list of peace-time products manufactured in Connecticut by company, seeks to facilitate contacts between prospective purchasers in domestic or foreign markets and producers. It includes only those listings purchased by Connecticut manufacturers. Interested buyers may secure further information by writing this department. Connecticut manufacturers desiring to list their products in this department should write the Editor for listing rates.

(Advertisement)

Accounting Forms			
Baker-Goodyear Co The	New Haven	United Smelting & Aluminum Co Inc	New Haven
Accounting Machines			
Underwood Corporation	Bridgeport	Remington Arms Co Inc and Peters Cartridge Div	Bridgeport
Adding Machines		Winchester Repeating Arms Company Division	New Haven
Underwood Corporation	Bridgeport	Olin Industries Inc	New Haven
Advertising Mats			
Lockwood Sons Inc Wm H	Hartford	Conn Metal Finishing Co	Hamden
Advertising Plates			
Lockwood Sons Inc Wm H	Hartford	Conn Metalcraft Inc	New Haven
Advertising Specialties			
H C Cook Co The 32 Beaver St	Ansonia	Permatex Fabrics Corp The	Jewett City
Halco Co	New Haven		
Air Compressors			
Spencer Turbine Co The	Hartford		
Air Conditioning			
Norwalk Airconditioning Corp The (forced air heating units oil fired)	South Norwalk	Auburn Manufacturing Company The (gaskets, packings, wicks)	Middletown
Air Impellers			
The Torrington Manufacturing Co	Torrington	Conn's Manufacturing Company	Hartford
Aircraft			
Sikorsky Aircraft Division United Aircraft Corporation (helicopters)	Bridgeport	Knapp Foundry Company Inc (bushing & bearing stock)	Guilford
Aircraft Accessories			
Chandler Evans Div Niles-Bement-Pond Co (Piston and Jet Engine Accessories—Carburetors, Fuel Controls, Afterburner Regulators, Pumps, Servomechanisms and Protek Plugs)	West Hartford	Barnes Co The Wallace Div Associated Spring Corp	Bristol
Gabb Special Products Div E Horton & Son Company (filler caps—pressure fuel servicing systems)	Windsor Locks	Greiss Manufacturing Co The	New Haven
Hamilton Standard Div United Aircraft Corp (propellers and other aircraft equipment)	Windsor Locks	Humason Mfg Co The	Forestville
Manning Maxwell & Moore Inc (aircraft pressure switches and jet engine afterburner control systems)	Stratford	J H Sessions & Son	Bristol
Russell Manufacturing Company The (CAA approved safety belts; webbing and hardware for safety belts; shock rings and shock cord; ring and cord hardware; webbing for all aircraft applications)	Middletown		
Aircraft Instruments			
Gorn Electric Company Inc	Stamford	Wiremold Company The	Hartford
Aircraft—Repair & Overhaul			
Airport Department Pratt & Whitney Aircraft Division	Hartford	Bristol Co The (temperature, pressure, flow, humidity, time)	Waterbury
Rentschler Field East			
Aircraft Test Equipment			
United Manufacturing Co Division of The W L Maxson Corp	Hamden	Kilbourn-Sauer Company (lights and other accessories)	Fairfield
Air Ducts			
Wiremold Co The (Retractable)	Hartford	Metropolitan Body Company	Bridgeport
Air Heaters—Direct Fired			
Peabody Engineering Corporation	Stamford	Eis Manufacturing Co (Hydraulic and Mechanical)	Middletown
Aluminum Bronze Castings			
Knapp Foundry Company Inc	Guilford	Raybestos Division of Raybestos-Manhattan Inc (Brake Lining, Lined Brake Shoes, Clutch Facings, Automatic Transmission Parts, Fan Belts, Radiator Hose and Miscellaneous Rubber)	Waterbury 91
Aluminum Castings			
Consolidated Industries Inc	West Cheshire	Scovill Manufacturing Company (Canned Oil Dispensers)	Waterbury 91
Eastern Malleable Iron Company The			
Newton-New Haven Co 688 Third Avenue	Naugatuck		
Charles Parker Company The	West Haven		
Stamford Casting Company Inc (Aluminum, Magnesium and Bronze)	Meriden		
Aluminum Forgings			
Consolidated Industries Inc	West Cheshire		
Scovill Manufacturing Company	Waterbury 91		
Aluminum Ingots			
Lapides Metals Corp	New Haven		
Aluminum Lasts			
United States Rubber Company Shoe Division	Waterbury	Conn Metalcraft Inc	New Haven
Aluminum Paint			
Baer Brothers	Stamford	Rolock Inc	Fairfield
Aluminum Paste			
Baer Brothers	Stamford	Autoyre Company The	Oakville
		Charles Parker Co The	Meriden
Batteries			
Bond Electric Corporation Division of Olin Industries Inc (flashlight, radio, hearing aid and others)	New Haven	Fafnir Bearing Co (ball)	New Britain
Winchester Repeating Arms Co Division of Olin Industries Inc (flashlight, radio, hearing aid and others)	New Haven	Marlin-Rockwell Corporation	Plainville
Bearings			
New Departure Div of General Motors (ball)	Bristol	Norma-Hoffmann Bearings Corp (ball and roller)	Stamford
Belows			
Bridgeport Thermostat Company Inc	Bridgeport		
Belows Assemblies			
Bridgeport Thermostat Company Inc	Bridgeport		
Belows Shaft Seal Assemblies			
Bridgeport Thermostat Company Inc	Bridgeport		
Bells			
Bevin Brothers Mfg Co.	East Hampton	Gong Bell Co The	East Hampton
N N Hill Brass Co The	East Hampton	Thames Belting Co The	Norwich
Belt Fasteners			
Saling Manufacturing Company (patented self-aligning)	Unionville		
Beltng			
Hartford Belting Co	Hartford	Russell Mfg Co The	Middletown
Thames Belting Co The	Norwich		
Bends—Pipe or Tube			
National Pipe Bending Co The	160 River St New Haven		
Bicycle Coaster Brakes			
New Departure Div General Motors Corp	Bristol		
Bicycle Sundries			
New Departure Div General Motors Corp	Bristol		
Binders Board			
Colonial Board Company	Manchester		
Biological Products			
Ernst Bischoff Company Inc	Ivoryton		
Blackening Salts for Metals			
Enthone Inc	New Haven	Mitchell-Bradford Chemical Co	Bridgeport
Black Oxide Treatment			
Bennett Metal Treating Co The	1045 New Britain Ave		
Blades			
Capewell Manufacturing Company	Metal Saw Division (hack saw and band saw)	Hartford	
Blankets—Automatic			
General Electric Company	Bridgeport		
Blocks			
Howard Company (cupola fire clay)	New Haven		
Blower Fans			
Colonial Blower Company	Plainville	Spencer Turbine Co The	Hartford
Blower Systems			
Colonial Blower Company	Plainville	Ripley Co	Middletown
Blueprints and Photostats			
Joseph Merritt & Co	Hartford		
Boilers			
Bigelow Co The	New Haven		
Bolts and Nuts			
Blake & Johnson Co The (nuts machine screw bolts, stove)	Waterville	Clark Brothers Bolt Co	Milldale
Bonderizing			
Clairglow Mfg Company	Portland (Advt.)		

IT'S MADE IN CONNECTICUT

Bottle Openers		
Scoville Mfg Co (steel, anodized aluminum)	Waterbury	Brass Mill Products
Box Board		
Lydall & Foulds Paper Co The	Manchester	American Brass Company The
National Folding Box Co Inc	New Haven	Bridgeport Brass Co
Robertson Paper Box Co	Montville	Chase Brass & Copper Co
Gair Company Inc Robert	Montville	Plume & Atwood Mfg Co The
New Haven Board and Carton Co The	New Haven	Scovill Manufacturing Company
Boxes		
Craiglow Mfg Company (metal)	Portland	Waterbury 91
Connecticut Container Corporation	New Haven	Bridgeport
Gair Company Inc Robert (corrugated and solid fibre shipping containers)	Portland	Waterbury
Merriam Mfg Co (steel cash, bond, security, fitted tool and tackle boxes)	Durham	Thomaston
Warner Bros Co The (Acetate, Paper, Acetate and Paper Combinations, Counter Display, Setup)	Bridgeport	Western Brass Mills Division of Olin Industries Inc
Boxes and Crates		
City Lumber Co of Bridgeport Inc	The	Donnelly Brick Co The
Wallingford Planing Mill Co Inc	Bridgeport	New Britain
Boxes—Metal		
Merriam Mfg Co (Bond and Security, Cash and Utility, Personal Files and Drawer Safes)	Durham	Bricks—Fire
Boxes—Paper—Folding		
Atlantic Carton Corp	Norwich	Howard Company
Bridgeport Paper Box Co	Bridgeport	Mullite Refractories Co The
Carpenter-Hayes Paper Box Co Inc	The	Bright Wire Goods
Curtis & Sons Inc S	East Hampton	Sargent & Company (Screw Eyes, Screw Hooks, Cup Hooks, Hooks and Eyes, C H Hooks)
Dowd Carton Co M S	Sandy Hook	Broaching
Folding Cartons Incorporated (paper, folding)	Groton	Hartford Special Machinery Co The
Gair Company Inc Robert	Versailles	Bronze & Aluminum Castings
H J Mills Inc	Bristol	Charles Parker Co
National Folding Box Co Inc (paper folding)	New Haven	Knapp Foundry Company Inc (rough or machined)
New Haven Board and Carton Co The	New Haven	Bronze Powders
Robertson Paper Box Co	New Haven	Baer Brothers
Warner Bros Co The	Bridgeport	Fuller Brush Co The
Boxes—Paper—Setup		
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Bridgeport Paper Box Co	Bridgeport	B Schwanda & Sons
Heminway Corporation The	Waterbury	G E Prentiss Mfg Co The
H J Mills Inc	Bristol	Hawie Mfg Co The
Strouse Adler Company The	New Haven	John M Russell Mfg Co Inc.
Warner Bros Co The	Bridgeport	North & Jude Manufacturing Co
Brake Cables		
Eis Manufacturing Co	Middletown	Patent Button Co The
Brake Linings		
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Russell Mfg Co The	Middletown	Buffing & Polishing Compositions
Brake Service Parts		
Eis Manufacturing Co	Middletown	Apothecaries Hall Co
Brass & Bronze		Lea Mfg Co
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Bridgeport Brass Company (sheet, rod, wire and tubing)	Bridgeport	Williamsville Buff Div The Bullard Clark Company
Bristol Brass Corp The (sheet, wire, rods)	Bristol	Burners
Chase Brass & Copper Co	Waterbury	Plume & Atwood Mfg Co The (kerosene oil lighting)
Miller Company The (phosphor bronze and brass in sheets, strips, rolls)	Meriden	Waterbury
Plume & Atwood Mfg Co The (sheet, wire, rod)	Thomaston	Burners—Automatic
Scovill Manufacturing Company	Waterbury 91	Peabody Engineering Corporation
Tinsheet Metals Co The (sheets and rolls)	Waterbury	Burners—Coal and Oil
Western Brass Mills Division of Olin Industries Inc (sheet, strip)	New Haven	Peabody Engineering Corporation (Combined)
Brass & Bronze Ingot Metal		
Plume & Atwood Mfg Co The	Thomaston	Burners—Gas
Whipple and Choate Company The	Bridgeport	Peabody Engineering Corporation (Blast Furnace)
Brass, Bronze, Aluminum Castings		Stamford
Charles Parker Company The	Meriden	Burners—Gas and Oil
Stamford Casting Company Inc	Stamford	Peabody Engineering Corporation (Combined)
Victors Brass Foundry Inc	Guilford	Burners—Refinery
Brass Goods		
American Brass Company The	Waterbury	Peabody Engineering Corporation (For Gas and Oil)
Plume & Atwood Mfg Co The (to order)	Waterbury	Burnishing
Rostand Mfg Co The (Ecclesiastical Brass Wares)	Milford	Abbott Ball Co The (Burnishing Barrels and Burnishing Media)
Scovill Manufacturing Company (to order)	Waterbury 91	Hartford
Western Brass Mills Division of Olin Industries Inc	New Haven	Burs
Brass & Bronze Ingots		
Plume & Atwood Mfg Co The	Thomaston	Pratt & Whitney Div Niles-Bement-Pond Co
Whipple and Choate Company The	Bridgeport	West Hartford
Cages		
Andrew B Hendryx Co The (bird and animal)	New Haven	Canvas Products
Cams		
American Cam Company Inc	Hartford	Capacitors
Hartford Special Machinery Co The	Hartford	Electro Motive Mfg Co Inc The (mica & trimmer)
Rowbottom Machine Company Inc	Waterbury	Card Clothing
Canvas Products		
F B Skiff Inc	Hartford	Standard Card Clothing Co The (for textile mills)
Capacitors		
Electro Motive Mfg Co Inc The (mica & trimmer)	Willimantic	Carpenter's Tools
Card Clothing		
Standard Card Clothing Co The (for textile mills)	Stafford Springs	Sargent & Company (Planes, Squares, Plumb Bobs, Bench Screws, Clamps and Saw Vices)
Carpet		New Haven
B F Goodrich Sponge Products Division	Shelton	Carpet Cushion
B F Goodrich Sponge Products Division	Shelton	B F Goodrich Sponge Products Division
Carpets and Rugs		
Bigelow-Sanford Carpet Co	Thompsonville	Casters
Casters		
Bassick Company The (Industrial and General)	Bridgeport	Casters—Industrial
George P Clark Co	Windsor Locks	George P Clark Co
Castings		
Connecticut Foundry Co (grey iron)	Rocky Hill	Castings
Castings		
Connecticut Malleable Castings Co (malleable iron castings)	New Haven	Rocky Hill Malleable Castings Co (malleable iron castings)
Consolidated Industries Inc	West Cheshire	Plainville Casting Company (grey, alloy and high tensile irons)
Charles Parker Company The (brass, bronze, aluminum)	Meriden	Plainville Casting Company (grey, alloy and high tensile irons)
Eastern Malleable Iron Company The (malleable iron, metal and alloy)	Naugatuck	Plainville Casting Company (grey, alloy and high tensile irons)
Farrel-Birmingham Company Inc (Mechanite, Nodular, Iron, Steel)	Ansonia	Plainville Casting Company (grey, alloy and high tensile irons)
Gillette-Vibber The (grey iron, brass, bronze, aluminum, also Bronze Bushing Stocks)	New London	Plainville Casting Company (grey, alloy and high tensile irons)
Producto Machine Company The	Bridgeport	Plainville Casting Company (grey, alloy and high tensile irons)
Scovill Manufacturing Company (Brass & Bronze)	Waterbury 91	Plainville Casting Company (grey, alloy and high tensile irons)
Stamford Casting Company Inc (Aluminum, Magnesium and Bronze)	Stamford	Plainville Casting Company (grey, alloy and high tensile irons)
Turner & Seymour Mfg Co The (gray iron, semi steel and alloy)	Torrington	Plainville Casting Company (grey, alloy and high tensile irons)
Union Mfg Co (grey iron & semi steel)	New Britain	Plainville Casting Company (grey, alloy and high tensile irons)
Waterbury Foundry Company The (highway & sash weights)	Waterbury	Plainville Casting Company (grey, alloy and high tensile irons)
Wilcox Crittenden & Co Inc (gray iron and brass)	Middletown	Plainville Casting Company (grey, alloy and high tensile irons)
Castings—Investment		
Arwood Precision Casting Corp	Groton	Cements—Refractory
Cements—Refractory		
Mullite Refractory Co The	Shelton	Charles Parker Co The
Chain		
John M. Russell Mfg Co Inc	Naugatuck	Charles Parker Co The
Turner and Seymour Mfg Co The (weldless, sash, jack, safety, furnace, universal, lion and cable)	Torrington	Charles Parker Co The
Chain—Power Transmission and Conveying		
Whitney Chain Company	Hartford	Charles Parker Co The
Chain—Welded and Weldless		
Round Chain Div. Republic Steel Corp.	Bridgeport	Charles Parker Co The
Chain—Bead		
Auto-Swage Products Inc	Shelton	Charles Parker Co The
Bead Chain Mfg Co The	Bridgeport	Charles Parker Co The
Chairs		
The Hitchcock Chair Company	Riverton (Advt.)	The Hitchcock Chair Company

I T ' S M A D E I N C O N N E C T I C U T

Chemical Manufacturing		Concrete Products		Cotton Yarn	
Carwin Company The	North Haven	Plastocrete Corp	Hamden	Floyd Cranska Co The	Moosup
Chemicals		Cones		Counting Devices	
American Cyanamid Company	Waterbury	Sonoco Products Co (Climax-Lowell Div) (Paper)	Mystic	Veeder-Root Inc	Hartford
Apothecaries Hall Co	Waterbury	Consulting Engineers		Couplings—Self-Sealing	
Carwin Company The	North Haven	Stanley P Rockwell Co Inc The (Consulting) 296 Homestead Ave	Hartford	Sperry Products Inc	Danbury
MacMaster-Bicknell Company	New Haven	Continuous Mill Gages		Cranes and Conveyors	
MacDermid Incorporated	Waterbury	Pratt & Whitney Div Niles-Bement-Pond Co	West Hartford	I-B Engineering Sales Co	New Haven
Naugatuck Chemical Division	United States	Contract Machining		Crushers	
Rubber Co	Naugatuck	Malleable Iron Fittings Company	Branford	Farrel-Birmingham Company Inc (Stone and Ore)	Ansonia
New England Lime Company	Canaan	Charles Parker Co	Meriden	Cups—Paper	
Pfizer & Co Inc Chas	Groton	Contract Manufacturers		American Paper Goods Company The ("Puri- tan")	Kensington
Chemicals—Agriculture		Greist Mfg Co The (metal parts and assemblies) 503 Blake St	New Haven	Cushioning for Packaging	
Naugatuck Chemical Division	United States	Merriam Mfg Co (production runs—metal boxes and containers to specifications)	Durham	B F Goodrich Sponge Products Division	Shelton
Rubber Co (insecticides, fungicides, weed killers)	Naugatuck	Charles Parker Co (sheet metal fabricators)	Meriden	Gilman Brothers Co The	Gilman
Christmas Light Clips		Controllers		Cut Stone	
Foursome Manufacturing Co	Bristol	Bristol Company The	Waterbury	Dextone Co The	New Haven
Chromium Plating		Manning Maxwell & Moore Inc	Stratford	Cutters	
Chromium Corp of America	Waterbury	Controls—Remote		Barnes Tool Company The (pipe cutters, hand)	New Haven
Chromium Process Company The	Shelton	Panish Controls (Remote Controls for Marine & Aerospace Applications)	Bridgeport	Mitrametric Co The (ground pinion)	
City Plating Works Inc	Bridgeport	Conveyor Systems		Pratt & Whitney Div Niles-Bement-Pond Co (Milling Cutters all types)	West Hartford
Chucks		Leeds Electric & Mfg Co The	East Haven	Decorative Plating and Polishing	
Cushman Chuck Co The	Hartford	Production Equipment Co	Meriden	City Plating Works Inc	Bridgeport
Horton Chuck Div The E Horton & Son Com- pany	Windsor Locks	Copper		Deep Drawings	
Jacobs Manufacturing Co The	West Hartford	American Brass Corp The (sheet, wire, rods, tubes)	Waterbury	Stanley Pressed Metal	New Britain
Union Manufacturing Company	New Britain	Bridgeport Brass Company (sheet, rod, wire and tubing)	Bridgeport	Delayed Action Mechanism	
Chucks—Drill		Bristol Brass Corp The (steel)	Bristol	M H Rhodes Inc	Hartford
Jacobs Manufacturing Co The	West Hartford	Chase Brass & Copper Co (sheet, rod, wire tube)	Waterbury	R W Cramer Company Inc The	Centerbrook
Chucks & Face Plate Jaws		Thinsheet Metals Co The (sheets and rolls)	Waterbury	Demineralizers	Hartford
Cushman Chuck Co The	Hartford	Western Brass Mills Division of Olin Industries Inc (sheet, strip)	Olin Industries New Haven	Crystal Research Laboratories	
Union Mfg Co	New Britain	Copper Castings		Diamonds—Industrial	Hartford
Horton Chuck Div The E Horton & Son Com- pany	Windsor Locks	Knapp Foundry Company Inc	Guilford	Diamond Tool and Die Works	
Chucks—Power Operated		Copper Sheets		Dictating Machines	
Cushman Chuck Co The	Hartford	American Brass Company The	Waterbury	Dictaphone Corporation	Bridgeport
Union Manufacturing Company	New Britain	New Haven Copper Co The	Seymour	Gray Manufacturing Company The	Hartford
Circuit Breakers		Copper Shingles		Soundscraper Corporation The	New Haven
Trumbull Components Department, General Electric Co	Plainville	New Haven Copper Co The	Seymour	Die Castings	
Clay		Copper Water Tube		ABA Tool & Die Co	Manchester
Howard Company (Fire Howard "B" and High Temperature Dry)	New Haven	American Brass Company The	Waterbury	Parker Stamp Works Co The	Hartford
Cleaning Compounds		Bridgeport Brass Co	Bridgeport	Weimann Bros Mfg Co The	Derby
Enthone Inc (Industrial)	New Haven	Cords—Asbestos		Eastern Machine Screw Corp The	Truman & Barclay Sts
Cleansing Compounds		General Electric Company	Bridgeport	Die Casting Dies	New Haven
MacDermid Incorporated	Waterbury	Cords—Braided		Die Casting Dies	
Clock Mechanisms		General Electric Company	Bridgeport	ABA Tool & Die Co	
Lux Clock Mfg Co The	Waterbury	Cords—Heater		Parker Stamp Works Co The	
Clocks		General Electric Company	Bridgeport	Weimann Bros Mfg Co The	
E Ingraham Co The	Bristol	Cords—Portable		Eastern Machine Screw Corp The	
Seth Thomas Clocks	Thomaston	General Electric Company	Bridgeport	Eastern Machine Screw Corp The	
United States Time Corporation	The	Cord Sets		Eastern Machine Screw Corp The	
Clocks—Alarm		General Electric Company	Bridgeport	Die Heads—Self Opening	
Lux Clock Mfg Co The	Waterbury	Cord Sets—Electric		Eastern Machine Screw Corp The	New Haven
Clocks—Automatic Cooking		General Electric Company	Bridgeport	Die Polishing Machinery	
Lux Clock Mfg Co The	Waterbury	Cork Cots		Hartford Special Machinery Co The	Hartford
Clutches		Sonoco Products Co (Climax-Lowell Div)	Mystic	Die Sets	
Snow-Nabated Gear Corp The	New Haven	Corrugated Box Manufacturers		Pratt & Whitney Div Niles-Bement-Pond Co (Precision)	West Hartford
Clutch Facings		Connecticut Container Corporation	New Haven	Product Machine Company The	Bridgeport
Raybestos Division of Raybestos-Manhattan Inc (Molded, Woven, Semi-metallic and Full-metallic)	Bridgeport	Corrugated Containers Inc	Hartford	Union Mfg Co (precision, steel and semi-steel)	New Britain
Russell Mfg Co The	Middletown	Corrugated Shipping Cases		Dies	
Colls		Connecticut Container Corporation	New Haven	Hoggson & Pettis Mfg Co The 141 Brewery St	New Haven
Dano Electric Company	Winsted	Connecticut Corrugated Box Div Robert Gair Co Inc	Hartford	Mitrametric Co The (ground for gears)	
Colls—Electric		D L & D Container Corp 87 Shelton Ave	Portland	Parker Stamp Works Inc The (plastics and die castings)	Torrington
Bittermann Electric Company	Canaan	New Haven	Hartford	Pratt & Whitney Div Niles-Bement-Pond Co (Monocone and Ducone Dies)	West Hartford
Colls—Pipe or Tube		Cosmetic Containers		Die Sinks	
National Pipe Bending Co The	160 River St New Haven	Evelet Specialty Co The	Waterbury	Pratt & Whitney Div Niles-Bement-Pond Co	West Hartford
Whitlock Manufacturing Co The	Hartford	Plume & Atwood Mfg Co The (metal)	Waterbury	Die and Die Sinking	
Commercial Heat Treating		Cosmetics		Consolidated Industries	West Cheshire
A F Holden Company The	52 Richard St West Haven	J B Williams Co The	Glastonbury	Dish Drying Machines	
Commercial Truck Bodies		Cotton and Asbestos Wicking		Colt's Manufacturing Company	Hartford
Metropolitan Body Company	Bridgeport	Bland Burner Co The	Hartford	Dish Washing Machines	
Comparators				Colt's Manufacturing Company	Hartford
Pratt & Whitney Div Niles-Bement-Pond Co (Electro-limit and Air-O-Limit)	West Hartford			Displays—Metal	
Compressors				Merriam Mfg Co (Contract Work to Individual Specifications)	Durham
Norwalk Company Inc (high pressure air and gas)	South Norwalk			Distribution Centers	
				Distribution Assemblies Department, General Electric Co	Plainville (Advt.)

IT'S MADE IN CONNECTICUT

Door Closers Sargent & Company Yale & Towne Mfg Co The	New Haven Stamford	Electric Timers Sessions Clock Co The	Forestville	Envelopes—Stock and Special American Paper Goods Company The
Dowel Pins Allen Manufacturing Co The Holo-Krome Screw Corp The	Hartford West Hartford	Electric Timing Motors Sessions Clock Co The (small)	Forestville	Kensington Extractors—Tap Walton Company The
Drafting Accessories Joseph Merritt & Co	Hartford	Electric Wire General Electric Company Rockbestos Products Corp (asbestos insulated)	Bridgeport New Haven	Waterbury Eyelets American Brass Company The Platt Bros & Co The P O Box 1030 Plume & Atwood Mfg Co The Scovill Manufacturing Company
Drilling Machines Pratt & Whitney Div Niles-Bement-Pond Co (Deep Hole)	West Hartford	Electric Wiring Devices Arrow-Hart & Hegeman Electric Co The General Electric Company	Hartford Bridgeport	Waterbury Eylets, Ferrules and Wiring Terminals American Brass Company The
Drilling and Tapping Machinery Hartford Special Machinery Co The	Hartford	Electrical Circuit Breakers Federal Electric Products Co Inc	Hartford	Waterbury Eylet Machine Products American Brass Company The
Drop Forgings Atwater Mfg Co Blakeslee Forging Company The Capewell Mfg Company Consolidated Industries Wilcox Crittenden & Co Inc	Plantsville Plantsville Hartford West Cheshire Middletown	Electrical Conduit Fittings & Grounding Gillette-Vibber Company The	New London	Waterbury Ball & Socket Mfg Co The Plume & Atwood Mfg Co
Drugists' Rubber Sundries Seamless Rubber Company The	New Haven	Electrical Control Apparatus Federal Electric Products Co Inc Plainville Electrical Products Co The	Hartford Plainville	West Cheshire Fancy Dress Buttons and Buckles Waterbury Companies Inc
Duplicating Machines—Automatic Pratt & Whitney Div Niles-Bement-Pond Co	West Hartford	Electrical Goods A C Gilbert Co	New Haven	Waterbury Fans—Electric General Electric Company
Electric Cables Rockbestos Products Corp (asbestos insulated)	New Haven	Electrical Motors U S Electrical Motors Inc	Milford	Bridgeport Fasteners—Slide & Snap G E Prentice Mfg Co The
Electric Clocks Sessions Clock Co The (alarm, kitchen, occasional and office)	Forestville	Electrical Outlet and Switch Boxes, and Covers General Electric Company	Bridgeport	Kensington Scovill Manufacturing Company (snap and slide fasteners)
Electric—Commutators & Segments Cameron Elec Mfg Co The (rewinding motors)	Ansonia	Electrical Recorders Bristol Co The	Waterbury	Middlebury Felt Auburn Manufacturing Company The (mechanical, cut parts)
Electric Cord Springs Bristol Spring Manufacturing Co	Plainville	Electrical Relays and Controls Allied Control Co	Plantsville	Scovill Felt Company (paper makers and industrial) Dyrcor Felt Company (paper makers and industrial)
Electric Cords General Electric Company Rockbestos Products Corp (asbestos insulated)	Bridgeport New Haven	Electrical Switchboards Plainville Electrical Products Co The	Plainville	Shelton Felt—All Purpose American Felt Co (Mill & Cutting Plant)
Electric Fixture Wire General Electric Company Rockbestos Products Corp (asbestos insulated)	Bridgeport New Haven	Electrical Wiring Systems Wiremold Co The	Hartford	Glenville Chas W House & Sons Inc (Mills & Cutting Plant)
Electric Hand Irons Winsted Hardware Mfg Co (trade mark "Durable")	Winsted	Electronics Gray Manufacturing Company The Ripley Co Sturup Larrabee & Warmers Inc	Hartford Middletown Middletown	Unionville Fenders—Boat B F Goodrich Sponge Products Division
Electric Heating Elements Hartford Element Co	Hartford	Electroplating National Sherardizing & Machine Co Waterbury Plating Company	Hartford Waterbury	Shelton Fibre Board Case Brothers Inc
Electric Insulation Case Brothers Inc Stevens Paper Mills Inc The	Manchester Windsor	Electroplating—Equipment & Supplies Enthone Inc Lea Manufacturing Co The MacDermid Incorporated	New Haven Waterbury Waterbury	Manchester C H Norton Co The Stevens Paper Mills Inc The
Electric Lighting Fixtures Fan-Craft Mfg Co (residential, church, post lanterns) Plume & Atwood Mfg Co The	Plainville Waterbury	Electroplating Processes & Supplies Enthone Inc United Chromium Incorporated	New Haven Waterbury	North Westchester Winchester Repeating Arms Company Inc
Electric Motor Controls Arrow-Hart & Hegeman Electric Co The	Hartford	Electrotypes Barnum-Hayward Electrotype Co Inc	New Haven	Windsor Olin Industries Inc
Electrical Outlet and Switch Boxes, and Covers General Electric Company	Bridgeport	Elevators Eastern Machinery Co The General Elevator Service Co	Hartford New Haven	Hartford Colt's Manufacturing Company
Electric Panel Boards Federal Electric Products Co Inc	Hartford	Enameling Conn Metal Finishing Co Waterbury Plating Company	Hamden Waterbury	New Haven Marlin Firearms Co The O F Mosher & Sons Inc Remington Arms Company Inc
Electric Safety Switches Federal Electric Products Co Inc	Hartford	Enameling and Finishing Clairglow Mfg Co	Portland	Bridgeport Winchester Repeating Arms Company Division
Electric Shavers Schick Incorporated	Stamford	Enamels Baer Brothers	Stamford	New Haven Olin Industries Inc
Electric Signs Berger Sign Co United Advertising Corp	Hartford New Haven	End Milling Cutters Pratt & Whitney Div Niles-Bement-Pond Co	West Hartford	Sandy Hook American Windshield & Specialty Co The
Electric Switches Arrow-Hart & Hegeman Electric Co The	Hartford	Engines Pratt & Whitney Aircraft Div United Aircraft Corp (aircraft) Wolverine Motor Works Inc (diesel stationary marine)	East Hartford Bridgeport	Milford John P Smith Co The (screens) 423-33 Chapel St
General Electric Company	Bridgeport	Envelopes Curtis 1000 Inc United States Envelope Company	Hartford	New Haven Bevin-Wilcox Line Co The (lines)
Electric Time Controls R W Cramer Company Inc The	Centerbrook		Hartford	East Hampton H C Cook Co The 32 Beaver St
				Ansonia Flashlights Bond Electric Corporation Division of Olin Industries Inc
				New Haven Ridgeport Metal Goods Mfg Co
				Bridgeport Winchester Repeating Arms Company Division
				New Haven Olin Industries Inc
				Plainville Flat Springs Bristol Spring Manufacturing Co
				Waterbury Flexible Shaft Machines Pratt & Whitney Div Niles-Bement-Pond Co
				West Hartford (Advt)

I T ' S M A D E I N C O N N E C T I C U T

Floor & Ceiling Plates Beaton & Cadwell Mfg Co The	New Britain	Golf Equipment Horton Mfg Co The (clubs, shafts, balls, bags)	Bristol	Heat Treating Salts and Compounds A F Holden Company The
Fluorescent Lighting Equipment Fullerton Manufacturing Corp	Norwalk	Greeting Cards A D Steinbach & Sons Inc	New Haven	52 Richard Street West Haven
Vanderman Manufacturing Co The	Willimantic	Grinding Farrel-Birmingham Company Inc (Roll and Cylindrical)	Ansonia	Mitchell-Bradford Chemical Co Bridgeport
Wiremold Company The	Hartford	Hartford Special Machinery Co The (gears, threads cams and splines)	Hartford	Heating and Cooling Coils G & O Manufacturing Co
Foam Rubber B F Goodrich Sponge Products Division	Shelton	Horberg Grinding Industries Inc (Precision custom grinding; centerless, cylindrical, surfaces, internal and special)	West Hartford	Heating Elements Hartford Element Co
Forgings Clark Brothers Bolt Co	Milldale	19 Staples St Bridgeport		Heavy Chemicals Naugatuck Chemical Division United States Rubber Co (sulphuric, nitric and muriatic acids and aniline oil)
Consolidated Industries Inc	West Cheshire	Grinding Heads—Internal Pratt & Whitney Div Niles-Bement-Pond Co (Pneumatic, High Speed)	West Hartford	Naugatuck
Heppenstall Co (all kinds and shapes)		Grinding Machines Farrel-Birmingham Company Inc (Roll)	Ansonia	Hex-Socket Screws Bristol Company The
Scovill Manufacturing Company	Bridgeport (Non-ferrous)	Pratt & Whitney Div Niles-Bement-Pond Co (Surface, Die, Gear and Cutter Grinders)	West Hartford	Waterbury
	Waterbury 91	Rowbottom Machine Company Inc (cam)	Waterbury	Holo-Krome Screw Corp The
Foundries Connecticut Malleable Castings Co (malleable iron castings)	New Haven	Grommets American Brass Company The	Waterbury	Highway Guard Rail Hardware
Farrel-Birmingham Company Inc (Iron and Steel)	Ansonia	Plume & Atwood Mfg Co The	Waterbury	Malleable Iron Fittings Co
Charles Parker Company The (iron, brass, bronze, aluminum)	Meriden	Guards for Machinery Wheeler Co The G E	New Haven	Beacon Falls
Plainville Casting Company (gray, alloy and high tensile irons)	Plainville	Hack and Band Saw Blades Capewell Manufacturing Co The	Hartford	Hinges Homer D Bronson Company
Producto Machine Company The	Bridgeport	Hand Tools Bridgeport Hdwe Mfg Corp The (nail pullers, scout axes, box opening tools, trowels, coping saws, putty knives)	Hartford	Hobs and Hobbing
Stamford Casting Company Inc (Aluminum, Magnesium and Bronze)	Stamford	Pratt & Whitney Div Niles-Bement-Pond Co (Die and Thread Milling)	West Hartford	ABA Tool & Die Co
Turner & Seymour Mfg Co The (gray iron, semi steel and alloy)	Torrington	Hard Chrome City Plating Works Inc	Bridgeport	Manchester
Union Mfg Co (gray iron & semi steel)	Torrington	Hardness Testers Wilson Mechanical Instrument Div American, Chain & Cable Company Inc	Bridgeport	Pratt & Whitney Div Niles-Bement-Pond Co
Wilcox Crittenden & Co Inc (iron, brass, aluminum and bronze)	Middletown	Hardware Bassick Company The (Automotive)	Bridgeport	(Die and Thread Milling)
Fountain Pens and Mechanical Pencils Waterman Pen Company Inc	Seymour	Harloc Products Corp	New Haven	West Hartford
Foundry Riddles John P Smith Co The	423-33 Chapel St	Sargent & Company	New Haven	Hoists J-B Engineering Sales Co
	New Haven	Wilcox Crittenden & Co Inc (marine heavy and industrial)	Middletown	Union Mfg Company
Fuel Oil Pump and Heater Sets Peabody Engineering Corporation	Stamford	Yale & Towne Mfg Co The	Stamford	New Britain
Furnaces Norwalk Airconditioning Corp The (warm air oil fired)	South Norwalk	Hardware—Marine & Bus Rostand Mfg Co The	Milford	Home Laundry Equipment General Electric Company
Furnace Linings Mullite Refractories Co The (refractories, super refractories)	Shelton	Hardware—Trailer Cabinet Excelsior Hardware Co The	Stamford	Bridgeport
Fuses—Plug and Cartridge General Electric Company	Bridgeport	Hardware, Trunk & Luggage Corbin Cabinet Lock Div American Hardware Corp	New Britain	Hose—Flexible Metallic American Brass Co
Gage Blocks Pratt & Whitney Div Niles-Bement-Pond Co (Alloy steel and Carbide, Hoke and USA)	West Hartford	J H Sessions & Son	Bristol	American Metal Hose Branch
Galvanizing Malleable Iron Fittings Co	Branford	Yale & Towne Mfg Co The	Stamford	Waterbury
Wilcox Crittenden & Co Inc	Middletown	Hat Machinery Doran Bros Inc	Danbury	Hose Supporter Trimmings Hawie Mfg Co The (So-Lo Grip Tabs)
Galvanizing & Electrical Plating Gillette-Vibber Co The	New London	Health Surgical & Orthopedic Supports Berger Brothers Company The (custom made for back, breast, and abdomen)	New Haven	Bridgeport
Gaskets Auburn Manufacturing Company The (from all materials)	Middletown	Heat Exchangers Whitlock Manufacturing Co The	Hartford	Hospital Signal Systems Conn Telephone & Electric Corp Subsidiary of Great American Industries Inc
Raybestos Division of Raybestos-Manhattan Inc	Bridgeport	Heat Elements Safeway Heat Elements Inc (woven wire resistance type)	Middletown	Meriden
Tsingris Die Cutting Corp (from all materials)	Waterbury	Heat Treating A F Holden Co The 52 Richard St	West Haven	Hydraulic Brake Fluids Eis Manufacturing Co
Gas Range Conversion Burner Holyoke Heater Corp of Conn Inc	Hartford	Bennett Metal Treating Co The	Elmwood	Middletown
Gas Scrubbers, Coolers and Absorbers Peabody Engineering Corporation	Stamford	1045 New Britain Ave		Hydraulic Controls Sperry Products Inc
Gauges Bristol Co The (pressure and vacuum—recording automatic control)	Waterbury	New Britain-Gridley Machine Division		Danbury
Helicoid Gage Division American Chain & Cable Co The (pressure and vacuum)	Bridgeport	The New Britain Machine Co	New Britain	Hypodermic Needles Roehr Products Company
Manning Maxwell & Moore Inc	Stratford	Stanley P Rockwell Co Inc The	New Britain	Waterbury
Pratt & Whitney Div Niles-Bement-Pond Co (Precision Measurement all types)	West Hartford	296 Homestead Ave	Hartford	Ice Buckets B F Goodrich Sponge Products Division
Gears Mitrametric Co The (blanked fine pitch)	Torrington	Inductors C G S Laboratories Inc	Stamford	Shelton
Gears and Gear Cutting Farrel-Birmingham Company Inc	Ansonia	Industrial Finishes Atlas Powder Co Zapon Div	Stamford	Inductors Industrial Finishes
Hartford Special Machinery Co The	Hartford	Chemical Coatings Corporation	Rocky Hill	United Chromium Incorporated
Glass Blowing Macalaster Bicknell Company	New Haven	United Chromium Incorporated	Waterbury	
Glass Cutters Fletcher-Terry Co The	Forestville	Industrial Tools—Powder Actuated Remington Arms Company Inc	Bridgeport	
		Infra-Red Equipment Leeds Electric and Mfg Co The	Hartford	
		Inks Waterman Pen Company Inc	Seymour	
		Insecticides American Cyanamid Company	Waterbury	
		Insecticide Bomb Bridgeport Brass Company (Aer-a-sol)	Bridgeport	
		Insulated Wire & Cable General Electric Company	Bridgeport	
		Kerite Company The	Seymour	
		Insulated Wire & Cable Machinery Davis Electric Company	Wallingford	
		Instruments Bristol Company The	Waterbury	
		J-P-T Instruments Inc (Electrical and Temperature)	New Haven	
		Manning Maxwell & Moore Inc	Stratford	
		Pratt & Whitney Div Niles-Bement-Pond Co (Precision Measuring)	West Hartford	
		Insulation Gilman Brothers Co The		
		Gilman (Advt.)		

IT'S MADE IN CONNECTICUT

Inter-Communications Equipment		Leather Dog Furnishings		Machinery	
Conn Telephone & Electric Corp Subsidiary of Great American Industries Inc		Andrew B Hendryx Co The New Haven The Smith-Worthington Saddlery Co Hartford		Fenn Manufacturing Company The (special) Newington	
Interval Timers		Leather Goods Trimmings		Globe Tapping Machine Company (dial type drilling and tapping) Bridgeport	
Lux Clock Manufacturing Company Waterbury Rhodes Inc M H		G E Prentice Mfg Co The Kensington		Haliden Machine Company The (mill) Thomaston	
Ironing Machines—Electric		Leather, Mechanical		Torrington Manufacturing Co The (mill) Torrington	
General Electric Company		Auburn Manufacturing Company The (pack- ings, cubs, washers, etc) Middletown		Machinery—Bolt and Nut	
Jacquard		Letterheads		Waterbury Farrel Foundry & Machine Co The Waterbury	
Case Brothers Inc		Lehman Brothers Inc (designers, engravers, lithographers) New Haven		Machinery—Cold Heading	
Japanning		Lighting Accessories—Fluorescent		Waterbury Farrel Foundry & Machine Co The Waterbury	
J H Sessions & Son		General Electric Company Bridgeport		Machinery Dealers & Rebuilders	
Jig Borer		Lighting Equipment		Botwinik Brothers New Haven	
Moore Special Tool Co (Moore) Pratt & Whitney Div Niles-Bement-Pond Co		Fullerton Manufacturing Corp Norwalk Miller Co The (Miller, Duplexalite, Ivanhoe) Meriden		J L Lucas and Son Fairfield	
West Hartford		Lime		State Machinery Co Inc New Haven	
Jig Grinder		New England Lime Company Canaan		Machinery—Extruding	
Moore Special Tool Co (Moore)		Lipstick Containers		Standard Machinery Co The Mystic	
Keller Machines		Bridgeport Metal Goods Mfg Co Bridgeport		Machinery—Metal-Working	
Pratt & Whitney Div Niles-Bement-Pond Co		Plume & Atwood Manufacturing Co Waterbury		Waterbury Farrel Foundry & Machine Co The Waterbury	
West Hartford		Lithographers		Pratt & Whitney Div Niles-Bement-Pond Co West Hartford	
Key Blanks		O'Toole & Sons Inc T Stamford		Machinery—Nut	
Sargent & Company Yale & Towne Mfg Co The		Lithographing		Waterbury Farrel Foundry & Machine Co The (forming and tapping) Waterbury	
Labels		Kellogg & Bulkeley A Division of Connecticut Printers Inc Hartford		Machinery—Screw and Rivet	
J & J Cash Inc (Woven) Naugatuck Chemical Division Rubber Co (for rubber articles)		Lehman Brothers Inc New Haven		Waterbury Farrel Foundry & Machine Co The Waterbury	
South Norwalk United States Naugatuck		A D Steinbach & Sons New Haven		Machinery—Wire Drawing	
Label Moisteners		Locks—Banks		Waterbury Farrel Foundry & Machine Co The Waterbury	
Better Packages Inc		Yale & Towne Mfg Co The Stamford		Machinery—Wire Straightening	
Laboratory Equipment		Locks—Builders		Mettler Machine Tool Inc New Haven	
Eastern Industries Inc		Eagle Lock Co The Terryville		Machines	
New Haven		Sargent & Company New Haven		Campbell Machine Div American Chain & Cable Co Inc (cutting & nibbling) Bridgeport	
Laboratory Supplies		Yale & Towne Mfg Co The Stamford		Coulter & McKenzie Machine Co The (special, new development engineering design and con- struction) Bridgeport	
Macalaster Bicknell Company		Locks—Cabinet		Patent Button Company The Waterbury	
Laces		Eagle Lock Co The Terryville		Machines—Automatic	
American Fabrics Company The Wilcox Lace Corporation The		Excelsior Hardware Co The Stamford		A H Nilson Mach Co The (Special) Bridgeport	
Bridgeport Middletown		Yale & Towne Mfg Co The Stamford		Machines—Automatic Chucking	
Laces and Nettings		Locks—Special Purpose		Bullard Company The New Britain-Gridley Machine Division	
Wilcox Lace Corporation The		Eagle Lock Co The Terryville		The New Britain Machine Co (multiple spindle and double end) New Britain	
Middletown		Excelsior Hardware Co The Stamford		Pratt & Whitney Div Niles-Bement-Pond Co (Potter & Johnson) West Hartford	
Lacquers & Synthetic Enamels		Locks—Suitcase		Machines—Automatic Screw	
Atlas Powder Co Zapon Div		Eagle Lock Co The Terryville		New Britain-Gridley Machine Division	
Baer Brothers		Excelsior Hardware Co The Stamford		The New Britain Machine Co (single and multiple spindle) New Britain	
Chemical Coatings Corporation		Yale & Towne Mfg Co The Stamford		Machines—Automatic Shaft Turning	
United Chromium Incorporated		Locks—Trunk		Bullard Company The (30H lathe—horizontal 3 spindle) Bridgeport	
Ladders		Eagle Lock Co The Terryville		Machines—Brushing	
A W Flint Co 196 Chapel St New Haven		Excelsior Hardware Co The Stamford		Fuller Brush Co The Hartford	
Lamps		Locks—Zipper		Machines—Contin-U-Matic	
Plume & Atwood Mfg Co The (metal oil)		Excelsior Hardware Co The Stamford		Bullard Company The (vertical multi-spindle— continuous turning) Bridgeport	
Waterbury		Loom—Non-Metallic		Machines—Draw Benches	
Lampholders—Incandescent and Fluorescent		Wiremold Company The Hartford		Fenn Manufacturing Company The Newington	
General Electric Company		Lumber & Millwork Products		Machines—Drill Spacing	
Bridgeport		City Lumber Co of Bridgeport Inc Bridgeport		Bullard Company The (Bullard spacer—used in conjunction with radical drills) Bridgeport	
Lamp Shades		Machetes		Machines—Drop Hammers	
Verplex Company The		Collins Company The Collinsville		Fenn Manufacturing Company The Newington	
Lathes—Contin-U-Matic		Machine Design		Machines—Forming	
Bullard Company The (vertical multi-spindle— continuous turning type)		Black Rock Mfg Company The Bridgeport		A H Nilson Mach Co The (four-slide wire and ribbon stock) Bridgeport	
Bridgeport		Machine Tools		Machines—Multi-Au-Matic	
Lathes—30H Man-Au-Trol		Bullard Company The Bridgeport		Bullard Company The Bridgeport	
Bullard Company The (horizontal 3 spindle)		Pratt & Whitney Div Niles-Bement-Pond Co West Hartford		Machines—Paper Ruling	
Bridgeport		Producto Machine Company The Bridgeport		John McAdams & Sons Inc Norwalk	
Lathes—Multi-Au-Matic		Machine Work		Machines—Pipe & Bolt Threading	
Bullard Company The (vertical multi-spindle— indexing type)		Black Rock Mfg Company The Bridgeport		Capewell Mfg Co The Hartford (Advt.)	
Bridgeport		Farnell-Birmingham Company Inc Ansonia			
Lathes—Toolroom and Automatic		Fenn Manufacturing Company The (precision parts) Newington			
Pratt & Whitney Div Niles-Bement-Pond Co		Hartford Special Machinery Co The (contract work only) Hartford			
West Hartford		National Sheradizing & Machine Co (job) Parker Stamp Works Inc The (Special) Hartford			
Lathes—Vertical Turret		Swan Tool & Machine Co The Hartford			
Bullard Company The (single spindle)		Torrington Manufacturing Co The (special roll- ing mill machinery) Torrington			
Bridgeport					
Laundry Roll Covers					
Atlas Powder Co Zapon Div					
Lead Plating					
Christie Plating Co The					
Leather					
Herman Roser & Sons Inc (Genuine Pigskin)					
Glastonbury					

IT'S MADE IN CONNECTICUT

Machines—Precision Boring New Britain-Gridley Machine Division The New Britain Machine Co New Britain	Metal Stampings American Brass Company The Autotype Co The (Small) Bridgeport Chain & Mfg Co DooVal Tool & Mfg Inc The Excelsior Hardware Co The Greis Mfg Co The 503 Blake St New Haven H C Cook Co The 32 Beaver St Ansonia Humason Mfg Co The Forestville J A Otterbein Company The (metal fabrications) Middletown	Nickel Silver Ingots Whipple and Choate Company The Bridgeport
Machines—Rolling Fenn Manufacturing Company The Newington	Meters—Gas Sprague Meter Company	Night Latches Sargent & Company New Haven Yale & Towne Mfg Co Inc Stamford
Machine—Slotting Globe Tapping Machine Company The (High Production Screw Head Slotting) Bridgeport	Meters—Parking Rhodes Inc M H	Non-ferrous Metal Castings Miller Company The Meriden Charles Parker Co Meriden
Waterbury Farrel Foundry & Machine Co The (screw head) Waterbury	Microfilming American Microfilming Service Company New Haven	Nuts, Bolts and Washers Clark Brothers Bolt Co Milldale
Machines—Special Fuller Brush Co The Hartford	Meters—Gas Waterbury Lock & Specialty Co The Milford	Office Equipment Pitney-Bowes Inc Stamford Underwood Corporation Bridgeport & Hartford
Machines—Swaging Fenn Manufacturing Company The Newington	Meters—Parking Hartford	Offset Printing Kellogg & Bulkeley A Division of Connecticut Printers Inc Hartford
Machines—Thread Rolling Hartford Special Machinery Co The Hartford	Microscope—Measuring Lundeberg Engineering Company Hartford	Oil Burners Malleable Iron Fittings Co (domestic) Branford
Waterbury Farrel Foundry & Machine Co The Waterbury	Milk Bottle Carriers John P Smith Co The 423-33 Chapel St New Haven	Meters—Gas Miller Company The (domestic) Meriden Peabody Engineering Corp (Mechanical and/or Steam Atomizer) Stamford
Machines—Turks Head Fenn Manufacturing Company The Newington	Millwork Hartford Builders Finish Co Hartford	Silent Glow Oil Burner Corp The 1477 Park St Hartford
Machines—Well Drilling Consolidated Industries West Cheshire	Milling Machines Pratt & Whitney Div Niles-Bement-Pond Co (Keller Tracer—Controlled Milling Machines) West Hartford	Oil Tanks Norwalk Tank Co The (550 to 30M gals, underwriters above and under ground) South Norwalk
Machines—Wire Drawing Fenn Manufacturing Company The Newington	Milk Bottle Carriers Rowbottom Machine Company Inc (cam) Waterbury	Oil—Cutting Anderson Oil Co Inc F E Portland
Magnesium Castings Stamford Casting Company Stamford	Millwork Wilcox Crittenen & Co Inc Middletown	Open Knife Switches and Accessories Trumbull Components Department, General Electric Co Plainville
Manicure Instruments W E Bassett Company The Derby	Milling Machines Goss Electric Co Stamford	Optical Cores & Ingots Plume & Atwood Mfg Co The Thomaston
Manganese Bronze Ingot Whipple and Choate Company Bridgeport	Miniature Precision Connectors Waterbury Companies Inc Waterbury	Otis Woven Awning Stripes The Falls Company Norwich
Marine Engines Kilborn-Sauer Company (running lights and searchlights) Lathrop Engine Co The	Mixing Equipment Eastern Industries Inc New Haven	Outlets—Electric General Electric Company Bridgeport
Fairfield Mystic	Mops Gabb Special Products Div. The E Horton & Son Co Windsor Locks	Ovens—Electric Bauer & Company Inc Hartford
Marine Equipment Russell Manufacturing Company The (utility cord and accessory hardware) Wilcox Crittenen & Co Inc Middletown	Moulds Fuller Brush Co The Hartford	Package Sealers Better Packages Inc Shelton
Marine Reserve Gears Snow-Nabstedt Gear Corp The New Haven	Moulded Plastic Products Butterfield Inc T F Naugatuck Colt's Manufacturing Company Hartford	Packaging Local Industries Inc (merchandising displays and packaging in wood) Lakeville
Marking Devices Hoggson & Pettis Mfg Co The New Haven	Moulded Plastic Products Patent Button Co The Waterbury	Packaging Machinery Colt's Manufacturing Company (box making machinery. Trade mark "Rite Size") Hartford
Parker Stamp Works Inc The (steel) Hartford	Mouldings Himmel Brothers Co The (architectural, metal and store front) Hamden	Packing Auburn Manufacturing Company The (leather, rubber, asbestos, fibre) Middletown
Mats—Newspaper Lockwood Sons Inc Wm H Hartford	Moulds ABA Tool & Die Co Manchester	Pads—Office Raybestos Division of Raybestos-Manhattan Inc (Asbestos and Rubber Sheet) Bridgeport
Mattresses Waterbury Mattress Co Waterbury	Moulds Hoggson & Pettis Mfg Co The (steel) 114 Brewery St New Haven	Pads—Office The Baker Goodyear Company New Haven
Metal Boxes and Displays Durham Manufacturing Company The Durham	Moulds Lundeberg Engineering Company (plastics) Hartford	Padlocks Sargent & Company New Haven
Merriam Mfg Co (Bond, Security, Cash, Utility, Personal Files, Drawer Safes, Custombuilt containers and displays) Duraham	Moulds Parker Stamp Works Inc The (compression injection & transfer for plastics) Hartford	Paints Waterbury Lock & Specialty Co The Milford
Charles Parker Co (sheet metal fabricators) Meriden	Napper Clothing Standard Card Clothing Co The (for textile mills) Stafford Springs	Paints and Enamels Yale & Towne Mfg Co Inc Stamford
Metal Cleaners Apothecaries Hall Co Waterbury	Nettles Wilcox Lace Corp The Middletown	Panta Moore Special Tool Co (crush wheel dresser) Bridgeport
Enthone Inc New Haven	Newspaper Mats Lockwood Sons Inc Wm H Hartford	Panelboards—Lighting and Distribution Distribution Assemblies Department, General Electric Co Plainville
MacDermid Incorporated Waterbury	Nickel Anodes Apothecaries Hall Co Waterbury	Paperboard Gair Company Inc Robert Montville
Metal Cleaning Machines Colt's Manufacturing Company Hartford	Nickel Silver American Brass Company The Thomaston	Paper Boxes Gair Co Inc Robert (folding) Montville
Metal Finishes Enthone Inc New Haven	Nickel Anodes Seymour Mfg Co The Seymour	National Folding Box Co Inc (folding) National Folding Box Co Inc (folding) New Haven
Mitchell-Bradford Chemical Co Bridgeport	Nickel Silver American Brass Company The Seymour	New Haven Board and Carton Co The Mills Inc H J New Haven
United Chromium Incorporated Waterbury	Nickel Silver Plume & Atwood Mfg Co The Seymour	Paper Boxes—Folding and Setup Robertson Paper Box Co (folding) Bristol
Metal Finishing National Shredizing & Machine Co Hartford	Waterbury Rolling Mills Inc Waterbury 91 (sheets, strips, rolls)	Paper Boxes—Folding and Setup Bridgeport Paper Box Company Bridgeport
Waterbury Plating Company Waterbury	Western Brass Mills Division of Olin Industries Inc (sheet, strip) New Haven	M Backes' Sons Inc Wallingford
Metal Formings Master Engineering Company West Cheshire		Paper Clips H C Cook Co The (steel) 32 Beaver St Ansonia (Advt.)
Stanley Pressed Metal New Britain		
Metallizing Conn Metal Finishing Co Hamden		
Metal Novelties H C Cook Co The 32 Beaver St Ansonia		
Metal Products—Stampings American Brass Company The Waterbury		
Plume & Atwood Manufacturing Co Waterbury		
J H Sessions & Son Waterbury		
Scovill Manufacturing Company (Made-to-Order) Bristol		
Stanley Pressed Metal Waterbury 91		
Metal Specialties Excelsior Hardware Co The Stamford		

IT'S MADE IN CONNECTICUT

Paper Mill Machinery	Ansonia	Plastic-Moulders	Hartford	Printing Machinery	Banthin Engineering Co (automatic)	Bridgeport
Farrel-Birmingham Company Inc		Conn Plastics	Waterbury	Thomas W Hall Company		Stamford
Paper Tubes and Cores		General Electric Company	Meriden	Printing Plates	Lockwood Sons Inc Wm H	Hartford
Sonoco Products Co (Climax-Lowell) Div	Mystic	Waterbury Companies Inc	Waterbury	Printing Rollers	Chambers-Storck Company Inc The (engraved)	Norwich
Parallel Tubes		Watertown Mfg Co The	Watertown	Production Welding	Consolidated Industries	West Cheshire
Sonoco Products Co (Climax-Lowell) Div	Mystic	Plastics-Moulds & Dies	Hartford	Profilers	Pratt & Whitney Div Niles-Bement-Pond Co	West Hartford
Parkerizing		Parker Stamp Works Inc The (for plastics)		Propellers—Aircraft	Hamilton Standard Div United Aircraft Corp (propellers and other aircraft equipment)	Windsor Locks
Claiglow Mfg Company	Portland	Plasticrete Bloc	Hamden	Protective Coatings	Harrison Company The A S (Waxes)	South Norwalk
Parking Meters		General Electric Company	Bridgeport	Publishers	O'Toole & Sons Inc T	Stamford
Rhodes Inc M H	Hartford	Platers	American Metal Products Company Inc	Pumps	Yale & Towne Mfg Co The	Stamford
Passenger Car Sander		Christie Plating Co	Bridgeport	Pumps—Small Industrial	Eastern Industries Inc	New Haven
Conn Telephone & Electric Corp Subsidiary of Great American Industries Inc	Meriden	City Plating Works	Groton	Pump Valves	Colt's Manufacturing Company	Hartford
Pattern-Makers		Patent Button Co The	Bridgeport	Punches	Hoggson & Pettis Mfg Co The (ticket & cloth)	New Haven
Farrel-Birmingham Company Inc	Ansonia	Waterbury Plating Company	Waterbury	Putty Softeners—Electrical	Fletcher Terry Co The	Box 415 Forestville
Penlights		Chromium Process Company The (Chromium Plating only)	Derby	Pyrometers	Bristol Co The (recording and controlling)	Waterbury
Bridgeport Metal Goods Mfg Co	Bridgeport	Platers' Equipment	Waterbury	Radiation—Finned Copper	Bush Manufacturing Co	West Hartford
Pet Furnishings		Apothecaries Hall Company	New Haven	G & O Manufacturing Company The		New Haven
Andrew B Hendriks Co The	New Haven	Conn Metalcraft Inc	Waterbury	Vulcan Radiator Co The (steel and copper)		Hartford
Pharmaceutical Specialties		Lea Manufacturing Co The	Waterbury	Radiators—Engine Cooling	G & O Manufacturing Co	New Haven
Ernst Bischoff Company Inc	Ivoryton	MacDermid Incorporated	Waterbury	Rayon Staple Fiber	Hartford Rayon Corp The	Rocky Hill
Phosphor Bronze		Platers Metal	Thomaston	Reamers	Pratt & Whitney Div Niles-Bement-Pond Co (All types)	West Hartford
American Brass Company The	Waterbury	Plume & Atwood Mfg Co The		Recorders	Bristol Co The (automatic controllers, temperature, pressure, flow, humidity)	Waterbury
Miller Company The (sheets, strips, rolls)	Meriden	Plating	Christie Plating Co The (including lead plating)	Reduction Gears	Farrel-Birmingham Company Inc	Ansonia
Seymour Mfg Co The	Seymour	Conn Metal Finishing Co	Groton	Howard Company	Mullite Refractories Company	New Haven
Waterbury Rolling Mills Inc (sheets, strips, rolls)	Waterbury	Plating Processes and Supplies	Hamden	Refractories		Shelton
Western Brass Mills Division of Olin Industries Inc (sheet, strip)	New Haven	Enthone Inc	New Haven	Refrigeration	Bowser Technical Refrigeration Div Bowser Inc (high altitude, low temperature)	Terriville
Phosphor Bronze Ingots		United Chromium Incorporated	Waterbury	Regulators	Norwalk Valve Company (for gas and air)	South Norwalk
Whipple and Choate Company The	Bridgeport	Plumbers' Brass Goods	Bridgeport	Sorensen & Company Inc		Stamford
Photographic Equipment		Bridgeport Brass Co	Bridgeport	Remote Control Wiring	General Electric Company	Bridgeport
Kalart Company Inc	Plainville	Keeney Mfg Co The (special bends)	Newington	Resistance Wire	C O Jeliff Mfg Co The (nickel chromium, copper nickel, iron chromium, aluminum)	
Piano Repairs		Scovill Manufacturing Company	Waterbury 48	Kanthal Corporation The		South Norwalk
Pratt Read & Co Inc (keys and action)	Ivoryton	Plumbing Specialties	Naugatuck	Respirators	American Optical Company Safety Products Division	Putnam
Piano Supplies		John M Russell Mfg Co Inc		Retainers	Hartford Steel Ball Co The (bicycle & automotive)	Hartford
Pratt Read & Co Inc (keys and actions, backs, plates)	Ivoryton	Pole Line Hardware	Branford	Riveting Machines	Grant Mfg & Machine Co The	Bridgeport
Pins		Malleable Iron Fittings Co		H P Townsend Manufacturing Co The		Elmwood (Advt.)
C&M Company ("Spirol")	Danielson	Police Equipment	Hartford			
Pin Up Lamps		The Smith-Worthington Saddlery Co				
Verplex Company The	Essex	Polishing Wheels	Williamsville Buff Div The Bullard Clark Company			
Pipes		Poly Choke Company The (shotgun choking device)	Danielson			
American Brass Co The (brass and copper)	Waterbury	Postage Meters	Tariffville			
Bridgeport Brass Co (brass and copper)	Bridgeport	Pitney Bowes Inc	Stamford			
Chas Brass & Copper Co (red brass and copper)	Waterbury	Potentiometers—Electronic	Waterbury			
Crane Company (fabricated)	Bridgeport	Bristol Company The				
Howard Co (cement well and chimney)	New Haven	Power Rollers	Consolidated Industries Inc			
Pipe Fitter's Hand Tools & Machines		City Lumber of Bridgeport Inc The	Bridgeport			
Capewell Mfg Co The	Hartford	Prefabricated Buildings				
Pipe Fittings		Waterbury Companies Inc	Waterbury			
Corley Co Inc	Plainville	Premium Specialties				
Malleable Iron Fittings Co	Branford	Preservatives—Wood, Rope, Fabric				
Holo-Krome Screw Corporation	The (countersunk)	Darworth Incorporated ("Cuprinol") ("Cellu-san")	Simsbury			
Pipe Plugs—Socketed		Press Papers	Case Brothers Inc			
Holo-Krome Screw Corp The	West Hartford	Farrel-Birmingham Company Inc	(Hydraulic			
Plastics		Presses—Molding	Standard Machinery Co The (compression and transfer molding, automatic and semi-automatic)			
B F Goodrich Sponge Products Division	Shelton	Waterbury Farrel Foundry & Machine Co The	Waterbury			
Naugatuck Chemical Division	United States	Presses—Power				
Rubber Co	Naugatuck	Pressure Vessels	Norwalk Tank Co Inc The (unfired to ASME Code Par U 69-70)			
Plastic Buttons		Whitlock Manufacturing Co The	Hartford			
Frank Parizel Manufacturing Co The	West Willington	Printing	Case Lockwood & Brainard A Division of Connecticut Printers Inc			
Patent Button Co The	Waterbury	Finlay Brothers	Hartford			
Colt's Manufacturing Company	Hartford	Heminway Corporation The	Waterbury			
Plastic Materials		Hildreth Press	Bristol			
American Cyanamid Co (Molding Adhesives, Laminating Resins)	Compounds, Wallingford	Hunter Press	Hartford			
Plastic Printing Plates		Lehman Brothers Inc	New Haven			
Lockwood Sons Inc Wm H	Hartford	Taylor & Greenough Co The	Wethersfield			
Plastic Machinery		T B Simonds Inc	Hartford			
Black Rock Mfg Company The	Bridgeport	A D Steinbach & Sons	New Haven			
Farrel-Birmingham Company Inc	Ansonia	The Walker-Rackliff Company	New Haven			
Plastic Molders						
Plastic Molding Corporation	Sandy Hook					
Plastic Molding						
Butterfield, Inc T F	Naugatuck					
U S Plastic Molding Corporation	Wallingford					

IT'S MADE IN CONNECTICUT

Rivets	Safety Gloves and Mittens	Shaving Soaps
Blake & Johnson Co The (brass, copper and non-ferrous)	American Optical Company Safety Products Putnam	J B Williams Co The Glastonbury
Clark Brothers Bolt Co	Waterville Milldale	Shears
Connecticut Manufacturing Company	The Waterbury	Acme Shear Co The (household) Bridgeport
Plume & Atwood Mfg Co The	Waterbury	Shells
Raybestos Div of Raybestos-Manhattan Inc The (brass and aluminum tubular and solid copper)	The Bridgeport	Wolcott Tool and Manufacturing Company Inc Waterbury
Raybestos Div of Raybestos-Manhattan Inc The (iron)	The Bridgeport	Sheet Metal Products
Rods	Safety Goggles	American Brass Co The (brass and copper) Waterbury
American Brass Company The (copper, brass, bronze)	American Optical Company Safety Products Putnam	Merriam Mfg Co (security boxes, fitted tool boxes, tackle boxes, displays) Durham
Bristol Brass Corp The (brass and bronze)	Waterville	Charles Parker Co (sheet metal fabricators) Meriden
Scovill Manufacturing Company (brass and bronze)	Bristol	Plume & Atwood Mfg Co The Waterbury
Rollers—Bituminous Paving	Waterbury 91	United Manufacturing Co Division of The W L Maxson Corp Hamden
Gabb Special Products Div E Horton & Son Company	Windsor Locks	Sheet Metal Stamping
Roller Skate Wheels		American Brass Company The Waterbury
Raybestos Division of Raybestos-Manhattan Inc	Bridgeport	American Buckle Co The West Haven
Roller Skates		Doo Val Tool & Mfg Inc The Naugatuck
Winchester Repeating Arms Company Division	New Haven	J H Sessions & Son Bristol
Olin Industries Inc		Patent Button Co The Waterbury
Rolling Mills and Equipment		Plume & Atwood Mfg Co The Waterbury
Farrel-Birmingham Company Inc	Ansonia	Shipment Sealers
Waterbury Farrel Foundry & Machine Co The	Waterbury	Better Packages Inc Shelton
Rolls		Showcase Lighting Equipment
Farrel-Birmingham Company Inc (Chilled and Alloy Iron, Steel)	Ansonia	Wiremold Company The Hartford
Rope Wire		Signals
American Steel & Wire Div of U S Steel	New Haven	H C Cook Co The (for card files) Amonia
Rubber Chemicals		32 Beaver St
Naugatuck Chemical Division United States		Signs
Rubber Co	Naugatuck	Berger Sign Co (neon electric-porcelain enamel-stainless steel) Hartford
Stamford Rubber Supply Co The ("Factive" Vulcanized Vegetable Oils)	Stamford	Silk Screening on Metal
Rubber—Cellular		Merriam Mfg Co (Displays and Specialties, to order) Durham
B F Goodrich Sponge Products Division	Shelton	Sintered Metal Products
Rubber Cutting Machinery		Raybestos Division of Raybestos-Manhattan Inc Bridgeport
Black Rock Mfg Company The	Bridgeport	Sizing and Finishing Compounds
Rubber Printing Plates		American Cyanamid Company Waterbury
Lockwood Sons Inc Wm H	Hartford	Slide Fasteners
Rubberized Fabrics		G E Prentice Mfg Co The Kensington
Duro-Gloss Rubber Co The	New Haven	North & Judd Manufacturing Co New Britain
Rubber Footwear		Patent Button Co The Waterbury
Goodyear Rubber Co The	Middletown	Slings
Rubber Gloves		American Steel & Wire Div of U. S. Steel New Haven
Seamless Rubber Company The	New Haven	Smoke Stacks
Rubber—Handmade Specialties		Bigelow Company The (steel) New Haven
Seamless Rubber Company The	New Haven	Norwalk Tank Co The South Norwalk
Rubber—Latex Foam		Soap
B F Goodrich Sponge Products Division	Shelton	J B Williams Co The (industrial soaps, toilet soaps, shaving soaps) Glastonbury
Rubber Latex Compounds and Dispersions		Special Machinery
Naugatuck Chemical Division United States		Black Rock Mfg Company The Bridgeport
Rubber Co (coating, impregnating and adhesive compounds)	Naugatuck	Farrel-Birmingham Company Inc Ansonia
Rubber Mill Machinery		H P Townsend Mfg Company The Elmwood
Farrel-Birmingham Company Inc	Ansonia	Lundeberg Engineering Company Hartford
Rubber—Molded Specialties		National Sheradizing & Machine Co (mandrels & stock shells for rubber industry) Hartford
Canfield Co The H O	Bridgeport	Swan Tool & Machine Co The Hartford
Seamless Rubber Company The	New Haven	
Rubber Products—Mechanical		Special Parts
Auburn Manufacturing Company The (washers, gaskets, molded parts)	Middletown	Greist Mfg Co The (small machines, especially precision stampings) New Haven
Canfield Co The H O	Bridgeport	J H Sessions & Son Bristol
Seamless Rubber Company The	New Haven	Special Tool & Dies
Rubber—Reclaimed		Lundeberg Engineering Company Hartford
Naugatuck Chemical Division United States		
Rubber Co	Naugatuck	Spinnings
Rubbers		American Metal Products Company Inc Bridgeport
Naugatuck Chemical Div U S Rubber Co (special synthetic)	Naugatuck	Gray Manufacturing Company The Hartford
Rubbish Burners		Sponge Rubber
John P Smith Co The	423-33 Chapel St New Haven	B F Goodrich Sponge Products Division Shelton
Rust Preventives		Spray Painting Equipment and Supplies
Anderson Oil Co Inc F E	Portland	Lea Manufacturing Co The Waterbury
Saddlery		
The Smith-Worthington Saddlery Co	Hartford	Spring Coiling Machines
Safety Clothing		Torrington Manufacturing Co The Torrington
American Optical Company Safety Division	Putnam	Spring Units
Safety Fuses		Owen Silent Spring Division American Chain & Cable Company Inc Bridgeport
Ensign-Bickford Co The (mining & detonating)	Simsbury	Spring Washers

IT'S MADE IN CONNECTICUT

Springs—Coil & Flat

Barnes Co The Wallace Div Associated Spring Corp
Bristol Spring Manufacturing Co Plainville
Foursome Manufacturing Co Bristol
Humason Mfg Co The Forestville
Newcomb Spring Corp The Southington
New England Spring Manufacturing Company Unionville
Peck Spring Co The Plainville

Springs—Flat

Barnes Co The Wallace Div Associated Spring Corp
Bristol Spring Manufacturing Co Plainville
Foursome Manufacturing Co Bristol
Humason Mfg Co The Forestville

Springs—Furniture

Owen Silent Spring Division American Chain & Cable Company Inc Bridgeport

Springs—Wire

Barnes Co The Wallace Div Associated Spring Corp
Bristol Spring Manufacturing Co Plainville
Colonial Spring Corporation The Hartford
Connecticut Spring Corporation The (compression, extension, torsion) Hartford
Foursome Manufacturing Co Bristol
Humason Mfg Co The Forestville
D R Templeman Co (coil and torsion) Plainville
J W Bernstein Company (coil and torsion) Plainville
Newcomb Spring Corp The Southington

Springs, Wire & Flat

Autoyre Company The Oakville
American Brass Company The Waterbury

Stamped Metal Products

American Brass Company The Waterbury
Hoggson & Pettis Mfg Co The (steel) New Haven
141 Brewery St
Parker Stamp Works Inc The (steel) Hartford

Stampings

American Metal Products Company Inc Bridgeport
Donahue Mfg Co Inc Waterbury
DooVal Tool & Mfg Inc The Naugatuck
Foursome Manufacturing Co Bristol
Plume & Atwood Mfg Co The (small) Waterbury
Stanley Pressed Metal New Britain

Stampings—Small

Acme Shear Co The Bridgeport
American Metal Products Company Inc Bridgeport
Barnes Co The Wallace Div Associated Spring Corp
Bristol Spring Manufacturing Co Plainville
Greist Manufacturing Co The New Haven
Humason Mfg Co The Forestville

Stationery Specialties

American Brass Company The Waterbury

Steel

Stanley Works The (cold rolled strip) New Britain

Steel Castings

Farrel-Birmingham Company Inc Ansonia
Hartford Electric Steel Co The (carbon and alloy steel) 540 Flatbush Ave Hartford
Malleable Iron Fittings Co Branford
Nutmeg Crucible Steel Co Branford

Steel—Cold Rolled Spring

Barnes Co The Wallace Div Associated Spring Corp Bristol

Steel—Cold Rolled Stainless

Wallingford Steel Company Wallingford

Steel—Cold Rolled Strip and Sheets

American Steel & Wire Div of U S Steel New Haven
Detroit Steel Corporation New Haven
Wallingford Steel Company Wallingford

Steel Goods

Merriam Mfg Co (sheets products to order) Durham
Steel Rolling Rules Milford
Waterbury Lock & Specialty Co The Milford

Steel Strapping

Stanley Works The New Britain

Stereotypes

New Haven Electrotype Div Electrographic Corp New Haven

Stop Clocks, Electric

H C Thompson Clock Co The Bristol

Storage Batteries

R A E Storage Battery Mfg Co Glastonbury

Straps, Leather

Auburn Manufacturing Company The (textile, industrial, skate, carriage) Middletown

Studio Couches

Waterbury Mattress Co Waterbury

Super Refractories

Mullite Refractories Company The Shelton

Surface Metal Raceway & Fittings

Wiremold Company The Hartford

Surgical Dressings

Acme Cotton Products Co Inc East Killingly
Seamless Rubber Company The New Haven

Surgical Rubber Goods

Seamless Rubber Company The New Haven

Switches—Electric

General Electric Company Bridgeport

Swaging Machinery

Hartford Special Machinery Co The Hartford

Switchboards

Distribution Assemblies Department, General Electric Co Plainville

Switchboards Wire and Cables

Rockbestos Products Corp (asbestos insulated) New Haven

Synchronous Motors

R W Cramer Company Inc The Centerbrook

Synthetic Resins

American Cyanamid Co (Textile Resins, Paper Resins) Waterbury

Tabulating Equipment—Manual Denominator Company Inc Woodbury

Tanks

Bigelow Company The (steel) New Haven

Norwalk Tank Co The South Norwalk

Rolock Inc (Alloy) Fairfield

Storts Welding Company (steel and alloy) Meriden

Tape

Russell Manufacturing Company The (woven cotton and woven glass tape) Middletown

Tapes—Industrial Pressure Sensitive Seamless Rubber Company The New Haven

Tape Recorders

Conn Telephone & Electric Corp Subsidiary of Great American Industries Inc Meriden

Tape Recorder Magazines Conn Telephone & Electric Corp Subsidiary of Great American Industries Inc Meriden

Tap Extractors

Walton Company The West Hartford

Taps

Pratt & Whitney Div Niles-Bement-Pond Co West Hartford

Tarred Lines

Brownell & Co Inc Moodus

Telemetering Instruments

Bristol Co The Waterbury

Telephone Answering & Recording Machines Conn Telephone & Electric Corp Subsidiary of Great American Industries Inc Meriden

Testers—Insulation Wire & Cable Davis Electric Company Wallingford

Testers—Non-Destructive Sperry Products Inc Danbury

Textile Machinery Merrow Machine Co The Hartford

2814 Laurel St

Textile Mill Supplies Ernst Bischoff Company Inc Ivoryton

Textile Processors American Dyeing Corporation (rayon, acetate, nylon, dacron, other synthetics) Rockville

Thermometers Bristol Co The (recording and automatic control) Waterbury

Manning Maxwell & Moore Inc Stratford

Thermostats Bridgeport Thermostat Company Inc (automatic) Bridgeport

Thin Gauge Metals

Plume & Atwood Mfg Co The Thomaston
Thinsheet Metals Co The (plain or tinned in rolls) Waterbury

Thread

American Thread Co The Willimantic
Belding Heminway Corticelli Putnam
Max Pollack & Co Inc Groton and Willimantic
Wm Johl Manufacturing Co Mystic

Thread Gages

Pratt & Whitney Div Niles-Bement-Pond Co West Hartford

Thread Milling Machines

Pratt & Whitney Div Niles-Bement-Pond Co West Hartford

Thread Rolling Machinery

Hartford Special Machinery Co The Hartford

Threading Machines

Grant Mfg & Machine Co The (double and automatic) Bridgeport

Timers, Interval

A W Haydon Co The Waterbury
H C Thompson Clock Co The Bristol
R W Cramer Company Inc The Centerbrook
Rhodes Inc M H Hartford

Timing Devices

A W Haydon Co The Waterbury
R W Cramer Company Inc The Centerbrook
Lux Clock Manufacturing Company Waterbury
Rhodes Inc M H Hartford

Timing Devices & Time Switches

A W Haydon Co The Waterbury
Lux Clock Manufacturing Company Waterbury
M H Rhodes Inc Hartford

Tinning

Thinsheet Metals Co The (non-ferrous metals in rolls) Waterbury
Wilcox Crittenden & Co Inc Middletown

Tools

Hoggson & Pettis Mfg Co The (rubber workers) New Haven
141 Brewery St

Tool Chests

Vanderman Manufacturing Co The Willimantic

Tool & Dies

Moore Special Tool Co Bridgeport
Swan Tool & Machine Co The Hartford

Tools, Dies & Fixtures

Greist Mfg Co The New Haven

Tools—Pipe Fitters' Hand

Capewell Mfg Co The Hartford

Toys

Geo S Scott Mfg Co The Wallingford
Gong Bell Co The East Hampton
N N Hill Brass Co The East Hampton
Waterbury Companies Inc Waterbury

Tramways

American Steel & Wire Div of U S Steel New Haven

Transformers

Berkshire Transformer Corp The New Milford
Dano Electric Company Winsted

Trucks—Commercial

Metropolitan Body Company (International Harvester truck chassis and "Metro" bodies) Bridgeport

Trucks—Industrial

George P Clark Co Windsor Locks

Trucks—Lift

Excelsior Hardware Co The Stamford
George P Clark Co Windsor Locks

Trucks—Skid Platforms

Excelsior Hardware Co The (lift) Stamford

Tube Bending

Donahue Mfg Co Inc Watertown

Tube Clips

H C Cook Co The (for collapsible tubes)
32 Beaver St Ansonia
Weimann Bros Mfg Co The (for collapsible tubes) Derby

Tube Fittings

Scovill Mfg Co ("Unifare") Waterbury

Tubers

Standard Machinery Co The (tubers for both rubber and plastic industries) Mystic (Advt.)

IT'S MADE IN CONNECTICUT

TUBES—COLLAPSIBLE METAL

Sheffield Tube Corp The New London

TUBING

American Brass Co The (brass and copper) Waterbury

Bridgeport Brass Company (brass and copper) Waterbury

G & O Manufacturing Co (finned) New Haven

Scoville Manufacturing Company (Brass and Copper) Waterbury 91

TUBING—FLEXIBLE METALLIC

American Brass Co Metal Hose Branch Waterbury

TUBING—HEAT EXCHANGER

American Brass Company The Waterbury

Scoville Manufacturing Company Waterbury 91

TUMBLING EQUIPMENT & SUPPLIES

Tumbling Sales & Service Company Greenwich

TUMBLING SERVICE

Tumbling Sales & Service Company, Eshco Tumbling Division Meriden

TYPEWRITERS

Royal Typewriter Co Inc Hartford

Underwood Corporation Hartford

TYPEWRITERS—PORTABLE

Royal Typewriter Company Inc Hartford

Underwood Corporation Hartford

TYPEWRITER RIBBONS AND SUPPLIES

Royal Typewriter Company Inc Hartford

Underwood Corporation Hartford

Hartford and Bridgeport

UNDERCLEARER ROLLS

Sonoco Products Co (Climax-Lowell Div) Mystic

VACUUM BOTTLES AND CONTAINERS

American Thermos Bottle Co Norwich

VACUUM CLEANERS

Electrolux Corporation Old Greenwich

Spencer Turbine Co The Hartford

VALVES

Norwalk Valve Company (sensitive check valves) South Norwalk

VALVE DISCS

Colt's Manufacturing Company Hartford

VALVE—AUTOMOBILE TIRE

Bridgeport Brass Company Bridgeport

VALVES—RADIATOR AIR

Bridgeport Brass Company Bridgeport

VALVES—RELIEF & CONTROL

Beaton & Caldwell Mfg Co New Britain

VALVES—SAFETY & RELIEF

Manning Maxwell & Moore Inc Stratford

VALENTINE BOXES

Bridgeport Metal Goods Mfg Co Bridgeport

Plume & Atwood Manufacturing Co Waterbury

VARNISHES

Baer Brothers Stamford

Staminitite Corp The New Haven

VEGETABLE PEELERS

Colt's Manufacturing Company Hartford

VELVETS

American Velvet Co (owned and operated by A Wimpfheimer & Bro Inc) Stonington

Leiss Velvet Mfg Co Inc The Wilimantic

Velvet Textile Corporation The (Velveteen) West Haven

VENETIAN BLINDS

Findell Manufacturing Company Manchester

Jennings Company The S Barry New Haven

New England Shade & Blind Co Inc Durham

VENETIAN BLIND TAPE

Russell Manufacturing Company The (woven cotton and woven plastic) Middletown

VENTILATING SYSTEMS

Colonial Blower Company Plainville

VERTICAL SHAPERS

Pratt & Whitney Div Niles-Bement-Pond Co West Hartford

VIBRATORS—PNEUMATIC

Branford Co The (industrial) New Haven

VICES

Charles Parker Co The Meriden

Fenn Manufacturing Company The (Quick-Action Vices) Newington

Vanderbilt Manufacturing Co The (Combination Bench Pipe) Willimantic

WASHERS

American Felt Co (felt) Glenville

Auburn Manufacturing Company The (all materials) Middletown

Blake & Johnson The (brass, copper & non-ferrous) Waterville

WASHERS (CONTINUED)

Clark Brothers Bolt Co Milldale

Plume & Atwood Mfg Co The (brass & copper) Waterbury

J H Rosenbeck Inc Torrington

Saling Manufacturing Company (made to order) Unionville

WASHERS—FEET

Chas W House & Sons Inc (Mills & Cutting Plant) Unionville

WASHING MACHINES—ELECTRIC

General Electric Company Bridgeport

WATCHES

E Ingraham Co The Bristol

United States Time Corporation The Waterbury

WATER HEATERS

Whitlock Manufacturing Co The (instantaneous & storage) Hartford

WATER HEATERS—ELECTRIC

Bauer & Company Inc Hartford

WATER HEATERS—GAS OR KEROSENE

Holyoke Heater Corp of Conn Inc Hartford

WATERPROOF DRESSINGS FOR LEATHER

Viscol Company The Stamford

WAXES

Harrison Company The A S (and other protective coatings) South Norwalk

WAXES—FLOOR

Fuller Brush Co The Hartford

WEDGES

Saling Manufacturing Company (hammer & axe) Unionville

WELDING

Farrel-Birmingham Company Inc Ansonia

G E Wheeler Company (Fabrication of Steel & Non-Ferrous Metals) New Haven

Industrial Welding Company (Equipment Manufacturers—Steel Fabricators) Hartford

Porupine Company The Bridgeport

WELDING—LEAD

Storts Welding Company (tanks and fabrication) Meriden

WELDING RODS

American Brass Company The Waterbury

Bristol Brass Co The (brass & bronze) Bristol

WHEELS—INDUSTRIAL

George P Clark Co Windsor Locks

WICKS

Auburn Manufacturing Company The (felt, asbestos) Middletown

Holyoke Heater Corp of Conn Inc Hartford

WINDOW & DOOR GUARDS

Hartford Wire Works Co The Hartford

Smith Co The John P New Haven

WINDOW SHADES

New England Shade & Blind Co Inc Durham

WIPING CLOTHS

Federal Textile Corporation New Haven

WIRE

American Brass Company The Waterbury

American Steel & Wire Div of U S Steel New Haven

Atlantic Wire Co The (steel) Branford

Bartlett Hair Spring Wire Co The (hair spring) North Haven

Bridgeport Brass Company (brass and silicon bronze) Bridgeport

Bristol Brass Corp The (brass & bronze) Bristol

Driscoll Wire Co The (steel) Shelton

Hudson Wire Co Winsted Div (insulated & enameled magnet) Winsted

Platt Bros & Co The (zinc wire) Waterbury

P O Box 1030 Waterbury

Plume & Atwood Mfg Co The (brass, bronze, nickel silver) Thomaston

Scovill Manufacturing Company (Brass, Bronze and Nickel Silver) Waterbury 91

WIRE AND CABLE

General Electric Company (for residential, commercial and industrial applications) Bridgeport

WIRE ARCHES & TRELLISES

Hartford Wire Works Co The Hartford

John P Smith Co The New Haven

WIRE BASKETS

Wiretex Mfg Co Inc (Industrial, for acid, heat, treating and degreasing) Bridgeport

WIRE CABLE

Bevin-Wilcox Line Co The (braided) East Hampton

WIRE CLOTH

Hartford Wire Works Co The Hartford

C O Jeliff Mfg Co The (all metal, all meshes) Southport

Pequot Wire Cloth Co Inc Norwalk

Rolock Inc (Alloy) Fairfield

Smith Co The John P New Haven

WIRE DRAWING DIES

Waterbury Wire Die Co The Waterbury

WIRE DIPPING BASKETS

Hartford Wire Works Co The Hartford

John P Smith Co The New Haven

WIRE FORMINGS

Autolye Co The Oakville

G E Prentice Mfg Co The Kensington

Master Engineering Company West Cheshire

North & Judd Manufacturing Co New Britain

Turner & Seymour Manufacturing Co The Torrington

Verplex Company The Essex

WIRE FORMS

Barnes Co The Wallace Div Associated Spring Corp

Bristol Spring Manufacturing Co Plainville

Colonial Spring Corporation The Hartford

Connecticut Spring Corporation The Hartford

Foursome Manufacturing Co Bristol

Humason Mfg Co The Forestville

New England Spring Mfg Co Unionville

Templeman Co D R Plainville

WIRE GOODS

American Buckle Co The (overall trimmings) West Haven

Patent Button Co The Waterbury

Scovill Manufacturing Company (To Order) Waterbury 91

WIRE PARTITIONS

Hartford Wire Works Co The Hartford

John P Smith Co The New Haven

WIRE PRODUCTS

Clairglow Mfg Company Portland

Humason Mfg Co The Forestville

Plume & Atwood Mfg Co The (to order) Waterbury

WIRE REELS

A H Nilson Mach Co The Bridgeport

WIRE RINGS

American Buckle Co The (pan handles and tinner's trimmings) West Haven

Humason Mfg Co The Forestville

Templeman Co D R Plainville

WIRE ROPE AND STRAND

American Steel & Wire Div of U S Steel New Haven

WIRE SHAPES

Bridgeport Chain & Mfg Co Bridgeport

WIRE—SPECIALTIES

Andrew B Hendryx Co The New Haven

WIRE AND CABLE

Rockbestos Products Corporation (all asbestos, mining, shipboard and appliance applications) New Haven

WOODEN BOXES

Wallingford Planing Mill Co Inc Yalesville

WOOD HANDLES

Salisbury Cutlery Handle Co The (for cutlery & small tools) Salisbury

WOOD SCRAPERS

Fletcher-Terry Co The Forestville

WOODWORK

C H Dresser & Sons Inc (Mfg all kinds of woodwork) Hartford

Hartford Builders Finish Co Hartford

WOODWORKING

Local Industries Inc Lakeville

WOVEN FELTS—WOOL

Chas W House & Sons Inc (Mills & Cutting Plant) Unionville

YARNS

Hartford Spinning Incorporated (Woolen, knitting and weaving yarns) Unionville

Aldon Spinning Mills Corporation The (fine-woolen and specialty) Talcottville

Ensign-Bickford Co The (jute-carpet) Simsbury

ZINC

Platt Bros & Co The (ribbon, strip and wire) Waterbury

P O Box 1030

ZINC CASTINGS

Newton-New Haven Co Inc 688 Third Ave West Haven (Advt.)

Meet Your New Officers and Directors

(Continued from page 13)

member of the executive committee of the National Association of Woolen Manufacturers.

★ ★ ★

JOHN E. HOLT, president of the Danielson Manufacturing Company, succeeds George H. Reama, vice president of the American Screw Company, Willimantic as director from Windham County. He was born in Brooklyn, New York, and received his secondary and higher education at Phillips Andover Academy and Cornell University, College of Architecture.

After serving a three year apprenticeship with Rolls Royce, Springfield, Mass., and at Brewster & Company, Long Island City, Mr. Holt was employed from 1927 to 1930 in the production sales department of Scovill Manufacturing Company, Waterbury.

Starting in 1930 as a student salesman for the International Business Machines Company, he advanced in the next ten years to occupy the following important positions: Senior salesman, executive secretary, European general sales manager, general manager for Europe and Asia and sales manager of the Electric Writing Machine Division for the United States. From 1934 to the outbreak of World War II in 1939, Mr. Holt was required to visit each country in Europe at least one a year.

In December 1940 he joined the Danielson Manufacturing Company as treasurer and became its president in 1949.

He is a 32nd degree Mason, member of the Grange, the Elks and the Hartford Club. He has been First Selectman of the Town of Hampton since 1942 and was chairman of the Eisenhower Club in Windham County during the 1952 election campaign.

★ ★ ★

MARVIN H. PHILLIPS, president and treasurer of The Plastic Wire and Cable Corporation, Jewett City, succeeds Walter E. Turner, president of the Atlantic Carton Corporation, Norwich, as director from New London County.

Mr. Phillips is a native of Missouri. After his graduation in 1929 from the School of Business Administration, Washington University, St. Louis,

Missouri, he joined a college training group at the General Electric Company, Schenectady, New York. Two years later he became associated with the public accounting firm of Scovell, Wellington & Company, of New York, where he practiced the accounting profession until 1942 when he was appointed controller of The Whitney Blake Company of New Haven.

In 1943 he became vice president and treasurer of The Plastic Wire and Cable Company and was advanced to his present post as president and treasurer of the corporation in 1949.

A resident of Norwich, Mr. Phillips is a director of the Norwich Savings Society, a member of the Advisory Board of the Thames Office of the Connecticut Bank and Trust Co., and a member of the executive board of the William W. Backus Hospital, Norwich.

★ ★ ★

FREEMAN W. FRAIM, treasurer of Essex Mills, Inc., Essex, succeeds Robert W. Starr, partner, A. M. Starr Net Company, East Hampton, as director for Middlesex County.

After graduating from Massachusetts Institute of Technology as a chemical engineer in 1932, Mr. Fraim began his business career with the United Piece Dye Works of Patterson, New Jersey. Subsequently he joined the staff of the Atlantic Rayon Corporation of Providence as a development engineer. Later he became vice president in charge of manufacturing for the International Braid Company of Providence.

In 1947 he joined with William Seidman of the International Braid Company to form the Essex Mills, Inc., a textile company specializing in the braiding field.

Mr. Fraim's extra curricular activities include: Chairman of the board of directors of the First Congregational Church in Essex; a corporator of the Middlesex Hospital of Middletown, a member of the executive committee of the Elastic Fabric Manufacturers Institute, Braid Division. He is also a former director of the Middlesex County Manufacturers Association.

★ ★ ★

DEHAVEN ROSS, secretary-treasurer of Homelite Corporation, East Portchester, succeeds Arthur F. Murray, vice president, Electrolux Corporation, Old Greenwich as director-at-large.

Mr. Ross is a native of Wilmington,

Delaware, receiving his higher education at Harvard University.

Joining the Homelite Corporation in 1929, he advanced to become secretary and assistant treasurer in 1932 and in 1936 was elected to the position of secretary-treasurer he now holds.

Mr. Ross is vice commodore of the Riverside Yacht Club, Riverside, Conn., treasurer of the Stamford-Greenwich Manufacturers Council, director of the First Federal Savings and Loan Association of Greenwich, and a member of the Board of Trustees of Emerson College, Boston.

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Wyatt, Inc.	Inside Front Cover

"There's A Career For You In Connecticut Industry"

TOO MANY of our young men and women go elsewhere to develop their talents and careers. Many do so because they are not aware of the number and diversity of opportunities Connecticut Industry offers.

IN ORDER to bring to the attention of Connecticut's young men and women the opportunities that industry offers right here at home, the State's Electric Utilities have published "There's a Career for You in Connecticut Industry." This booklet, each chapter of which was written by a specialist in Connecticut Industry, gives a summary of the duties, qualifications and advancement possibilities in 26 careers in Connecticut Industry.

THE BOOKLET has been given to all Connecticut high school sophomores. Reference copies have been distributed to high school libraries, public libraries, Connecticut Employment Service offices, Chambers of Commerce and related agencies.

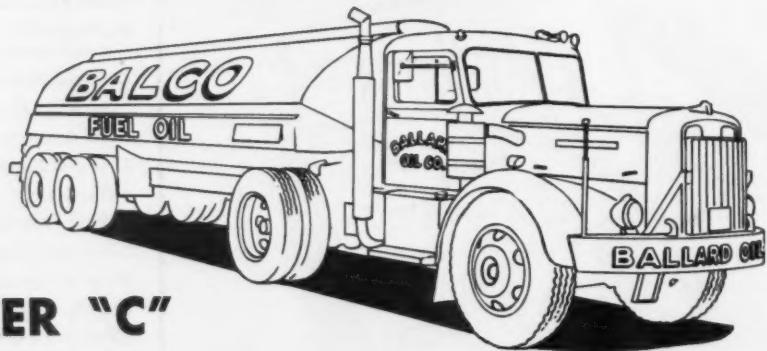
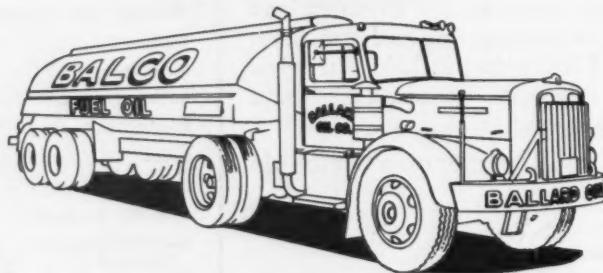
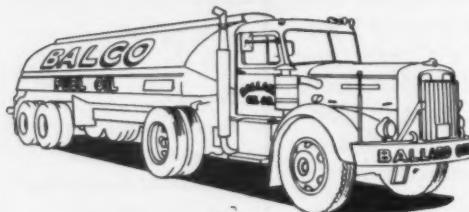
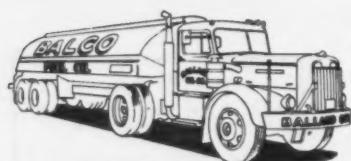
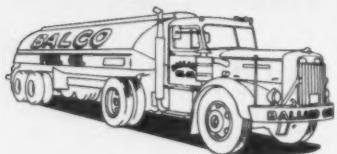
WE HOPE this booklet will perform a valuable service to Connecticut Industry.



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